THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY.

THE JEWELERS REVIEW

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Solid Silver Elk to be Presented to Lodge Which Sends Greatest Number of Ladies to B. P. O. E. Convention.

(*See text on page 34.*)

VON DER LUHE & HAHNE, N.Y.

ALVIN SILVER

1524. Made in 6, 8, 10, 12, 14 inch sizes.
1542. " " 6, 8, 10 12, 14 " "
1543. " " 4, 5, 6, 7, 8 " "
1528. " " 10 inch only.
1501. " " 6 " "

The above illustrations—one-third actual size—show only

A FEW PATTERNS OF A LARGE LINE OF LOVING CUPS

TRADE MARK

ALVIN MFG. CO., Silversmiths, NEW YORK

Well Known Toronto Manufacturers Urge Passage of Gold and Silver Stamping Bill Which Has Been Recast.

TORONTO, Ont., June 21.—The gold and silver marking bill was again up for consideration before the Senate Committee on Banking and Commerce at Ottawa yesterday, Sir George Drummond, chairman, when a hearing was given to deputations for and against the measure. The passage of the bill was urged by W. K. McNaught, M. P. P., of the American Watch Case Co.; W. K. George, Standard Silver Co.; Thomas Roden, of Roden Bros., and M. E. Ellis, of P. W. Ellis & Co., all of Toronto, and C. F. Stewart, Montreal Watch Case Co., Montreal. Opposition to some of the clauses was offered by Walter J. Barr, manager of the Goldsmiths' Stock Co., and Samuel King, representing H. & A. Saunders, jewelry manufacturers.

The bill has been recast, and some modifications have been effected as the result of the discussion of its provisions. The clause prohibiting the use of any trade-marks on plated jewelry unless accompanied by a stamp of quality was amended so that a trade-mark may be used without a quality mark. It was also provided that a quality mark if used is to be accompanied by a qualifying description such as "'gold plate," "rolled gold plate," "electroplate," etc. The clause fixing the minimum karat stamp of gold at 10 karats was supported by the committee, but will be strongly opposed at a later stage.

A strong lobby has been working for the bill, and despite the lateness of the session it is now generally believed that the Government, having adopted the measure, will put it through before prorogation.

Jewelry, Silverware, Clocks, Watches and Kindred Lines Exported from New York.

WASHINGTON, D. C., June 20.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Bergen: 3 packages clocks, $140.
Berlin: 69 packages clocks, $3,650.
Bombay: 2 packages plated ware, $310; 4 packages stereoscopic goods, $1,100.
Buenos Ayres: 3 packages plated ware, $570; 6 packages clocks, $220.
Calcutta: 38 packages clocks, $747; 71 packages clocks, $871.
Christiania: 9 packages clocks, $375.
Genoa: 1 package jewelry, $500.
Glasgow: 1 package optical goods, $304; 59 packages clocks, $1,051.
Hamburg: 2 packages optical goods, $363.
Havana: 6 packages jewelry, $1,422.
Havre: 3 packages jewelry, $1,019.
Hull: 2 packages plated ware, $300.
Kingston: 3 packages clocks, $111.
La Guayra: 1 package precious stones, $1,000.
Lisbon: 41 packages clocks, $436.
Liverpool: 1 package plated ware, $523; 65 packages clocks, $1,189.
London: 38 packages clocks, $793; 2 packages plated ware, $373; 11 packages optical goods, $1,429; 3 packages scopes and views, $420; 7 packages watches, $1,357; 1 package plated ware, $226; 29 packages clocks, $731.
Montevideo: 5 packages clocks, $853.
Para: 3 packages jewelry, $462; 41 packages clocks, $604.
Santiago: 3 packages plated ware, $138.
Southampton: 1 package jewelers' findings, $100.
Stavenger: 5 packages clocks, $210.
Sydney: 3 packages plated ware, $165; 31 packages clocks, $346.
Trinidad: 2 packages watches, $228; 1 package jewelry, $142.
Valparaiso: 1 package jewelry, $130.

How Thief Who Robbed Richmond, Va., Jeweler Was Cleverly Traced to New York.

RICHMOND, Va., June 23.—Indictments were presented several days ago against Wheaton B. Despard, alias Dan Stevens, who was arrested in New York on the charge of stealing two diamond rings from J. F. Kohler. A special Grand Jury was convened by Judge Witt as soon as word was received here of the arrest, and the indictments were promptly returned. Detective Wiltshire has already started for New York with requisition papers, intending to bring the prisoner to this city.

Charles M. Kohler, who was in the Adams Express Co.'s office at 11 W. 34th St., New York, when the arrest was made, is positive in identifying the prisoner. Mr. Kohler said that one day last week two men entered his store and looked over the diamond rings. He did not notice until after they had gone that they substituted two rings with paste stones for genuine diamonds. He said that one of the men was Despard and the other was a man named Preston, who has not yet been arrested. It is said that Despard registered as Dan Stevens, New York, when he came to this city, and he was for a week a guest of Murphy's Hotel.

In tracing the man the police had the benefit of information obtained from Samuel Steiner & Bro., of this city. On May 26 a diamond ring was pawned by Stevens at this firm's office for $175. In pledging the ring Stevens said that he had "gone broke" playing faro, and needed the money to get back to New York. After learning of the Kohler robbery Mr. Steiner became suspicious and notified the police.

When Stevens left this ring with the pawnbroker he said that he would take it up through the Adams Express Co. He kept his word as to this. The local office of the express company paid the pawnbroker the money loaned, and took up the ring on an order from New York. The ring was then sent to the New York office for delivery to Stevens, who was arrested when he and his wife called to get the package. The ring pledged with Steiner was not one of those stolen from the Kohler store.

California and New Mexico Turquoise.

The turquoise mines of New Mexico and Arizona have lately not been as productive as formerly, says George F. Kunz, in the report on the production of precious stones in 1905, which the United States Geological Survey will soon publish. The turquoise properties of California and Nevada have, however, been increasing their output.

Considerable quantities of turquoise have been taken from the mines in the desert region of San Bernardino Co., Cal. Many of the stones range from 50 to several hundred carats in size. Some of them have sold as high as $1,500 each. The color is pale, but it has gained favor, and large quantities of the stones have been sold in the form of beads for necklaces.

Interesting Decision by United States General Appraisers as to Duty on Combs and Necklaces.

Protests of G. W. Sheldon & Co. against assessments of duty by the Collector at Chicago on importations of back and side combs and necklaces were last week overruled by the Board of United States General Appraisers, New York. The combs are declared to be dutiable as a manufacture of celluloid, under Par. 17 of the Tariff Act of 1897, the rate being 65 cents a pound and 25 per cent. ad valorem. The collector assessed duty at 60 per cent., claiming that the articles should be classified either as jewelry or cut glass. The Board did not agree with the collector, so that the decision is not a victory for either side.

General Appraiser Sharretts, in his opinion, says:

"The articles covered by these protests are invoiced as 'combs' and 'necklaces,' assessed with duty by the collector at the rate of 60 per cent. ad valorem as jewelry under Par. 434 and claimed by the importers to be dutiable at 45 per cent. ad valorem under Par. 112 or 193 of the Tariff Act of 1897.

"Regarding the necklaces, no samples were submitted and we affirm the collector's decision relative thereto, the articles being dutiable at 60 per cent. ad valorem either as jewelry under Par. 434 or as articles composed in chief value of beads under Par. 408.

"The combs are known as back and side combs, have each 22 teeth, and are composed of celluloid made to imitate horn or tortoise shell, a row of disks or ornaments composed of imitation jet made of paste disposed in symmetrical arrangement being riveted to the top of each comb. These disks have molded faceted surfaces which have been ground and polished to add to their luster.

"In a supplementary report to the collector the appraiser expresses the opinion that the combs are dutiable at 60 per cent. ad valorem, not as jewelry but as articles of glass cut under Par. 100.

"The invoice value of these combs averages Krs. 10 per dozen, while the testimony taken by the Board shows the value of the paste ornaments to be Krs. 4 and Kr. .40 for the respective sizes per hundred dozen. Inasmuch as the cost of attaching the ornaments to the combs applies equally to both materials, it is manifest that celluloid is the component material of chief value in the completed articles, and we so find as a fact.

"The importers not having claimed redress under Par. 17, we are constrained to overrule the protest, the collector's decision standing affirmed."

The Passamore Gem Co., 373 Washington street, Boston, Mass., has greatly increased its facilities for the cutting of gems by taking large and adequate factory quarters in the home office building. The new space will be furnished with modern and up-to-date lapidary equipment, and will accommodate over 30 cutting hands, making the company the largest individual cutting concern in New England. Joseph B. Wagner and Stephen Hadley will hereafter represent the company on the road.

Trade-Mark Registered. Trade-Mark Registered.

THE NATIONAL STAMPING LAW

was signed by the President of the United States on June 15th, 1906.

This law does not go into effect for one year; this time is allowed so that manufacturers and dealers may readjust the quality of their goods, so that they will be up to the quality they are stamped.

There will be no readjustment in our factory, for one of our principles in business is to make goods of unquestioned quality.

As a guarantee that the quality is just as it is stamped, we place upon every article we make this registered trade-mark—

Trade-Mark Registered.

Why not begin this Fall to buy Rings, Lockets, Link and Bar Buttons, Vest Buttons and Shirt Studs bearing this mark?

Larter & Sons

21 & 23 Maiden Lane
New York

Trade-Mark Registered. Trade-Mark Registered.

Beautiful Silver Statue of Elk to be Awarded at Convention of B. P. O. E.

THE trade in Denver, Col., has reason to feel proud of a splendid piece of work recently turned out by the Boyd Park Jewelry Co., of that city. It is a silver elk, designed and modeled by T. C. F. Sorensen, of that firm's engraving and designing department. The elk stands on a base composed of valuable gold and silver ore from the mines of Colorado and is composed of 914 ounces of native silver. It is 33 inches high and is valued at $1,000.

The trophy was offered by Fred. G. Shaffer, a local mining man, as a prize to the lodge which sends the largest number of ladies to the convention and reunion of the B. P. O. Elks, which will be held in Denver in July.

Mr. Shaffer is very enthusiastic over the skillful modeling of his gift to the Elks. The silver in its native state was placed in the hands of the designer, and under his skillful manipulation there grew out of the great bulk of silver the magnificent figure of an elk, perfectly proportioned and in every way fitted to typify the state in which it was fashioned.

Mr. Sorensen, the designer, was formerly with Tiffany & Co., New York, and samples of his work are to be seen at the National Museum Stockholm, Sweden, and Windsor Castle, England.

Further Litigation Between the McKay Co. and James C. Buchanan, Washington, D. C.

WASHINGTON, D. C., June 22.—A suit to recover $5,000 damages has been filed by the McKay Co., a corporation formerly conducting a jewelry business at 1115 F St., N. W., against James C. Buchanan and Thomas H. Hall. According to the papers filed with the District Supreme Court, the McKay Co. alleges that Buchanan and Hall conspired to oust it from the half of the store occupied by the company. In furtherance of the alleged plan it is charged that Buchanan, from whom the McKay portion of the store was leased, defaulted in the payment of rent due June 1 on the entire building, which Buchanan held, it is claimed, under lease from Hall. It is further charged that Hall sued Buchanan for possession before a justice of the peace and was awarded judgment.

The McKay Co. claims that under these proceedings it was dispossessed, notwithstanding it had performed, so it is claimed, all the terms of the agreement with Buchanan.

There seems to be no end to the suits and counter suits entered by these parties, who have been fighting each other for a number of months.

Bergeda Bros. have leased quarters at 610 Church St., Nashville, Tenn., where, Sept. 1, they will open a first-class retail jewelry establishment. David M. Bergeda, the junior member of the firm, has returned from San Francisco, where he was connected with one of the leading houses until the recent disaster. Aaron Bergeda, the senior member of the firm, is an experienced watchmaker, having learned his trade in Austria.

New England Watch Makers Make Merry at Banquet Held in Boston, Mass.

BOSTON, Mass., June 23.—The dinner of the New England Watchmakers' Club at the American House last Tuesday evening was an unqualified success. The club was the guest on this occasion of the Waltham Watch Co., and Supt. Edward A. Marsh, of the big factory, represented the company as host.

There were nearly 200 participants, and both at the reception and in the banquet hall the scene was an exceedingly animated one, with the spirit of thorough comradeship and unalloyed enjoyment pervading the entire assemblage. Songs and instrumental music enlivened the reception, and when the march for the banquet hall took place, Superintendent Marsh and President F. W. Ruggles, of the club, led the long line to the tables, where a most appetizing spread was provided.

The menu was as follows:

MENU.

Little Neck Clams.
Chicken Gumbo. Consomme Julienne.
Olives. Radishes.
Broiled Bluefish, au Beurre.
Sliced Cucumbers. Chateau Potatoes.
Roast Spring Lamb, Mint Sauce.
Delmonico Potatoes. String Beans.
Maraschino Punch.
Lobster Cutlets, with peas.
Banana Fritters, au Kirsch.
Strawberry Shortcake.
Frozen Pudding. Assorted Cake.
Cheese. Crackers.
Coffee.

The postprandial exercises were also of great interest, and fully as great a source of enjoyment as the feast. President Ruggles happily introduced the various speakers, first making a brief address in which he set forth the purpose of the club, which was formed not only to gather for recreation at intervals, but to listen frequently to instructive papers and addresses on topics related to the important industry with which the members are identified.

Superintendent Marsh, of the Waltham Watch Co.'s factory, was presented as the first speaker, and received an ovation as he rose to respond for the company. He contrasted the watchmaking of modern times with that of the past most effectively, for he has been identified many years with the remarkable growth of the establishment over which he so ably exercises supervision, and his talk was listened to attentively and appreciatively by all present.

Assistant Superintendent John W. Burckes, of the Waltham factory, was also present and spoke of the advantages to be derived from such associations as the Watchmakers' Club.

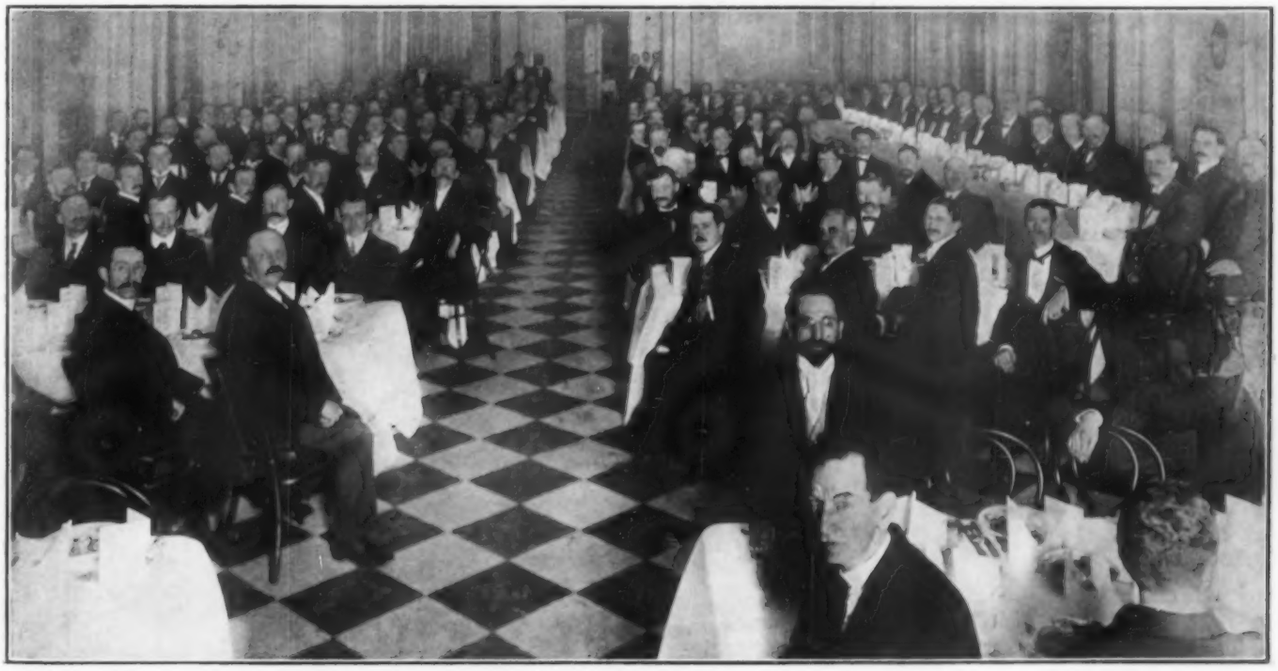
A large number of the members and honorary members were also called upon and responded briefly during the next hour, which was made the occasion for a series of informal and impromptu remarks, which afforded much pleasure for the gathering. Among the participants in this feature of the after-dinner exercises were H. E. Duncan, M. N. Smith, Mr. Bagley, Chicago; Treasurer W. E. Geyer, who reported a fund of $500 in the treasury; Secretary John S. Lowell, who called attention to the growing membership list, with upward of 200 names, and an honorary list of nearly 30; Charles M. Smith, who told some witty stories with excellent effect; Thomas F. Proctor, Olaf Olsson, Charles J. Olney, Jr.; F. R. Cunningham, F. J. Whitton, R. A. Lohnes, Worcester; Charles S. Robb, Maurice Conner, and others.

Regrets at the absence of Conover Fitch, who was detained by illness, were expressed by Mr. Ruggles, and a letter from James S. Blake, one of the honorary members, was read.

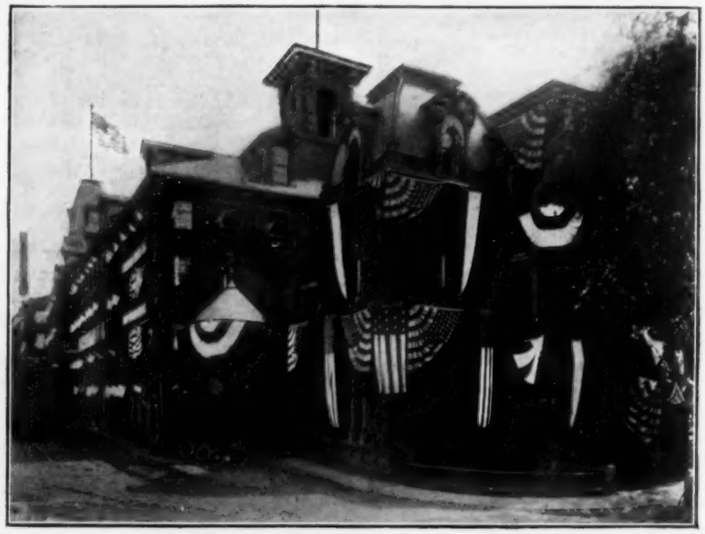
The exercises concluded shortly before 11 P. M., after an evening that was a red-letter event in the history of this promising new association in the trade.

The roster of the club, most of whom were present at the banquet, and of the honorary members, several of whom were at the banquet in person, or represented by proxy, is as follows:

F. W. Ruggles, John S. Lowell, W. E. Geyer, M. H. Keyes, H. S. Reynolds, F. R. Cunningham, W. B. Garfield, P. A. Lesperance, Edgar R. Hills, Thomas F. Proctor, Alex. Fish, L. M. Watson, J. W. Smith, A. R. Stanley, J. T. Tudor, Herbert L. Gruber, D. J. Dannahy, Roy M. Nichols, George Garland, Adolph Faller, Wm. N. Loud, Conrad Erickson, Charles S. Rodd, K. E. Ohestedt, C. S. Blake, J. Emanuels, C. T. Jenkins, L. T. French, K. Luben, J. Charles Stever, Frank W. Dodge, Alfred F. Motschman, F. W. Harness, Frank A. Gendreau, E. D. Clarke, George A. Wildon, H. D. Higgins, Charles K. Magnuson, F. R. Furbush, O. C. Dow, J. M. Bird, B. T. Parker, Samuel Baker, Louis F. LaPointe, C. S. Freeman, Charles N. Brown, C. C. Miller, Fred S. Harlow, Charlence H. Swaisey, L. M. Coburn, A. F. Thurlow, C. W. Johonnet, C. F. Raash, Bernard G. Hushband, Elmer C. Read, Charles Pass, George W. Hallett, A. Anderson, Albert H. Brooks, John Ferguson, F. D. Bacon, C. G. Tucker, Thomas Milner, A. Johnson, J. W. Cahill, Henry S. George, J. M. Vass, E. A. Gregor, Howard L. Margeson, Herbert N. Libbey, James F. Murphy, Dr. J. L. Basford, W. E. Stormant, L. Kibbler, C. M. Smith, Eloi Lamont, Geo. E. Homer, P. H. Whilton, L. Schworer, W. J. Anderson, P. D. Vaughn, Walter C. Jenckes, A. B. Sly, Charles M. Murphy, Pierce



MEMBERS AND GUESTS OF THE NEW ENGLAND WATCHMAKERS' CLUB AT BANQUET IN BOSTON, JUNE 19.



During the celebration of

MERIDEN'S CENTENNIAL

June 10-16, 1906, the buildings of the city were handsomely decorated—among them the factory of

The Meriden Britannia Co.

The electric sign shown in the center picture is a permanent institution; it is the doorplate announcing the home of

"1847 Rogers Bros."

"Silver Plate That Wears." The other views show parts of the decorated factory, as seen from different positions, nearly 2,000 separate flags in all being used.

The Meriden Britannia Co.

is not so old as Meriden, which was incorporated as a town 100 years ago, in 1806, but for over half a century it has been the leading industry of the "Silver City." For fifty-nine years the original silver-plated spoons, forks and knives, the famous brand marked

"1847 Rogers Bros.,"

have maintained the standard of silver-plated flatware established in 1847 by Rogers Bros., then of Hartford, whose interests later were merged with those of the Meriden Britannia Co.

R. Parker, A. F. Freeland, H. Kaufman, John A. Jury, B. W. Kattelle, L. E. Nichols, Richard Currier, M.D.; M. Moyers, H. W. Matalene, Samuel Adelberg, Nathan Levin, F. L. West, F. E. Goodspeed, Albert O. Schnetzer, John H. Gilman, E. S. Rollins and G. C. Netch, Boston, Mass.; B. A. Bowen, Everett, Mass.; F. S. Scales, Winchester, Mass.; C. J. Olney, Jr., H. E. Duncan, Bernard S. Codding, Herbert W. Chamberlain, D. Gindrat, W. W. Culbertson, T. McKenzie, Raymond Carter, J. Sundine, J. C. Barlow, E. V. Goodman, W. Clarence Wilkins, Clarence E. Hamilton, J. N. Spurway, R. P. Smith, O. Herz, Geo. F. Lavoie, Ernest B. Schmeck, Burnett E. Hart, Norman Roesch, E. H. Swain, Frank Lowell, Ancil B. Clay, Albert S. Flint, Fred A. Prehn, W. H. Boughton, Edward M. Foster, H. E. Cook, Weld I. Smith, John D. Clement, C. H. Douglass, J. Ernest De Veuve, G. A. Mansfield, William Winterbalter, W. R. Woods, F. E. Randolph, L. A. Atwood, A. D. Wilkins, G. W. Hill, Olaf Olson, Merick L. Richardson, E. A. Safford, Olaf Ohlson and Richard M. Robbins, Waltham, Mass.; J. F. Brown, F. A. Golburnand, J. W. Marshea, Cambridge, Mass.; George F. Draper, Danvers, Mass.; W. H. Heath, Braintree, Mass.; E. L. Britt, Uphams Corner, Mass.; W. D. Ward, Hyde Park, Mass.; Solon Abbott, Winchendon, Mass.; W. B. Marsh and H. D. Cole, West Lynn, Mass.; P. H. Safford, Fitchburg, Mass.; E. A. Doyle, W. H. Magee, C. S. Ramsdell and P. R. Hibbard, Lynn, Mass.; W. H. Lucas, Wakefield, Mass.; A. Rozen, Easton, Mass.; J. R. Dean and Loring B. Wilder, Malden, Mass.; Le Roy E. Cole and Raymond P. Otis, Natick, Mass.; Theo. P. Pratt, Newton Hills, Mass.; George H. Gutteridge, Maynard, Mass.; W. W. Josselyn and Howard G. Smith, Attleboro, Mass.; Lewis B. Curtiss, Newburyport, Mass.; Justin A. Margot, Jamaica Plain, Mass.; J. B. Miller and son, Beverly, Mass.; George S. Janvrin, Somerville, Mass.; Henry W. Chadwick, Dorchester, Mass.; H. O. Barthelmes, Marlboro, Mass.; William H. Kehew, Salem, Mass.; George W. Hendrick and F. W. Lovejoy, Nashua, N. H.; F. B. Kendrick, Lebanon, N. H.; Henry A. Schmidt, Roslindale, Mass.; Cranston McIntosh, W. Roxbury, Mass.; C. G. Bearse and Llewellyn Rogers, Jr., Gloucester, Mass.; Adolph H. Krause, Brookline, Mass.; Moulton C. Libby, West Somerville, Mass.; Ernest C. Bell, Westboro, Mass.; W. L. Persons, Woburn, Mass.; Fred M. Weber, Hyannis, Mass.; Fred W. Hill, South Lincoln, Mass.; H. S. Hewett, Brockton, Mass.; R. A. Lohnes, Worcester, Mass.; E. F. Welch, Westboro, Mass.; Charles Sinclair, Concord, N. H.; A. T. French, Hudson, Mass.; C. H. Abbott, Leominster, Mass.; Wm. H. Taylor, Providence, R. I.; F. A. Lovejoy, H. E. Bellows and R. H. Houghton.

HONORARY LIFE MEMBERS.

James S. Blake, of Kettell & Blake; Henry W. Patterson and Marcell N. Smith, of Smith, Patterson Co.; D. C. Percival and Edward E. Hardy, of D. C. Percival Co.; Albert J. Paul and Charles W. Finley, of A. Peaul Co.; E. A. Cowan and Henry Cowan, of E. A. Cowan & Co.; M. Myers, I. Alberta, Maurice D. Conner, Globe Optical Co.; A. Mendelsohn & Co., A. F. Sherer, Walter B. Snow, of the Poole Silver Co.; Charles S. Cook, of A. Stowell & Co.; Ripley-Howland Mfg. Co.; Wm. L. Gilbert Clock Co.; Woodman, Cook Co.; F. Schnetzer & Son; Charles E. Durgin, of the Thos. Long Co.; C. A. W. Crosby & Son; Alfred J. Lill & Co.; Robbins, Appleton & Co.; Albert R. Kerr, of Wm. Kerr & Son.

OFFICERS AND DIRECTORS.

F. R. Ruggles, president, with Robbins, Appleton & Co.; H. L. Reynolds, vice-president, with Smith, Patterson Co.; W. E. Geyer, treasurer, with D. C. Percival & Co.; J. S. Lowell, secretary; directors, F. R. Cunningham, with Bigelow & Kennard; F. W. Dodge, with J. C. Sawyer; Wm. B. Garfield, with Kettell & Blake; J. A. Jury, with A. Stowell & Co.; M. H. Keyes, with D. C. Percival & Co.; F. A. Lovejoy, with Shreve, Crump & Low Co.; L. E. Nichols, with Rand & Crane; R. A. Lohnes, Worcester, Mass.; Charles Sinclair, with N. C. Nelson & Co., Concord, N. H.; E. H. Swain, Waltham Horological School; Wm. H. Taylor, with G. H. Taylor & Co., Providence, R. I.

The many friends of Zachariah Booth, an old and well-known clock repairer of New Bedford, Mass., were grieved to learn that he had djed suddenly of heart disease June 15 while walking along a street of that town. The deceased is survived by a widow and one son, Z. E. Booth.

Pierced Imitation Gems Backed With Foil Declared Dutiable at Twenty Per Cent.

Imitation precious stones, backed with foil and pierced vertically, are to be assessed for duty at 20 per cent. under a decision announced last week by the Board of United States General Appraisers, sustaining a protest by B. Ulmann & Co. against an assessment by the Collector of New York.

The government contends that articles of this kind should be classified as beads dutiable at 35 per cent. The Board, in the present decision, maintains a position which it took in a similar case some time ago. The government, in preparing the present case, shows an intention of carrying the question to the courts. General Appraiser Sharretts, in his opinion, says:

"These protests relate to articles of paste, not exceeding 1 inch in dimensions, made to imitate diamonds, rubies, emeralds, opals, and other precious stones. They are pierced with two vertical holes, placed one each at opposite sides near the edge, and are backed with foil to add to their brilliancy.

"The testimony shows, and we find as a fact, that these articles are commercially known as jewels, and that they belong to the class of goods known in trade as imitations of precious stones and not as beads. Similar articles devoid of foil, as shown by the testimony of the same witnesses, are known as 'beads' and 'nailheads,' interchangeably, and not as jewels. It would therefore seem that the presence or absence of foil establishes the classification of the respective articles as imitations of precious stones, or as beads.

"In G. A. 5671 (T. D. 25267) this Board held that similar articles with foil backs were dutiable at the rate of 20 per cent. ad valorem under Par. 435 of the Tariff Act of 1897. No appeal was taken from that decision, but the Department in T. D. 25345 instructed collectors to disregard it and to continue to classify as beads such goods as those in question, with assessment of duty at the rate of 35 per cent. ad valorem under Par. 408.

"Regarding these instructions as preliminary to a review by the court, we have endeavored to make as full and complete a record as possible in the present case, having notified the attorneys for the government and the importers that evidence regarding the issue involved was required. The testimony adduced at the hearing tends to confirm the correctness of the conclusions reached in G. A. 5671 (supra).

"In again passing upon this issue we are not unmindful that by judicial determination imitation pearls pierced through are classified as beads and not as imitation precious stones. In so determining, the court affirmed a decision of this Board (see G. A. 6088—T. D. 26554). The reasons that influenced us in holding that so-called imitation pearls pierced through, which are not known in trade as imitations of precious stones but as beads, applies inversely with equal force to the jewels in question, which are not known commercially as beads, but as imitations of precious stones.

"In accordance with the views herein expressed, we sustain the protests claiming 20 per cent. ad valorem duty under Par. 435 on the merchandise, and reverse the collector's decision in assessing duty thereon at the rate of 35 per cent. ad valorem under Par. 408."

Ontario Silver Co. Convicted of Falsely Marking Its Stock and Fined $600.

TORONTO, Ont., June 20.—The charges against the Ontario Silver Co., Niagara Falls, for the fraudulent use of the word "Sheffield" and other trade-marks on their goods, and against George W. Clark, manager of the company for conspiracy to defraud the public, came up for trial before Judge Wells at Welland, June 16. The case against the manager was withdrawn. Four separate indictments were laid against the company.

No defence was made, but J. W. Nesbitt, K. C., of Hamilton, who appeared for them, pleaded for leniency, placing the blame on the former owners of the business. The judge inflicted a fine of $150 on each count —in all, $600.

In pronouncing sentence, Judge Wells spoke very strongly in condemnation of the conduct of the company, comparing it to the issue of counterfeit money by a chartered bank. He expressed the opinion that the law in such cases should be altered to conform to that prevailing in some of the States of the Union, where officials of companies countenancing illegal acts such as those of which the defendants were guilty can be punished by imprisonment. In Canada no punishment other than a fine can be inflicted in such cases.

Samuel Shamberger, Butler, Pa., Convicted on Arson Charge, Will Appeal.

PITTSBURG, Pa., June 20.—Samuel Shamberger, the Butler (Pa.) jeweler, who was arrested some time ago in Georgia whither he had fled after it is alleged he set fire to his jewelry store, and who was later brought back to Butler for trial, has been convicted of arson. His attorneys have filed a motion for a new trial, alleging that the verdict was in flagrant disregard of the evidence in the case, and that a rumor that Shamberger had burned a store in Franklin, Pa., under similar circumstances prejudiced the minds of the jury.

The particulars regarding the fire and Shamberger's arrest were told in the CIRCULAR-WEEKLY at the time. A number of suits have grown out of the affair, some of which are still pending. It was alleged that Shamberger fired his store in order to get $10,000 insurance. Shamberger has always stoutly maintained his innocence. He was a resident of Pittsburg before going to Butler.

The court is expected to pass judgment on the motion for a new trial within a few days.

The jewelry trade is among the many lines of business, heretofore exempt, which come under the new law adopted by the Legislature of Kentucky which requires license fees to be paid by merchants. The bill which became effective June 11 provides that each transient vender of spectacles or jewelry must pay $10 license fee whether the articles are offered for sale in the store or not.

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MEMORANDUM ORDERS SOLICITED.

Career of the Late Max J. Lissauer —Funeral to be Held in New York— Resolutions on His Death.

The body of Max J. Lissauer, the head of the wholesale jewelry firm of Lissauer & Co., 12 Maiden Lane, New York, whose sudden death at Amsterdam, Holland, was announced in the last issue of THE CIRCULAR-WEEKLY, was placed on the steamer *Statendam*, which sailed from Rotterdam and is due in New York July 3. Mrs. Lissauer is coming on the same boat. Arrangements are being made to conduct funeral services in this city.

The career of Max J. Lissauer was briefly sketched in last week's issue. In writing of a man who had been for many years as active as was Mr. Lissauer in business and in the social affairs of his community, the pen is quite inadequate to do more than merely call attention to some features in his busy life.

His birth took place in the city of Stuttgart, Wurtemberg, Germany, Oct. 21, 1841. After learning the jewelry trade in his native town he came to New York in his 19th year, and three days after landing the young man obtained work as a watch repairer in the Maiden Lane district. A man of his business ability was not destined to work long for others, and in 1866, just six years after he arrived in the city, he engaged in business on his own account as a member of Waaser & Lissauer, the two partners having been schoolmates at Stuttgart.

In 1869, after Mr. Waaser's death, the firm style was changed to Lissauer & Co. The next change was the admission of L. H. Sondheim, who had been with Mr. Lissauer for several years, the firm style becoming Lissauer & Sondheim. The association between these two men continued for 23 years until 1893, when Mr. Sondheim withdrew to become a member of the New York Stock Exchange. The old style of Lissauer & Co. was again adopted in that year, and has been continued since. Three new partners were admitted in 1893, M. S. Kallman, A. Boehme and D. H. Lowman. At the same time Marcel Mirabeau obtained an interest in the business.

In 1898 Mr. Lowman withdrew and Mr. Mirabeau became a full partner. Mr. Boehme after having for years been confidential man and bookkeeper retired in 1901, since which time the members of the firm have been Messrs. Lissauer, Kallman and Mirabeau.

When Mr. Lissauer first engaged in business the firm sold jewelry, materials and tools. Gradually the character of the business changed until the firm came to deal in diamonds, watches and jewelry.

During the existence of the old National Association of Jobbers in American Watches Mr. Lissauer was the chairman of its executive committee, and this position naturally gave him much prominence in the trade. He was a director at the time of his death in the Jewelers Board of Trade and was a member of the Jewelers Protective Union. An organization whose work appealed most strongly to him, was the Jewelers Relief Association, which he assisted in forming back in 1896, the year which has always been remembered as one of sore trials for many in the jewelry trade. He was the first president and held the position up to the time of his death. The organization helped many worthy jewelers over a period of financial stress, and while the occasions for it to act have not been numerous in recent years, yet it has been a force for good and only a few weeks ago donated from its treasury $500 for the California sufferers.

Another organization in which Mr. Lissauer labored with fervor, in order to give aid to others, was the Jewelers' League, of which he was first vice-president and chairman of the executive committee. As the chairman of this committee it fell to his lot to take an especially active part in putting into effect the recent changes in the constitution and by-laws, involving a new plan of assessments. He attended the meeting of the league, at which the plan was discussed and he explained to the members with clearness and frankness the reasons why the changes had become necessary. The strain proved considerable, and after the meeting his friends noted that he was quite exhausted. He had, however, an engagement to attend that same evening, as a guest of honor, the annual dinner of the 24 Karat Club, and he was present. Since that time he had felt the need of rest and had hoped to obtain it on his trip to Europe, while also making purchases in the diamond markets. He sailed with Mrs. Lissauer on May 30.

Outside of the jewelry trade Mr. Lissauer took a prominent part in many enterprises and social movements. In 1890 while he was president of the Verein Freundschaft that organization erected its $500,000 building at 72d St. and Park Ave. The educational and social work of this organization was especially dear to him and he continued his interest up to the end. He was a member of Tecumseh Lodge of Masons and of various other brotherhoods. Practically all of the Jewish philanthropic and educational organizations in New York had the benefit of his active interest and support. In politics he was a Republican, and he was a delegate to many conventions of his party. He was a member of the committee of 70 which helped to elect Mayor Strong.

Many young men went to Mr. Lissauer for advice and always found him ready to assist them. His counsels were highly valued by his business associates and friends, as he had a faculty of readily grasping the facts and searching out the vital side of any question that arose. The friends whom he chose were bound to him by the closest ties of companionship. His manner was unassuming; his ways simple and at all times he showed a genial, kindly and sympathetic side to all with whom he came in contact. His sense of justice was clear and keen and his moral standards the highest, and men who had relations with him of a business or social character soon learned to appreciate his worth. In assisting others, when he could do so, he took great pleasure.

The fact that many people continued business relations with him for long periods of time tells better than words the fact that he won and maintained the respect and confidence of all those with whom he moved and worked. A watchmaker had been in his employ from 1866 through the various changes, and is still with the firm. Several others have been associated with him for 20 years or more. Various organizations to which he was a member have passed memorial resolutions indicating the high regard in which he was held.

The body will be taken, on arrival in New York, to his home, 64 E. 83d St., where Mr. Lissauer had bought a residence a number of years ago. He is survived by a widow, one daughter and a grandson.

At a special meeting of the officers and executive committee of the Jewelers' League of New York, held in its offices June 20, the following preamble and resolutions were unanimously adopted:

The officers and executive committee of the Jewelers' League of New York, having been notified of the death of the first vice-president, their associate and fellow member, Max J. Lissauer, and desiring to give expression to the profound sorrow felt by every member of the organization, have ordered the following resolutions to be spread upon the records of the League, and instruct the secretary to transmit an engrossed copy thereof, to the family of the deceased:

Whereas, We deeply mourn in the death of our beloved vice-president, Max J. Lissauer, the loss of a true friend and an upright business associate of unexcelled integrity, a gentleman in all walks of life, always ready to devote his disinterested aid and counsel to the best of his great abilities to the welfare of religious, charitable, business and social affairs, but especially most energetically to the success of the Jewelers' League, which he has faithfully served as vice-president or as a member of the executive committee for nine successive years.

Resolved, That in the death of Max J. Lissauer, the jewelry trade of the entire country has lost one of its most eminent men. By his faithful work as vice-president of the Jewelers' League and as an officer and member of varoius other trade organizations, he contributed in no small degree to the welfare of these associations, and to the making of them what they are to-day, successful, co-operative trade institutions.

Resolved, That by his demise the League has lost an energetic officer, and a most congenial friend and loved companion.

Resolved, That we tender to his bereaved family our sincere sympathy in their irreparable loss.

Resolved, That the officers and executive committee attend the funeral service in a body, and as a further mark of respect this office remain closed on the day of the funeral, and that this meeting do now adjourn.

Death of Charles F. Kern.

ROCHESTER, N. Y., June 25.—Charles F. Kern, treasurer of the Rochester Spectacle Co., on Water St., died of heart disease in a Pullman berth between Baltimore and this city Saturday morning. His death was not discovered until a porter started to awaken him. Mr. Kern retired in good spirits shortly after leaving Baltimore and died while asleep. On the arrival of the train in this city Coroner Kilip was notified, and took charge of the remains. An autopsy was performed the same evening.

Mr. Kern was 24 years old and unmarried. Up to a few years ago he was an employe of the Bausch & Lomb Optical Co. He left this company to form a partnership with Frank Stortz, also of the Bausch & Lomb house, to engage in the manufacture of spectacles. Mr. Kern was popular with the trade, and the business was successful from the start. His death will be mourned by many friends in this city and among the trade in general.

Wm. E. Crellin, Chillicothe, Mo., has been succeeded by E. M. Crelin.

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Death of Edwin H. Poor.

BOSTON, Mass., June 22.—Edwin H. Poor, long a prominent member of the jewelry trade in this city, and jewelry buyer for the Shreve, Crump & Low Co., died suddenly of heart failure in the concern's store, Summer St., yesterday. His death was entirely unexpected and a great shock to his friends, as he had made preparations to sail Saturday from New York on a trip to the Mediterranean to benefit his health. Though not severely ill, he felt that a rest was needed, but no one had any idea that his condition was critical until he was stricken in the store.

Mr. Poor, who was about 65 years old, had a career in the jewelry trade of nearly

THE LATE EDWIN H. POOR.

half a century. He first learned the watchmaker's trade as it was taught in his time and later became employed by C. A. W. Crosby, leaving the latter over 30 years ago to join the forces of Shreve, Crump & Low Co., with which house he spent the remainder of his life. When the Civil War broke out he enlisted in the Fifth Massachusetts Infantry and served three years before receiving his discharge. He was a member of the G. A. R., of the Masons and also of the Odd Fellows; he had traveled extensively in this country and Europe and had a wide number of acquaintances and friends.

Mr. Poor was a perfect embodiment of the old school gentleman. There are scores of regular customers of the concern which he served so long who never dreamed of making an important purchase in the watch or jewelry line without consulting Mr. Poor regarding the matter in hand. He was courteous, accommodating, patient and well informed regarding the details of manufacture, intrinsic values and other points calculated to be of assistance to purchasers. Such a man in a concern of the standing of Shreve, Crump & Low Co. had an uplifting influence upon the entire personnel of the sales department. That he was thoroughly appreciated and esteemed by his employers was a matter of course. That his associates also were grieved and shocked by his sudden demise is evident from the manner in which they speak of the establishment's loss and of his long and faithful service among them. In disposition he was quiet and genial and a universal favorite of all with whom he came in contact. Modest in the extreme, even his most intimate friends seldom knew the extent of his knowledge or acquaintance on various subjects until some particular occasion would serve to draw it out.

Deceased never married. He will be buried with the rites of the Masonic order.

Clocks, Watches, Jewelry and Gems Imported Into Canada.

TORONTO, Can., June 21.—The monthly report of the Department of Trade and Commerce of Canada for March, just issued, gives the value of imports for home consumption in the jewelry and kindred trades as follows:

	Month of March,		9 Months Ended March 31,	
	1905.	1906.	1905.	1906.
Clocks:				
Great Britain	$1,030	$276	$8,773	$7,963
United States	21,183	21,170	183,267	196,390
Germany	2,624	3,456	31,114	29,526
Other countries	660	342	10,836	12,979
Totals	$25,497	$25,244	$233,990	$246,858
Watches:				
Great Britain	$1,379	$1,713	$18,111	$21,784
United States	46,594	55,058	497,268	530,623
Switzerland	10,883	12,997	146,151	128,466
Other countries	679	1,801	23,485	38,512
Totals	$59,535	$70,669	$685,015	$719,385
Gold and silver and manufactures of:				
Great Britain	$8,793	$8,508	$82,606	$109,922
United States	24,780	24,120	243,121	231,772
Other countries	7,678	5,242	49,253	44,366
Totals	$41,251	$37,870	$374,980	$386,060
Jewelry:				
Great Britain	$4,321	$11,566	$58,428	$59,459
United States	54,046	71,517	531,132	540,242
Germany	2,979	2,092	41,390	39,509
Other countries	1,516	1,109	25,361	23,346
Totals	$62,862	$86,284	$656,576	$662,556
Precious stones of all kinds and imitations of (dutiable):				
Great Britain	$1,060	$83	$7,550	$6,262
United States	1,432	2,038	13,454	17,848
Other countries	1,068	1,373	14,133	18,682
Totals	$3,561	$3,494	$35,137	$42,793
Precious stones of all kinds and imitations of (free):				
Great Britain	$41,887	$54,807	$178,635	$330,209
United States	5,609	64,130	81,625	132,450
Holland	10,917	8,074	190,080	224,299
Other countries	26,477	84,053	477,058	326,675
Totals	$84,890	$221,064	$927,398	$1,013,624

Death of H. M. Carpenter.

MINNEAPOLIS, Minn., June 20.—H. M. Carpenter, president of the Minneapolis Jewelry Mfg. Co., died Monday of heart failure, aged 78 years. He leaves a widow and one son, Henry. Mr. Carpenter was a pioneer resident of Minneapolis, having come to the city in 1854, after having learned the jewelry manufacturing business in Providence. In 1858 he engaged in the general store business, but was burned out a year later. He determined to pay all his liabilities, which he did in six years.

In 1860 deceased engaged in the general store business again, and later was a paper manufacturer. He afterward established the Minneapolis Jewelry Mfg. Co. The latter was very successful, and Mr. Carpenter gradually withdrew from many of his other interests, although he continued a warehouse and building material business, under the name of the Union Railway Storage Co.

Thieves Who Robbed Albany Jeweler Not Yet Captured—A List of the Missing Articles.

ALBANY, N. Y., June 25.—A detective went to Troy last week and brought back a man who was suspected of being one of the thieves who recently robbed W. F. Antemann & Son, 21 N. Pearl St., as told in the last issue of THE CIRCULAR-WEEKLY. The prisoner was taken to police headquarters, where Mr. Antemann, after examining him carefully, stated that he was not one of the men whom he believed committed the theft.

Mr. Antemann has asked THE CIRCULAR-WEEKLY to ask its subscribers to let him know if any of the stolen property is offered to them for sale. Among the missing articles are: One diamond sunburst brooch, the diamond weighing altogether 2⅝ carats; one diamond and ruby ring set diagonally with diamonds weighing ¾—1/32 carat, ruby weighing ⅞—1/32 carat; one four-stone pearl diamond princess ring, with pearls weighing 8 grains and diamonds weighing 1½ + 5/32 carats; diamond and opal cluster ring; one single-stone navette cut ring set in platina, with stone weighing 2¾ + 1/32 carats, and 18 diamonds on each shank weighing 1/32 carat.

C. A. Elder has purchased the business of Lewis C. Pedersen, Walnut, Ia.

A portion of the roof of the Calendar Clock Co.'s factory, in Ithaca, N. Y., was blown off during a gale which swept over that place, about a week ago. A large chimney near the rear of the building was also blown down.

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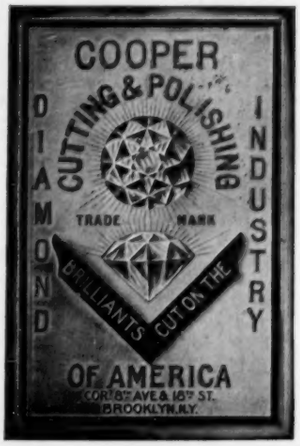

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Many Opticians Pay Last Tribute to the Late Andrew J. Lloyd.

Boston, Mass., June 23.—Andrew J. Lloyd, whose death was reported last week in The Circular-Weekly, was highly esteemed throughout the optical trade of the country. That fact was attested in several ways during the week succeeding his death, when the firm of which he was the senior member was in receipt of many messages of sympathy.

His career had been a conspicuously successful one, marked by steady growth and expansion, until the firm of A. J. Lloyd & Co. had attained a prominent place among

THE LATE ANDREW J. LLOYD.

the foremost concerns in all lines of business in this city.

At the funeral services there were a number of exceedingly beautiful floral tributes, among them being remembrances from the American Optical Co., the Globe Optical Co., Sussfeld, Lorsch & Co., Martin, Copeland & Co., Bausch & Lomb Optical Co., Oelschlaeger Bros., and others of prominence. A beautiful blanket of roses, entirely covering the casket, came from the firm's employes, by whom Mr. Lloyd was held in high esteem.

Rev. E. A. Horton, one of the best known Unitarian ministers in Boston, and personal friend of Mr. Lloyd, was the officiating clergyman. The burial was at Mt. Auburn Cemetery in Cambridge.

The third annual conference of American Republics will open in Rio de Janeiro, Brazil, July 21, and remain in session until Sept. 1. Secretary of State Root and six delegates of this country will shortly sail from New York. The conference has been the subject of a series of able articles recently in the *American Exporter*, particularly the issue of June, which is the Pan-American number, a perusal of which will prove highly interesting to all manufacturers and merchants engaged in the trade with South and Central America. The entire issue is profusely illustrated by portraits of South and Central America, presidents and typical views of tropical scenery. The publisher, William J. Johnston, will attend the conference and make an extensive tour of South America.

Outing and Clambake.

Manufacturing Jewelers of New England Enjoy Annual Midsummer Sail and Feast.

PROVIDENCE, R. I., June 23.—That the Providence and Attleboro jewelers can parade and make a fine showing, that the Attleboro men can play rings about the local delegation on the ball field, and that it is about an even break when it comes to taking a fall out of the Rhode Island clam when served in a bake, were among the various things demonstrated at the annual outing of the New England Manufacturing Jewelers' and Silversmiths' Association held yesterday. The men from the Attleboros carried away the scalps of the Providence aggregation of ball tossers to the tune of 12 to 2, and the much-talked-of game has lost none of its verdure as a topic of conversation, although the men from up north are doing most of the talking. Providence, on its side, is silent.

The festivities, as usual, began with a parade, after a brief reunion at Freemasons' Hall on Dorrance St. Here the members and guests were decorated with a tag bearing the inscription: "When this package is empty return to N. E. M. J. and S. Association, Providence, R. I." On this was also inscribed the name of the wearer. Each member and guest was then provided with a Japanese umbrella. On the arrival of the Attleboro and North Attleboro delegation, some 100 odd strong, preparations were at once begun for the parade. This gave the populace a treat.

There were about 400 in line, and every man was equipped with a parasol, and over his shoulder was slung a canteen, a precaution against any sudden indisposition. Headed by Reeves' American Band and a platoon of police skirmishers, the marchers proceeded through the down-town section and thence to the steamer *Warwick*, which awaited the party's arrival. Field's Point was the first stopping place, and here the members disembarked and proceeded to the dining halls, where Col. Atwell served one of his best shore dinners.

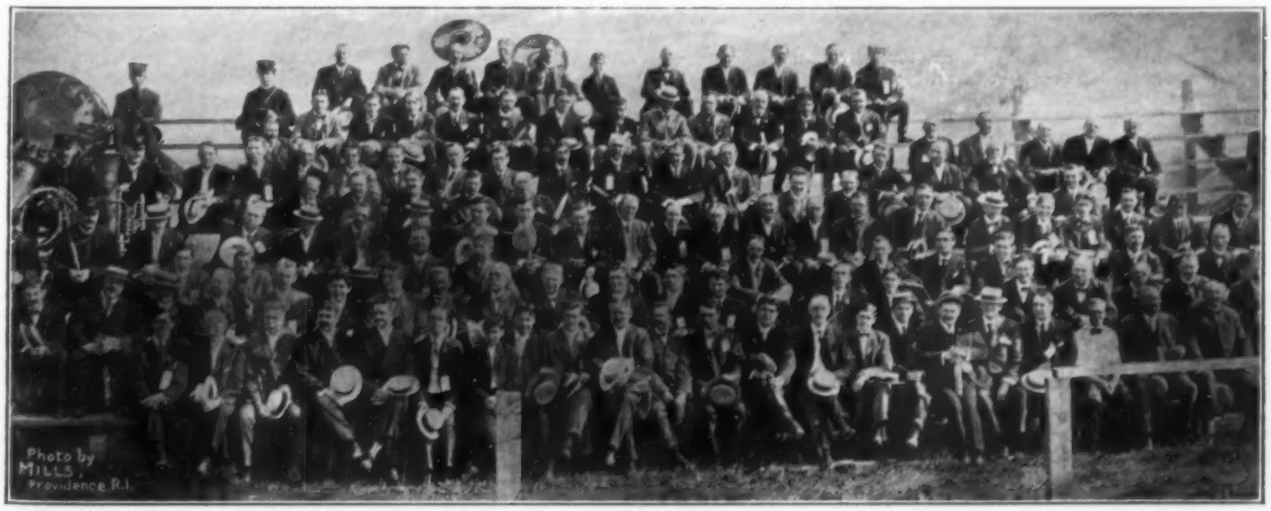
After dinner was out of the way, shortly after 2 o'clock, the boat was again boarded and the jewelers started for Rocky Point, where the ball game was to be played. But they had a part to play before reaching there. Just off Crescent Park a sister steamer of the *Warwick* was found stranded on a sand bar. This predicament of fellow pilot was too much for the captain of the *Warwick*, and he went to the craft's aid. After much difficulty and the snapping of several hawsers, to the accompaniment of various helpful (?) suggestions from the party aboard the *Warwick*, the distressed vessel was once more floated and the jewelers proceeded on their way in the consciousness of a duty well performed.

HOW THE JEWELERS PARADED TO THE BOAT LANDING.

Rocky Point was finally reached, and the ball game was started. The Providence warriors lined up like this: Reynolds, 2d; Carpenter, p.; Almy, 1b.; Ford, s.s.; Burt, 3b.; MacDonald, l.f.; Williams, c.; Mills, c.f.; Crandall, r.f. The All-Attleboro aggregation sized up something like this: R. Sherman, s.s.; Maintien, 2b.; Le Stage, c.; C. Sherman, p.; Frothingham, 3b.; Bullock, 1b.; Straker, r.f.; Hodge, l.f.; Chisholm, c.f.

With the first stage of the battle, Providence at bat, the local rooters began to open up. It was well they did, for they didn't have much opportunity afterward. Reynolds, the first man up, found the curves of the Attleboro man altogether too deceptive and retired to the extreme rear. Carpenter connected with a high one and sent it out toward centre field, causing the gentleman in that section of the country much unnecessary labor. Almy got in the way of an inshoot and walked, but then Ford and Burt failed to connect for a hit and there was "nothing doing."

After that Attleboro had a turn. Some say the side was never rightfully retired,



SOME OF THE MEMBERS OF THE NEW ENGLAND MANUFACTURING JEWELERS' AND SILVERSMITHS' ASSOCIATION WHO ENJOYED THE OUTING.

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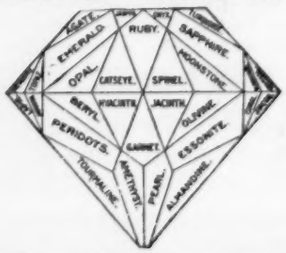

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because the scorer fainted from exhaustion and the umpires, Tom Catlow and Tom Inman, gave the visitors the double cross. It was more than hinted that Mills was playing for his release, and the way the infield managed to keep out of the way of grounders and sizzlers was a sight for the gods. Before the agony had been declared officially ended nine runs had come over the rubber. Three more were annexed later, and Providence also managed to get two—history sayeth not how.

When the game was over the crowd filed back to the boat, having previously had its picture taken for the enlightenment of future generations. On board the boat there was more to eat and drink and smoke, the band played popular and classical selections, George Dover sang tenor solos, and a sail about the bay was enjoyed. This was brought to a conclusion sufficiently early to allow the party to get back to this city in time for the out-of-town members to catch the early evening trains.

The affair was under the direction of the executive committee, composed of Frank B. Reynolds, Charles M. Robbins and Harry Cutler, and was voted one of the most successful the organization has ever had.

Creditors Ask That Severe Punishment be Given Morris and Joseph Klein Who Pleaded Guilty of Larceny.

Morris and Joseph Klein, who were officers of Klein Bros. & Co., the bankrupt manufacturing corporation at 51 Maiden Lane, New York, appeared before Judge Rozalsky in the Court of General Sessions of the Peace on Friday of last week for the purpose of receiving sentence on the charge of grand larceny in the second degree, to which they had pleaded guilty, as related in the issue of June 13. The case was again postponed, this time until to-day.

The prisoners had been in court a week before in order to get their sentence, and at that time an adjournment was taken, as the court desired time to consider statements made by creditors and complainants, some of whom asked for lenient treatment of the defendants, while others asked that the punishment be made severe as a warning to other offenders.

When the case was called Friday, Albert H. Gleason, of Hastings & Gleason, as attorney for the Jewelers' Board of Trade, presented to the court a petition asking for exemplary punishment. Accompanying this petition were a number of affidavits from merchants who had sold merchandise to the defendants. The petition, which was signed by the representatives of 74 houses, set forth that the Kleins had failed twice, the first time as a co-partnership and a few months later as a corporation. It was explained that the practices of obtaining large credit on false statements in writing and of converting merchandise obtained on memorandum have grown to be serious evils in the wholesale jewelry district of New York. The petitioners said that if the Kleins get off with a nominal or light punishment it will be an encouragement to others to imitate them.

The acts of the Kleins in pawning large quantities of merchandise and in refusing to answer questions in the bankruptcy court were mentioned as additional reasons for

not extending clemency to them. The affidavits of John J. Hayden, the trustee in bankruptcy, said that the liabilities shown in the schedules of Klein Bros. & Co. amount to $50,621. The total assets which have come into the trustee's hand from the receiver were $906. At the first failure of the brothers they offered the creditors generally 33⅓ per cent., 15 per cent. in cash and the remainder in notes, some of which are said to be still unpaid. It has also been said that several of the creditors have been paid in full.

Affidavits by members of C. F. Wood & Co., D. C. Townsend & Co., I. Hochberger and others related to the Klein statement of their financial condition made in obtaining credit. Mr. Hochberger said that the statement to him indicated assets on Aug. 5, 1905, upward of $23,000, with liabilities of less than $11,000. On the strength of this showing Mr. Hochberger said he sold the Kleins diamonds costing $675. The corporation went into bankruptcy the next month.

C. F. Wood & Co. received a similar statement. John B. Wood of that firm told, in an affidavit, of a conversation he had with the Kleins when they asked for credit. He at first refused to sell to them, as they had owed his firm when they failed before. They said that their first failure was caused largely by the loss of a quantity of diamonds stolen from them, but that they were then doing a prosperous business. They also gave a guarantee signed by a Maiden Lane merchants that notes covering the old indebtedness would be paid. Mr. Wood then allowed them to run an account until they owed more than $4,000.

When the Kleins called on D. C. Townsend & Co., besides submitting a statement they referred to C. F. Wood & Co. as to their standing. A representative of the latter house, when called up on the telephone, did not give them much of a recommendation. The brothers then deposited 59 shares of their capital stock with Mr. Townsend, as secretary, for an account which soon exceeded $2,500.

Affidavits by C. N. Gray, of the Jewelers' Board of Trade, compared the indebtedness due from the Kleins on various dates with the statements which they made in getting credit. Mr. Gray said that his totals were below the actual amounts, as he had not obtained a full list of the amounts owed by the brothers.

A member of the firm of Hirsh & Hyman made an affidavit in relation to a claim of $925 against the Kleins, saying that a part of the amount was due for merchandise entrusted on memorandum. A similar affidavit by members of Hirsch & Flashner said that that firm had a claim of $1,688, partly for merchandise delivered on memorandum. Affidavits also indicated that the Kleins obtained $25,000 by pledging jewelry and diamonds with Harry Levy, and that they were in the habit of pawning stock with him.

T. P. Judd, a jeweler at East Fayette St., Syracuse, N. Y., notified the police of that city recently that he had been annoyed by the work of a swindler who had been engaging children to sell perfume under the promise that if they sold a certain amount they could obtain a gold ring by calling at Mr. Judd's store.

Important Pearl Suit.

Government Brings Suit to Obtain Sixty Per Cent. Duty on Gems for Necklace Imported at Ten Per Cent.

A string of pearls imported by Bernard Citroen, of Paris and New York, has precipitated legal proceedings and a discussion as to the proper classification and duty of gems which may be used in necklaces. The pearls imported by Mr. Citroen are said to have formed the necklace described in THE CIRCULAR-WEEKLY of June 13. In that issue was an interview with Maurice Brower, just back from Europe, who told of the sale by the Citroens, at Paris, of a necklace, at a price approximately $400,000, to Mr. Leeds, of Pittsburg. Mr. Brower told a reporter of this paper that this was the necklace, well known to the trade, as the most costly creation of its kind that has been on the markets in Europe in years. Its value has sometimes been placed as high as $600,000.

It appears that Mr. Citroen, who is in partnership at Paris with Hugo Citroen under the latter's name, brought the pearls into New York on payment of 10 per cent. ad valorem duty, the rate provided by Par. 436, of the Tariff Law for "pearls in their natural state, not strung or set." At that time there was no evidence before the authorities, it is understood, that the gems had ever formed a necklace.

The Appraiser's office, it is understood, passed the pearls at the 10 per cent. rate and Mr. Citroen took possession on paying this duty. Then there was a complaint, and Collector Stranahan liquidated the entry at 60 per cent., the rate prescribed by Par. 434 of the Tariff Law for jewelry, including "pearls set or strung." A summons was served, last Saturday, on Mr. Citroen in the office of his custom house brokers, on Beaver St., in an action begun, by the Government, in the United States Circuit Court to recover $110,335 additional duties. This amount represents the difference between 60 and 10 per cent. of the appraised value, which was, therefore, upward of $200,000, indicated that valuations commonly placed on the necklace were exaggerated.

Mr. Citroen was in Washington one day last week and was heard before Assistant Secretary Reynold, of the Treasury Department. The importer argued that the pearls should be admitted at the 10 per cent. rate, on the ground that they did not compose a complete necklace, as other pearls would be added by the buyer from time to time. According to the Washington dispatch Mr. Citroen said that his sale of the necklace was somewhat conditional, and he might lose the sale if the Government insisted on collecting the 60 per cent. duty.

Since the Government's successive defeats in the Tiffany, Neresheimer and Coolidge cases, all involving duties on the duty on pearls, it has made no effort until now to collect the 60 per cent. rate on gems of this kind. The customs officials had apparently reached the conclusion that under the decisions of the courts it was practically impossible to obtain the classification of pearls under the jewelry, or 60 per cent., clause. It has been said that, even if a necklace were bought in Paris for importation into this country, all that was necessary for the buyer to do in order to bring in the gems as pearls in their natural condition was to take them off the permanent string and remove the clasp, when all evidence of a necklace would disappear. It has also been said that if this were not sufficient to get the 10 per cent. classification an importer could readily bring in the pearls in different packages, or on different ships, or mix with them other pearls.

A customs official in talking of the case said that, even if the pearls of this necklace came on a temporary string, the courts have held that this method is simply a convenience used in shipping the gems and does not make them in any sense a necklace. Still less is their reason to regard pearls as a necklace when they come in different packages, as decisions have frequently held that the customs officials can only pass on each importation when it is actually before them.

In the case of Mr. Citroen's pearls some of the importers think that this may have been an especially tempting case for the Government to make a new effort toward the collection of the necklace duty. The sale of the necklace in Paris was, of course, known to customs officers. They knew that the necklace was to be delivered in this country to Wm. B. Leeds, president of the Chicago, Rock Island & Pacific Railroad. According to the reports, he had bought the necklace in Paris after some bargaining, and obtained what was regarded as a desirable price. The pearls were intended as a present to his wife. It was a part of the agreement that one of the members of the firm should safely deliver the pearls in this country to Mr. Leeds, who came over with his wife about a week after Mr. Citroen arrived. It was said that the pearls, when entered, were a necklace in every respect, except that they were not on a permanent string and did not have a clasp.

The view taken by the law department of the Custom House seems to be that, as the decisions are conflicting, and as there is in this case direct evidence of the fact that these pearls did constitute a necklace, it is an especially fitting opportunity to obtain a definite decision on some disputed points. In the Tiffany case it was held by the United States Circuit Court of Appeals that the drilled pearls, under the similitude clause, come nearer in condition to natural pearls than to strung pearls, and the duty should be 10 per cent. In that case the pearls were not matched or selected.

In the Neresheimer case the pearls were assorted, assembled and matched as to color, size and quality. The United States Circuit Court of Appeals held, however, that the assembling as to color, size and quality was not such as to bring the collection within the jewelry clause. The court laid down the principle in the Tiffany and Neresheimer cases that when there is such a collocation of pearls that their aggregate value is greater than that of the individual pearls composing it, then the jewelry clause applies.

T. P. Judd, a jeweler at E. Fayette St., strung on cotton cords, but the evidence indicated that they had not been matched or selected, and that their value had not been increased by drilling and stringing. The Board of United States General Appraisers, therefore, held that the bunch of unselected pearls did not partake of the nature of

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MY interest is with the buyer. Why? He pays me 2 per cent. for my services. The seller's interest is with me. Why? He is not compelled to divide his profits with me and can afford to make the closest prices to my clients, thus reaching the best American trade on conditions that cannot fail to gain their preference.

The buyer's interest is also with me. Why? By not exacting the *usual* commission I make it to the seller's interest to favor my clients. Nothing is added to the price. I am content with what the buyer pays me. The buyer's advantage under such circumstances is equally as evident as the seller's. I invite investigation of that point.

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complete jewelry in any conceivable form.

While these cases were pending it became the practice among New York importers to bring pearls into this country before assorting, and the Government agreed to accept the 10 per cent. duty on such importations. After the victories of the importers in these suits the question was asked if it would not be safe for importers to buy the pearls after they were assorted abroad and then import them under the 10 per cent. duty. Several of the attorneys who represented the importers seemed to think that this could be done, but advised that the importers proceed cautiously.

One of the lawyers pointed out that while the importation of assorted pearls under the 10 per cent. rate was consistent with the decisions, yet, under some circumstances, a question might arise as to whether or not the assorting was of a character which would constitute a necklace or article of jewelry dutiable at 60 per cent. Exactly this question has apparently been raised in relation to the Citroen pearls.

It has been given out that Mr. Citroen, in his declaration, described the pearls as follows: One pearl, 52¾ grains; six pearls, 236¼ grains; eight pearls, 239 grains; 10 pearls, 237 grains; 12 pearls, 214¾ grains.

To a reporter of THE CIRCULAR-WEEKLY, Mr. Citroen expressed confidence that he has complied with the law in all respects and that the decision will be in his favor.

Importations at the Port of New York.

Weeks Ended June 23, 1905, and June 22, 1906.

	1905.	1906.
China, Glass and Earthen ware:		
China	$80,307	$110,869
Earthen ware	16,745	15,483
Glass ware	40,895	21,028
Optical glass	.....	2,441
Instruments:		
Musical	14,785	6,876
Optical	7,008	19,003
Philosophical	2,533	2,244
Jewelry, etc.:		
Jewelry	4,346	4,741
Precious stones	715,267	1,291,263
Watches	28,336	41,780
Metals, etc.:		
Bronzes	239	1,839
Cutlery	19,912	29,730
Dutch metal	2,739	2,049
Plated ware	158	.....
Platina	1,287	74,549
Silverware	4,000	3,754
Miscellaneous:		
Alabaster ornaments	115	396
Amber	16,130	2,935
Beads	3,410	4,693
Clocks	3,686	2,749
Fans	2,757	5,294
Fancy goods	7,314	8,357
Ivory	103,878	.....
Ivory, manufactures of	198	162
Marble, manufactures of	15,335	38,254
Statuary	.....	17,638

Jewelry valued at $500, which was stolen from the store of Nathan Bachman, Chattanooga, Tenn, a short time ago, has been recovered. The stock was found in the possession of a local saloonkeeper named Lyons, who was arrested on a charge of concealing stolen property. The arrest of Lyons and the recovery of the stolen property resulted from a confession made by a negro named Peak, who was convicted and sentenced to six years' imprisonment for stealing the stock from Bachman. Peak confessed that he disposed of the loot to Lyons for $25.

Connecticut.

Harris Kugel has opened a new store at 174 Temple St., New Haven.

Morris Hirsch & Son, Holyoke, Mass., recently sold out to M. W. Bassett, Hartford.

The Lake & Strobel Co., Waterbury, was among other concerns that decorated their stores and buildings for the Connecticut Saengerfest.

Harold Gwillim, son of T. I. Gwillim, Bristol, has been appointed assistant manager of the South New England Telephone Co., Stamford.

F. Eugene Watrus, East Hampton, for many years in the employ of the Bradley & Hubbard Mfg. Co., Meriden, died recently, aged 86 years.

T. H. Newcomb and wife, Shelton, have started on a month's vacation which will be spent at Old Point Comfort, Washington, D. C., and Atlantic City.

Julian B. Bolling, with Galt & Bro., Washington, D. C., and Miss Viola Belden were united in marriage Wednesday evening, at the home of the bride's mother.

M. Suydam Cornell, Jr., of Brooklyn, and Miss Helen Lydia Merriam were united in marriage last week at the home of the bride in Middletown. Mr. Cornell is connected with the Middletown Silver Co.

Jason C. Clemmence, Terryville, recently celebrated his 88th birthday. Mr. Clemmence was at one time a well-known clock maker, having been associated with H. Welton & Co., in Terryville, in 1840.

The hammer arm of the clock in the Congregational Church, of Old Saybrook, was recently broken, preventing its striking. A new one will be put in at once. The church is one of the oldest in the State. It was organized in 1646.

Chas. L. Weidlisch, for several years head of the firm of Weidlisch Bros. Mfg. Co., Bridgeport, was killed last week by the overturning of a trolley car which left the track in Fairfield, near Bridgeport. The deceased is survived by a widow and one child.

Notices were posted in the Shelton factory of the International Silver Co., last week, to the effect that the annual Summer vacation will commence Saturday, June 30, and that the factory will reopen Monday, July 16. Extensive improvements will be made in the factory in the interim.

The funeral of Eliza Jaqui, wife of John Spencer, formerly a well-known jeweler of Norwalk, was held on Monday of last week from her home, 55 N. 17th St., East Orange, N. J. The interment was at Norristown. Among those who attended the funeral were Henry F. Coleburn and Frank Lauder, of Norwalk.

The Davis & Hawley Co. and E. W. Button & Co., Bridgeport, on June 18 purchased the property at the corner of Main and Wall Sts., known as Exchange Place, in that city, and have incorporated under the name of the Jewelers' Corporation. Exchange Place is one of the best business locations in that city, and the price paid is said to be about $110,000.

John Ralston, or, as he is better known to the police, "Benny Haines," who was taken into custody a short time ago on a charge of being implicated in the theft of a diamond pin from the store of the Davis & Hawley Co., Bridgeport, has admitted that he was implicated in the robbery, although he still denies that he actually committed the theft. The accused has promised to make restitution and has been released under $300 bonds.

Lieut. H. A. Kippen died at the Old People's Home in Hartford last week, of heart disease, aged 79 years. The deceased was at one time engaged in the manufacture of jewelry with his father in Boston. He moved to Houston, Tex., in October, 1853, and became connected with a wholesale house. In 1856 he returned to Hartford. He was first lieutenant of Company K, 25th Volunteers, in the Civil War. Afterward he was for 19 years assistant town clerk of Hartford.

Lancaster, Pa.

Elmer Shertzer, with T. Wilson Dubbs, is on a trip to Maryland, his first vacation in 11 years.

Edward Rosenstein was last week elected president of the Minnehaha Social Club, a popular local organization.

Beginning the first Friday of July the Lancaster jewelers will close their stores at noon for a half holiday, continuing this during July and August.

Among the out-of-town jewelers here last week were: C. E. Hinkle, Ephrata; J. H. Sensenig, New Holland; Archie K. May, York; P. G. Diener, Harrisburg.

Walter Geist, who has been in ill health the past two years, has so far recovered that he has been enabled to resume work as foreman of the Lancaster Silver Plate Works.

The Hamilton Watch Co.'s factory will close from July 1 to 10 to give the employes a holiday, and some departments, now ahead with their work, will remain closed a week longer.

Jerome P. Smith, formerly of Lancaster, for the past seven years a jeweler of Louisville, Ky., died in that city Wednesday. He came to Lancaster from Buffalo, N. Y., about 10 years ago.

George R. Weber, of Louis Weber & Son, with his wife, entertained a number of friends at dinner Friday evening in honor of the coming marriage of Mrs. Weber's sister, Miss Anna L. Lintner, and Harry Martin.

D. L. Kauffman, Luray, Va., who was in Philadelphia on a business trip, stopped off in Lancaster last week on his way home to see friends at the Ezra F. Bowman Technical School, where he was once a student. John Gitt has finished a course in engraving at this school and gone to Littlestown, Pa., on a visit to his father, George Z. Gitt, before returning to Charlotte, N. C., where he is employed as a watchmaker by James C. Steer.

Walter A. Perry and Carl G. Aldrich, who recently formed a corporation under the laws of Maine as the Perry-Aldrich Co., with offices at Boston, Mass., are now carrying a full line of jewelry for the trade. Mr. Perry was located for a number of years at 44 Bedford St., and Mr. Aldrich was formerly in the retail jewelry business in Winsted, Conn.

New Stores and Enterprises.

M. S. Rose recently opened a store in Ione, Ore.

R. F. Newman is a new jeweler in Outlook, Wash.

J. R. Clairborne has opened a store in Lewiston, Idaho.

A. E. Shirley will shortly commence business in Myrtle Point, Ore.

Miss Addis will shortly start a retail jewelry business in Topeka, Kans.

S. McPherson will engage in business in Coupeville, Wash., in the near future.

Henry Birkestrand will soon engage in the retail jewelry business at Huxley, Ia.

J. W. McHenry recently opened a retail jewelry establishment in Trolleyway, near Lorelei St., Venice, Cal.

The Kelz-Myers Cut Glass Co. was recently incorporated in Honesdale, Pa., with a capital stock of $15,000.

George Baer, formerly with D. H. Ahle, Lees Summit, Mo., has begun business for himself in Mound City, Mo.

J. C. LeMasters has gone in the optical business at 350 S. Broadway, Los Angeles, Cal., and has associated with him C. H. Van Breton.

Albrecht Kettnitz, watchmaker, formerly with G. W. Russell, Philadelphia, Pa., opened last week a retail store of his own at 320 W. Girard Ave., that city.

C. Mercury has established a rather unique concern at Buffalo, N. Y. It is in the nature of a combination jewelry and tailor store, probably the only institution of the kind in western New York or the entire State.

The Ives Inventions is the name of a new concern which was recently incorporated in the State of New York to deal in photographic and optical instruments. The directors are W. McLean, H. W. Hayward, New York, and B. H. Rouse, Brooklyn.

The Cambridge Novelty Co. was incorporated last week in Massachusetts with a capital of $15,000 for the purpose of manufacturing and dealing in jewelry. The officers of the new corporation are: President, Robert Jenkins, 148 Fulton St., Brooklyn, N. Y.; treasurer, Frank J. Lightbody; clerk, Lulu Bethune, 5 Exeter Park, Cambridge, Mass.

A new optical firm under the name of the Dennison & Hallowell Optical Co. has started in business at 1649 Champa St., Denver, Colo. This is the same building which was formerly occupied by the Columbian Optical Co. Mr. Dennison has been connected with the optical business for the last 15 years, and comes from Salida, Colo. He traveled on the road for himself for many years. Mr. Hallowell has been in the optical business for the past nine years, and comes from Kansas City, Mo. The store has been equipped with the latest appliances, and a dark room has been fitted up.

W. F. A. Woodcock has closed his watchmakers' school in Winona, Minn., and left for New York. Mr. Woodcock has not yet determined upon his plans for the future. He opened his school in Winona May 1, 1887. The enterprise prospered from the start and the school was enlarged on several different occasions.

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Baltimore.

M. Kohner was in New York last week.

The big City Hall clock was working badly last week, and has been repaired. Superintendent of Public Buildings Jones expressed the opinion that he thought it would be advisable to place an electric clock in the dome of the hall.

The last meeting of the Old Town Merchants' and Manufacturers' Association before the Summer recess was held last week, completing arrangements for its annual outing to Atlantic City, N. J., June 27, 28 and 29. They will stop at the hotels Isleworth and Bothwell.

Miss Grace R. Castelberg, daughter of Henry Castelberg, was married to Henry Kraus, of New York, June 18, at the Hotel Stafford. The couple left for a wedding journey north, and will reside in New York. The bride's only ornament was a handsome diamond necklace, the present of her father.

The appointment by President Roosevelt of Gen. J. Stuart MacDonald as naval officer for the port of Baltimore, last week, has met with the satisfactory approval of all those out of politics, as Gen. MacDonald's sterling qualities, both in business and political affairs, have been above reproach. The appointment came to him entirely unsolicited and is a recognition of worth.

O. G. Fessenden Unanimously Re-elected President of the National Credit Men's Association.

BALTIMORE, June 21.—O. G. Fessenden, of Hayden W. Wheeler & Co., New York, the president of the National Credit Men's Association, was re-elected at the annual convention held last week in this city. So enthusiastic was the feeling in favor of Mr. Fessenden's re-election that no formal vote was taken, his election being by acclamation.

The association's Committee on Investigation and Prosecution, in submitting its report on the work of last year, reviewed the case of Arthur M. Felsen, a jeweler, formerly of Gouverneur, N. Y. The committee said that in this case it had the cordial support of the Jewelers Board of Trade, New York. The facts as to the indictment of Felsen and his trial, resulting in a disagreement of the jury, were mentioned, and it was added that a determined effort will be made at the second trial to secure his conviction.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended June 23, 1906.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$507,655.91
Gold bars paid depositors	57,041.53
Total	$564,697.44

Of this the gold bars exchanged for gold coin are reported as follows:

June 18	$163,198.32
" 19	35,866.05
" 20	50,893.19
" 21	118,426.99
" 22	83,117.84
" 23	56,153.52
Total	$507,655.91

Edward Morris was recently taken into custody in Sedalia, Mo., on a charge of selling cheap jewelry without a license.

Denver

Mr. Bently, of Bently & Craig, was a recent visitor in this city.

William Oppenheim has returned from a short business trip in Chicago.

Lloyd E. Gardner, Longmont, Colo., was also a visitor in the city last week.

T. B. King, of W. W. Hamilton & Co., left last week for his Summer vacation.

L. M. Ratliff has taken a position as watchmaker with I. Zeller, Durango, Colo.

C. A. Syman, of Syman Bros., expects to go east on a business trip the first week in July.

Mrs. E. A. Eaves, Idaho Springs, Colo., called upon some of her friends here last week.

J. C. Bloom & Co. expect to have new fixtures installed in their store by the end of this week.

A. Rapin, Central City, Colo., called on many of his business acquaintances here during the past week.

F. L. Bentz, of W. W. Hamilton & Co., has returned from a two months' trip through the northwest.

Isador Lederer, representing S. & B. Lederer Co., stopped off in this city on his way back to the east last week.

Will F. Hanson, watchmaker for McLean Bros., Lamar, Colo., passed through town on his way home from the east last week.

F. X. Newburger, formerly watchmaker for the Bohm-Allen Jewelry Co., has started in business for himself in Spokane, Wash.

George Smith, with Joseph I. Schwartz, is back at work again after a three weeks' vacation jaunt. Mr. Smith visited friends in Minneapolis and St. Paul.

C. H. Leppla, of the Bohm-Allen Jewelry Co., with his family, enjoyed a short visit to Shawnee, Colo., during the past week. Mr. Leppla spent most of his time in fishing.

The Bohm-Allen Jewelry Co. is having its store decorated. The walls are being covered with a very pretty olive green, while the ceiling is being tinted with cream and white.

Mr. Hogan, representing Rogers & Hamilton Co., Waterbury, Conn., called on the local trade last week. Mr. Hogan is in his 66th year, and is always glad to get back to Colorado.

A. Miller has opened a new store at 328 15th St., and, judging from the location, bids fair to do a good business. Mr. Miller received his preliminary training in several of the leading jewelry stores here.

W. W. Hamilton, of W. W. Hamilton & Co., with his family, has returned from a trip through Los Angeles and San Francisco, Cal. On the way home the party visited the Grand Cañon and Arizona.

R. Reincke, of R. Reincke & Co., who has been sick with inflammatory rheumatism since March, is able to be about again. He has made frequent visits to his store, but has not been actively engaged as yet.

Lee and J. Henry, with E. W. Bailey, of Rocky Ford, Colo., attended the State Sunday-school convention held in this city last week. Mr. Bailey has moved to Swink, Colo., where he has opened a new shop.

S. L. Harrod, of J. C. Bloom & Co., has just returned from a business trip through Colorado and western Kansas. S. H. Sheffel, of the same firm, has also returned home after a successful trip through Nebraska.

At a meeting of the Denver Press Club last week each member was presented with a gold monogram button, fashioned by the Boyd Park Jewelry Co. out of a $400 gold bar donated to the club by James F. Burns, Colorado Springs, Colo. The metal was taken from the famous Portland mine in the Cripple Creek district. The design is very unique and neat. The D. P. C. is in monogram, and through the center of the entwined letters are a quill and a sword.

A dance was given in the Elks' rooms, Mining Exchange building, last week, by the Elks' escort team, and Sam Mayer, the well-known 15th St. jeweler, presented three beautiful gifts to the best three teams carrying off dance-hall honors. The first prize was a gold bracelet, and was won by Miss Josie Wallace. The second prize, a Russian leather pocketbook, was won by Mrs. Granger, while the last honors were carried off by Miss Wheeler, in the form of a gold hatpin.

The Boyd Park Jewelry Co. last week supplied a badge which was presented to George W. Curfman, past department commander of the G. A. R. of Greeley, Colo. The badge was given to Mr. Curfman by the comrades from Wyoming and Colorado. The upper bar was of gold and contained two stars set with diamonds, while the lower portion was a five-pointed star, each point containing a solitaire. The badge was made of Roman gold and a very fine quality of enamel.

Harrisburg, Pa.

The jewelry store of Nathan Gross, in Gratz, this county, was entered by burglars recently and jewelry to the value of $400 was carried away. Mr. Gross offers a reward of $25 for information that will lead to the detection of the thieves.

Announcement has been made of the various awards for State supplies, etc., for the year ending June 6, 1907, by the Board of Commissioners of Public Grounds and Buildings. P. G. Diener, of this city, was given the contract to care for the various clocks about the capitol building, and for any new clocks that may be requisitioned during the year.

Policeman Charles W. Saum, of this city, was acquitted in court last week of the charge of involuntary manslaughter. Saum shot and killed Harold Hall, a young colored boy, Oct. 18, 1905, while the latter was attempting to enter the jewelry store of Charles Adelstine, 707 N. 3d St., for the purpose of robbery. Saum was first indicted for murder, but the charge was subsequently changed to involuntary manslaughter.

The Freeman-Daughaday Co., Chartley, Mass., is having erected one of the most modern factories for the manufacture of jewelry that has yet been built in this section. The structure will have a 40-foot frontage and will be 250 feet deep. The framework will be of the heaviest timbers and constructed so that a second-story may be added when necessary. The walls as far up as the windows will be of concrete cement, and the floor is of the same material covered with three inches of wood.

Rochester.

Many New York opticians will go to Rochester from the city of New York during the coming convention, which will open July 30, by first sailing to Albany by boat and proceeding thence to Rochester by way of the New York Central, Erie, West Shore or Lehigh Valley railroad. The reduction to the convention will be full fare one way and one-third returning, on the certificate plan. Opticians are advised to ask for a certificate when purchasing their tickets.

When Genesee Falls Lodge 507, F. & A. M., celebrated its 45th anniversary the event was the occasion of much comment on the activity of John T. Fox, the well-known jeweler, who is the only living charter member of the lodge. Mr. Fox, who is 85 years of age, is said to be the oldest charter Mason in the State of New York, and is the only Mason outside of an officer permitted to sit on the rostrum with the master, for which purpose a beautiful mahogany chair bearing a plate inscribed with details of the occasion of its presentation was given to Mr. Fox a year ago. Mr. Fox has been in the jewelry business about 68 years.

Owing to the refusal of about half a dozen firms to sign the agreement, Saturday afternoon closing will not be general in Rochester this Summer. The committee having the matter in charge worked hard for the success of the movement. It is to the credit of the Rochester jewelers that not one of them refused to sign the agreement—in fact, the jewelers were among the strongest advocates of the closing proposition, and Mr. Watkins, of W. H. Glenny & Co., was one of the most ardent and enthusiastic workers for the movement. Following the failure of the general closing, W. H. Glenny & Co. were the first among the uptown merchants to publicly announce Saturday afternoon closing during July and August. Other jewelers and merchants are following their example.

Burglars met a warm reception when they attempted to rob the jewelry store of W. W. Dort, at Belfast, a small village near here. Mr. Dort was awakened one night last week by a noise of somebody moving about the store, which is below his living apartments. Arming himself with a revolver and a shotgun, Mr. Dort quietly went below. He saw a man standing in the entrance door and ordered him to throw up his hands. The man backed away and then attempted to put his hand to his hip pocket. Mr. Dort fired the shotgun at him upon this movement and wounded the man in the hand. A second man then appeared and started for Mr. Dort, who fired his revolver at him. The man fell to the floor and it was afterward found that he had been wounded in the hip. The second burglar had secured quite a little booty, which was found lying beside him. The bullet was removed from his body and he was taken to the Belmont jail. The first burglar had, meanwhile, made his escape, but was captured later a few miles distant. Both men were sentenced to Auburn prison the next day.

Chas. N. Hancher, Wheeling, W. Va., returned recently from his annual purchasing trip to Europe.

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GREEN TOURMALINES ARE SOMETIMES KNOWN AS BRAZILIAN EMERALDS.
THE COLORS SHADE FROM A LIGHT APPLE GREEN TO A DARK BLUISH BOTTLE GREEN.
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Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY each day posts in its office a bulletin of the latest buyers visiting New York, which every member of the trade is cordially invited to copy.

BALTIMORE, MD., G. W. Boettinger, Belvedere.
BATON ROUGE, LA., J. K. Roumain, Astor House.
BRIDGEPORT, CONN., J. C. Mizer (Howland Dry Goods Co.), 75 Spring St.
BUFFALO, N. Y., J. Clancy (H. A. Meldrum & Co.), Broztell.
B. Block, Astor House.
CHICAGO, M. Ellbogen (Stein & Ellbogen Co.), Astor House.
CINCINNATI, O., H. W. Voss (Jos. S. Voss & Sons), Imperial.
CLEVELAND, O., H. W. Burdick (Bowler & Burdick Co.), Victoria.
CULPEPPER, VA., H. C. Burrows, Continental.
DENVER, COLO., B. Petherick (A. T. Lewis & Son Dry Goods Co.), Prince George.
DETROIT, MICH., J. W. Kay (Wright, Kay & Co.), Manhattan.
HAZLETON, PA., S. Engle, Imperial.
INDIANAPOLIS, IND., I. Grohs (I. Grohs' Jewelry Co.), Broadway Central.
MIAMI, FLA., H. T. Whaler, Sinclair.
MINNEAPOLIS, MINN., F. L. Bosworth (F. L. Bosworth Co.), Gilsey.
MOBILE, ALA., I. Dahlheimer, Belvedere.
MONTREAL, P. Q., M. Michaelson (M. Michaelson & Co.), Imperial.
NEW HAVEN, CONN., Miss Pattee (Howe & Stetson), 75 Spring St.
PAWTUCKET, R. I., T. W. McGarry (Shartenberg & Robinson), 75 Spring St.
PITTSBURG, PA., A. I. DeRoy (I. DeRoy & Son), Manhattan.
ST. JOSEPH, MO., R. Walter Powell (J. S. Brittain Dry Goods Co.), Holland.
TROY, N. Y., J. W. F. Podmore (Jones & Podmore), St. Denis.
WATERBURY, CONN., J. L. Gaffney (Gaffney Jewelry Co.), Grand Union.
WHITE RIVER JUNCTION, VT., B. Bogle (Bogle Bros.), Broadway Central.
WORCESTER, MASS., C. W. Waldo (Denholm & McKay Co.), 2 Walker St.

Washington, D. C.

Notice has been given by A. D. Prince, Harry King, Hattie Harris and Leon H. Reizenstein, executors of the estate of the late Reuben Harris, that they have obtained from the Probate Court letters testamentary on the estate. All persons having claims against the deceased are advised to exhibit the same, with the vouchers thereof, legally authenticated, to the executors, on or before June 8, 1907, otherwise they may be by law excluded from all benefit of the estate.

The restraining order recently obtained by the McKay Co. against James C. Buchanan, restraining Buchanan from interfering with the McKay Co.'s half of the store, 1115 F St., N. W., has been dismissed by the Equity Court. A rule issued requiring Mr. Buchanan to show cause why he should not be held in contempt of court for violating the court order has also been dismissed. The court held that McKay Co. did not sustain the charge. In addition to the above the injunction proceedings instituted by the McKay Co. against Buchanan were dismissed. T. H. Hall, lessee of 1115 F St., formerly occupied by the McKay Co. and James C. Buchanan, is now in possession of the premises by virtue of a writ of restitution which the marshal served this week.

San Francisco.

M. Schussler & Co., who were located in the Spreckles Annex before the fire, are now in Oakland, at 8th and Franklin Sts.

A previously published report that J. S. Dinkelspiel, 2408 Fillmore St., had opened a pawnshop has been denied by Mr. Dinkelspiel.

The Baldwin Jewelry Co. has its store on Van Ness Ave about ready for occupancy and will be open for business about July 1.

George Greenzweig & Co., who were formerly located in the Spreckles Annex at 713 Market St., are temporarily located at 2322 California St.

Behan & Lippman, who were formerly with Hammersmith & Field, at 36 Kearny St., have branched out for themselves and are now located at 1790 Post St., where they carry a line of clocks, watches and jewelry.

The Bohm Bristol Co. expects to be in its new store at Sacramento St. and Van Ness Ave. about Sept. 1. Before that time the firm does not think that much business will be done on Van Ness Ave., owing to the confusion of building operations.

The W. K. Vanderslice Co. has not decided as yet just what course it will pursue. At present it is making no attempt to resume business, preferring to wait and see how the insurance question is settled. The repairing department at the office at Post and Devisadero Sts. is being kept busy.

Radke & Co. opened their new store, at Bush and Van Ness Aves., Saturday, June 23, with a complete stock of jewelry, etc. This firm saved much of its stock from the fire and has done a good business at its Devisadero St. store, many tourists coming there to select articles that were saved from the great San Francisco fire.

The store of Hammerstein & Field, at Eddy St. and Van Ness Ave., is now nearing completion and will be ready for occupancy very soon. Part of the office furnishings are now in place, but the shelves and counters for the store have not yet arrived. This store is admirably located for this class of business, being on a prominent car line and just across the street from Tait's Cafe.

Hirsch & Kaiser announce that they have their own factory in operation now and are prepared for all optical work. They report that the sale of colored glasses and goggles of all descriptions has been heavier than ever before, and had it been possible to procure stock immediately after the fire many more could have been disposed of. The dust and lime blown about by the wind in the burned district makes a protection for the eyes almost a necessity.

Though over 80 years old, Col. A. Andrews will enter the active business field again. His life's work, the Diamond Palace, is no more, but he plans to have it replaced on a more splendid scale than before, though it will not be the same old Diamond Palace that has for so many years been one of the sights of San Francisco. As has often been said, "to have visited San Francisco without seeing the Diamond Palace, would be like touring Europe without visiting Paris."

Quite a little colony of manufacturing jewelers and diamond setters are now located on Buchanan St., near Ellis. Tuckey & Kline, diamond setters, are located at 1514 Buchanan St., in a store erected especially for them and they have rented room to A. L. Lott, a manufacturing jeweler and diamond setter, and to W. E. Robbins, a watchmaker. L. A. Giacobbi, a dealer in precious stones, is having an office fitted up at 1512 Buchanan St., and expects to be open for business by July 1.

Omaha.

H. Fuller, Chicago, has taken a position with Carson & Banks.

J. R. Clairborne, formerly of this city, has opened a store at Lewiston, Idaho.

H. H. Fuer, with the A. F. Smith Co., is spending his vacation with his parents in Chicago.

Oscar Homann, watchmaker for Brown & Borsheim, is visiting his old home in Des Moines, Ia.

Miss Mary Hurst, with Brown & Borsheim, has gone for a two months' vacation in Colorado.

C. L. Shook, of the Shook Mfg. Co., has returned home from a seven weeks' trip to the Pacific northwest.

Mr. Beck, of the Will H. Beck Co., Sioux City, Ia., was in this city attending the Trans-Mississippi Golf Tournament, last week.

There is a movement on foot to close all the leading stores, including the jewelry stores of Omaha, at 5 P. M. during July and August.

R. W. Scott, formerly with Albert Edholm, but at present located in Hot Springs, S. Dak., was called to this city, last week, by the appearance of a brand-new baby boy at his home.

James McRay was taken into custody last week in this city, having in his possession several watches and valuable rings. A search of his room in a cheap hotel disclosed an imitation of a policeman's badge and a loaded revolver.

The following out-of-town jewelers were in this city last week, replenishing their stocks: John Crabill, Plattsmouth; J. M. Graham, Valley; A. H. Lewis, Sutton; John Wehrli, Missouri Valley, Ia., and Fred Gardner, Lincoln, Nebr.

Among the members of the retail jewelry trade who accompanied the second Omaha trade excursion last Wednesday were the A. F. Smith Co., and the Mahwinney & Ryan Co. The route was through southeastern Nebraska, a part of the city which had not been visited lately by the Omaha trade.

A man who gave his name as George Hawkins was arrested in the jewelry store and pawnshop of J. H. Linsky, 1121 Douglas St., this city, last week, while attempting to sell a solid gold watch for $2.50. The man's general appearance attracted attention and aroused the suspicions of the officers, and they took him to the police station, where, on being searched, they found in his possession six gold watches, four gold rings, a number of fobs, chains, stickpins and other jewelry, some set with diamonds and other valuable stones, also a pawn ticket for still another watch. An unused handkerchief bearing the name C. R. Holden, and a piece of wrapping paper bearing the name of A. G. Beech, a merchant of Atlanta, Ia., were also found. Three of the watches were women's and three men's. One was engraved with the initials "M. E. A." and another "I. W. to N. R." The man refused to give any information regarding the goods.

Pacific Coast Notes.

W. A. Manson, of Manson & Bay, San Bernardino, Cal., is expected home, this week, from a six weeks' visit in Canada and Indiana with relatives and friends.

B. Van Vranken has purchased an interest in the business of R. Wickman, 1228 Broadway, Oakland, Cal. The firm will be known as Wickman & Van Vranken.

Hoe Minassini, formerly of Santa Barbara, Cal., who for a long time past had been connected with one of the leading San Francisco firms, is visiting in Santa Barbara for a short time.

H. Morton, successor to the A. Steffanoni Co., gold and silver smiths, announces that he is now located in his new store at 1109 Broadway, Oakland. His new goods ordered from the east have not suffered, and it is announced that his stock is complete.

The jewelry misappropriated from La Esmeralda, in the City of Mexico, by a man named Diaz, and which was recovered, has been returned by Lic. Moises Garcia, first judge of instruction. Diaz is still in prison and obstinately refuses to reveal the names of his accomplices.

A. H. Witman is preparing to open a jewelry store at the corner of 2d and Main Sts., Pomona, Cal. The storeroom will be under the process of construction for the next month. The store will be furnished with polished cherry and heavy plate glass, and the walls and ceilings are to be frescoed in delicate tints.

Capt. Frank D. Ely, San Francisco, has received a telegram from his lawyers informing him that they have secured a patent on a rubber ring which is made to fit around the edge of a watch. It is supposed to keep dust out of the watch, to relieve the jar, and to make it harder for the pickpocket to pull watches out of people's pockets.

Charging fraud in the sale of a half interest in a jewelry store at Santa Monica, Cal., D. H. Lucas has filed suit in the Superior Court against W. O. Truax for $1,000. He formerly owned 347 acres of land in Manitoba, and declares that his former partner, Truax, by valuing the stock of the store too highly, forced him to mortgage his land and later to sell it at a loss of $1,000.

George Romine, a laborer, was arrested, June 14, at Fresno, Cal., for forging the name of Peter Schaffner, a rancher of Clovis, to a bond that he might secure nearly $200 worth of diamonds and jewelry from an eastern firm. According to the allegation, he practiced the signature of his master by night and finally signed the bond and sent it off to the firm. The goods arrived and were taken by Romine, who was in Fresno. Constable Parker overhauled the bedroom of Romine and found the jewelry in a bag. It is not known whether any of the articles are missing.

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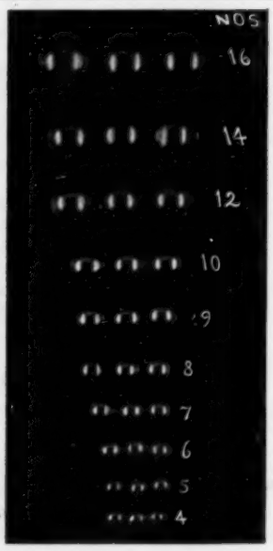

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No attention paid to communications unless accompanied by full name and address of the writer. This is asked not necessarily for publication, but as an evidence of good faith.

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Fraudulent Marks Now Generally Condemned.

IN sentencing a Canadian silver company to pay fines of $600 for falsely and fraudulently using the word or stamp "Sheffield" on wares which had been turned out at Niagara Falls, Judge Wells, of the General Sessions Court at St. Catharines, Can., took occasion to make some strong comments upon the practice of using false marks upon articles of merchandise and drew a parallel between such an act on the part of a manufacturing concern and the issuing of counterfeit money by a chartered bank. The concern was indicted upon four charges, one of manufacturing goods for the purpose of defrauding the general public and three of disposing of goods wrongly stamped; the concern pleaded guilty and a fine of $150 was imposed for each offense. The case against the manager of the concern individually was dismissed.

This is but another indication of the importance to the trade and public of the question of accurate marking and branding of merchandise and will serve to call to the attention of manufacturers and dealers not only in Canada, but also in the United States, the fact that abuses of this kind are not as likely to be tolerated or leniently dealt with as they were some years ago, and that when the laws are such that a prosecution can properly be instituted, the offender cannot count on any undue leniency from judges or juries.

With the new laws protecting the stamping of quality on precious metals, the amendments to the trade-mark law recently passed increasing the penalties for infringement, and the general statutes covering the question of false branding and labeling which are now being agitated in the mercantile world, it looks as if manufacturers, merchants and the public had awakened to the necessity of eliminating this element of unfair competition that has so long existed in all trades, and the result cannot help but be beneficial to all lines of business, and especially to the jewelry and kindred industries.

A Small Form of Graft Among Jewelers.

A NEW system of raising money with which to fit up a jewelry store in first-class style was recently called to the attention of THE CIRCULAR-WEEKLY. It was said that a jeweler has called on a number of manufacturers and jobbers informing them of the fact that he has leased a store in a highly desirable location, and that it is his intention to fit it up and furnish it handsomely and expensively. Toward the expenses of this enterprise he invited the wholesale merchants to contribute. Whether or not he promised to buy his stock from those who subscribe to his fund has not been revealed, but it would not be unreasonable for the manufacturer or jobber approached in this manner to suppose that a contribution would bring him at least a part of the retailer's business, while on the contrary, a refusal to give up money might mean the loss of such trade. According to the information that was received, a number of those approached found it convenient to contribute sums of $50 or thereabouts.

A retail merchant who has been long in the business, and who called attention to the subject, was emphatic in his opinion that if this case should establish a precedent or originate a practice in the trade, it would do great harm. He held that asking contributions for such a purpose is nothing more than a species of graft, and there is little doubt that such opinion will be concurred in by a large percentage of merchants and manufacturers. Manufacturers who so contribute simply assist their beneficiaries to compete with others who are now their customers, and it does not seem to be the province of manufacturer or jobber to foster competition in this way. The suggestion is made, and not without reason, that if manufacturers have any funds to give away they might as well give the benefit to their regular customers in reduced prices, treating all alike, as by giving business contributions to particular customers. THE CIRCULAR-WEEKLY would like to hear what manufacturers and importers have to say on this subject.

Business in San Francisco Increasing—Many Wholesale Firms Now Settled in the Kamm Building.

SAN FRANCISCO, Cal., June 20.—There is no complaint among San Francisco wholesale jewelers of business being dull at the present time. The fact is that they really have more trade than they can easily take care of under the chaotic conditions that still prevail here. Without an exception they have been burned out, and it necessarily takes a long time to get old accounts straightened out and new quarters established.

At present, the Kamm building, on Market St., is the center of the wholesale jewelry trade, and will likely remain so, as almost the whole building is now being devoted to this line of trade. The front part of this building was uninjured by the earthquake and fire and, although there is as yet no elevator in operation, the entire seven floors are in use. The first floor is occupied at present by the Morgan & Allen Co., which has its business in operation again and is now able to take care of all orders, both local and from the country.

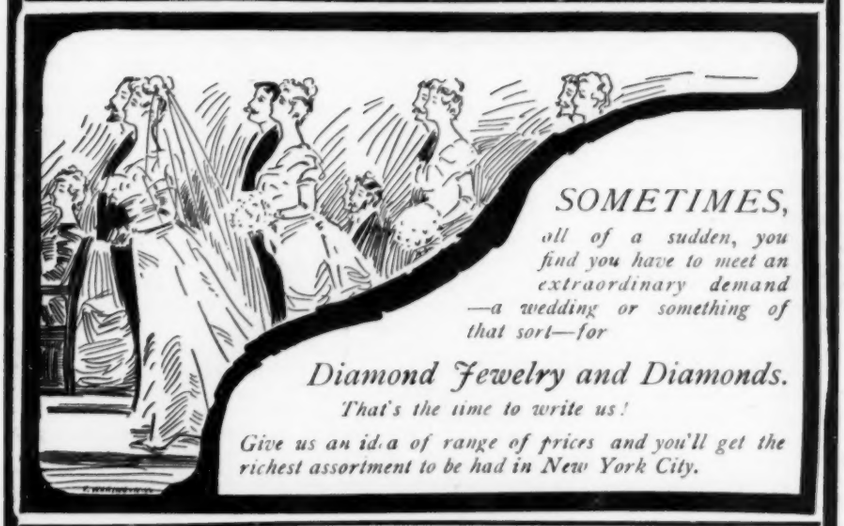
The Jewelers Relief Committee is making its headquarters with this concern. The third floor will be occupied in its entirety by A. I. Hall & Son and about one-fourth of this space is now in a condition to be used. Workmen are now at work on the offices of Milton Bradley & Co. and those of H. O. Palen on the fourth floor, and business is being carried on during building operations.

Nordman Bros. are located on the fifth floor and will occupy more room when the rest of the building is repaired.

The sixth floor is at present the home of Jos. Fahys & Co., Meyer & Weinshenk, W. E. Graves and W. B. Gilbert, but some of the offices have no fittings as yet, and business is being transacted in places easier of access. The seventh floor is occupied by J. A. Young, J. Whitney, Henry Abrams, Burr W. Freer and the Cahn-Standard Optical Co.

The San Francisco office of the Elgin National Watch Co. is at 2421 Fillmore St., but a downtown location will be sought when the large buildings are ready for occupancy.

JUNE WEDDINGS



CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Meslay, PARIS Telephone, 2188 Cortlandt 17 Maiden Lane, NEW YORK

PLATINUM Lined Arch Crown Mountings

(with *completed bearings*) improve the color of diamonds more than any other lined mounting.

TWO REASONS WHY:

1. **The bearings and tips are lined, and none of this lining is removed in setting, because no cutting is needed.**
2. **More light is admitted to the under surface of the stone by the open Arch design.**

You will appreciate these exclusive features when you examine the mounting and set up a stone.

If you are not already using the Arch Crown mounting, drop us a postal for a sample, on memo.

Arch Crown Mfg. Co., 26 Camp Street, Newark, N. J.

SCHRADER-WITTSTEIN CO., Chicago.
EISENSTADT MFG. CO., St. Louis.
CROSS & BEGUELIN, New York.
M. SCHUSSLER & CO., Oakland, Cal.
LEONARD KROWER, New Orleans.
JOS. NOTERMAN & CO., Cincinnati.
KOSSUTH MARX JEWELRY CO., New York.

Newark.

Employes of the New York Standard Watch Co., Jersey City, will give their fourth annual festival next Friday evening in Armbruster's Schützen Park, at Greenville. Arrangements have been made for an elaborate entertainment.

The Matthews Co., 112 Arlington St., was incorporated last week for the purpose of manufacturing silverware, with a capital stock of $100,000. The incorporators are: H. B. Matthews, O. D. M. Jamounan, Newark, N. J.; W. B. Smith, Edgewater, N. J.

Fred T. Long, representing Allsopp Bros., underwent an operation for appendicitis, last Wednesday, at his home, 190 Elwood Ave. Dr. Goelet, of New York, performed the operation. Mr. Long is doing as well as could be expected, and his many friends hope for his speedy and complete recovery.

In the Second Distract Court, Jersey City, a suit was tried last Wednesday in which the Puritan Mfg. Co.'s sales of jewelry to retail drug houses were involved. The evidence indicated that in October last a representative of the company sold small lots of jewelry to a dozen or more druggists, who were led to believe that the articles would be quickly sold during the holidays. The druggists signed promissory notes, but said that they did not thoroughly understand their nature, and supposed that if the jewelry did not prove satisfactory it could be returned. The Puritan Mfg. Co. discounted the notes with the Johnson Savings Bank, which brought the suits against the druggists. Robert Carey was retained to defend all the suits. He charged that the selling company had deceived the druggists. The jury brought in a verdict for the defendants.

Death of William H. McCausland.

PHILIPSBURG, Pa., June 20.—William Hervey McCausland died at his home in Philipsburg, Pa., Thursday night, June 14, of a stroke of paralysis. He was the father of Thomas G. McCausland, of this place, and was years ago prominent in the jewelry trade of this section.

Deceased was born 62 years ago near Mercersburg, and as a boy moved to Hanover, where he learned the jewelry trade with William Boadenhamer, and later went into business for himself in that town. He moved to Philipsburg in 1866 and remained here until his death.

Mr. McCausland was a veteran of the Civil War, and had also served in the United States Secret Service. He is survived by four sons and four daughters.

It is very probable that a large delegation of Buffalo (N. Y.) opticians, including practically all members of the Buffalo Optical Society, will attend the convention of the American Association of Opticians, to be held in Rochester, N. Y., July 30. The Buffalo Optical Society has appointed a committee, composed of Roan Williams, H. B. Wickens and Joseph Schmidt, to swell the attendance from Buffalo to large proportions. Mr. Williams has placed his launch at the disposal of the Buffalo delegation for use in making the trip through the Erie Canal. His proffer may be accepted.

New York Notes.

Mrs. Rose Corn, 941 Third Ave., has gone out of business.

Albert H. Gleason, of Hastings & Gleason, attorney for the Jewelers Board of Trade, will sail to-morrow on *La Provence*, intending to pass two months abroad.

Many of the jewelry stores on Fifth Ave. and in some other parts of the city are now on their Summer time schedule, closing their doors at 5 P. M. daily and at noon on Saturday.

Many friends of General Appraiser T. S. Sharretts, who has had special charge of jewelry cases coming on appeal before the Board of United States General Appraisers, will sympathize with him in a severe illness which has confined him for several weeks to his old home in Baltimore, Md.

Among the trophies at the annual midsummer golf tournament in progress at Atlantic City this week is a copper, gold-lined ale mug made by the Gorham Co. This mug is known as the H. H. Mallory trophy. The N. C. Fownes trophy is a silver loving-cup, gold lined, and of unique pattern, also made by the Gorham Mfg. Co.

Jewelry and fixtures of Barney Steinfeld, 504 Sixth Ave., who is in bankruptcy, are to be sold by James F. Allen, the receiver, according to a notice issued by the receiver's attorneys, Hastings & Gleason. Sealed bids will be received up to July 2, at noon, and the sale will be subject to the approval of the court. The property may be inspected on the premises Friday and Saturday of this week.

Frank Scott, said by the police to be a western crook, was held last Wednesday in the Jefferson Market Police Court in $300 bail, charged with stealing several watches and a diamond stud valued in all at $165, from a Sixth Ave. store. In the same court on the same day Max Bellin, who said that he was a waiter, was held in $500 bail for stealing two tie pins valued at $30 from another Sixth Ave. store.

An automobile has been provided by the L. E. Waterman Co., for W. E. Smith, a New Jersey salesman, in order that he may cover his territory quickly and more economically. It is said that because of the good roads and other causes, the automobile may be used more profitably in going from town to town in New Jersey than in almost any other part of the country. Frequently the machine saves miles of railroad travel and much time by short cuts.

Albert Edward Lee, formerly with Julius A. Young, San Francisco, who has been visiting the trade on the Pacific coast for a number of years, is now in New York, where he will remain until July 1, arranging for new lines to represent in his territory. Mr. Lee's temporary office in San Francisco at the present time is at 1993 Green St. He says that the trade is picking up in that city much better than was expected, and is extremely optimistic as to conditions in the future.

Besides the reduced rates to New York from points on the Trunk Lines mentioned in the last issue of THE CIRCULAR-WEEKLY, the Merchants' Association of New York has arranged for excursions from other parts of the country. From the territory of the Central Passenger Agents' Association reduced rates will be effective from July 28 to Aug. 1, inclusive, also from Aug. 18 to 22, inclusive. The rate will be one fare and one-third for a round trip, the return limit on the certificate being 30 days. The association has also been advised that various railroads in Texas have authorized merchants' rates to New York on July 21 to 25, inclusive, and Aug. 4 to 8, inclusive, via the New Orleans gateway. This special fare will also apply from Texas in connection with the water trip from New Orleans over the Southern Pacific passenger steamships.

Jules Franklin, 65 Nassau St., returned last Saturday on the *St. Louis*.

A. Sluizer, with Eduard Van Dam, 27 City Hall Pl., recently resigned, and is now preparing to engage in the diamond business for himself.

Henry Bohm, of the Bohm-Allen Jewelry Co., Denver Col., is in New York making his headquarters with Joseph Frankel's Sons Co., 68 Nassau St.

Leopold H. Herzfelder, with David Mayer, 14 Maiden Lane, will sail Saturday on the *St. Louis* on a five weeks' trip to the diamond markets.

After being with Frederick Kaufman, jobber, at 565 Broadway, for 12 years, Albert Holzinger was recently admitted into partnership, and the firm style is now Frederick Kaufman & Co.

Ashahel Knowlton Eaton, an optician and chemist, died last Thursday at his home in Brooklyn. He was at one time engaged with Charles C. Spencer, of Canastota, in the manufacture of telescopes.

Thomas Kirkpatrick, Fifth Ave. and 33d St., is advertising for a bracelet lost by one of his customers at Coney Island recently. The bracelet is set with one diamond, two emeralds, a topaz, a sapphire and a ruby. A suitable reward will be given to the finder.

An addition to the firm of H. C. Kionka & Bro., precious stone dealers, at 51 Maiden Lane, will be made July 1, when Theodore Wagner, who was for 24 years with F. A. Breidenbach, will be admitted into partnership. The style will be changed to Kionka & Wagner.

Tiffany & Co. last week advertised a reward of $1,000 for the return of a missing diamond ring. No name was mentioned, but it was learned later that the ring had been found on the lawn of the owner, Mrs. Harry Payne Whitney, near Westbury, L. I., and was returned to her.

A man giving his name as Daniel Tobin, and who said he was a diamond salesman, living at 277 Ave. B, reported to the police of the Tenderloin station last Saturday that diamond pins, brooches and other jewelry to the value of $1,200 had been stolen from him in Union Sq. Park.

Leon J. Van Gelder, of Van Gelder, Kahn & Co., 170 Broadway, sailed Saturday on the *Finland*, accompanied by his wife and daughter, for a Summer tour to Europe. The trip will be of a social and business character. While abroad Mr. Van Gelder will visit the diamond markets of Antwerp, Amsterdam and Paris.

According to remarks made recently by Magistrate Finn in the Yorkville police court, some of the men who act as professional bondsmen for women of the street also sell jewelry on instalments. It was said that female prisoners are not only driven into paying high prices for bonds, but also into buying jewelry.

During the convention of the Stationers' and Manufacturers' Association, held in this city last week, the L. E. Waterman Co., 173 Broadway, opened its doors to visitors from all parts of the country. Frank D. Waterman, the president of the company, and the salesmen who had been called in, assisted in entertaining the visitors.

The case of Conrad Schickerling, the president of Schickerling Bros. & Co., the bankrupt jewelry manufacturers, at 21 E. 28th St., who is accused of grand larceny, was called in the Tombs Police Court last Thursday, and was adjourned until July 2 at 2 P. M. The examination of Mr. Schickerling before Referee Pendleton in the bankruptcy proceedings is to begin to-morrow at 2 P. M.

Jos. H. Fink & Co., 65 Nassau St., received a telegram last Saturday from Seattle, Wash., to the effect that Herbert A. Reichman, who travels for the firm in the west, had been robbed of a quantity of diamonds, valued at $400. A later dispatch says that most of the missing property has been recovered, and that the police have arrested G. M. Meyers, alias Kreber, charged with robbery. Herbert A. Reichman is a brother of Lee Reichman, a member of the firm.

Becker & Co., jewelry importers, at 51 Maiden Lane, will be succeeded, July 1, by Keller, Becker & Co. E. F. Keller, the new active partner, was for 15 years cashier and foreign accountant with Albert Lorsch & Co., and for the last three years has been a silent partner in Becker & Co. Owing to the increasing business of the latter firm, Mr. Keller decided to take an active part in its affairs, and accordingly he resigned his position with Albert Lorsch & Co. As Mr. Keller is slowly recovering from a severe illness, he will pass a couple of months in the Catskills, returning in September.

M. P. & S. Brann, 231½ Eighth Ave., reported to the police recently that on Saturday night, June 9, robbers entered the store and stole diamond jewelry to the value of $10,000. Mr. Brann said that the men apparently obtained an entrance to an adjoining building, and thence got into a back yard and entered the cellar under the jewelry store. Then they made a hole in the floor, which enabled them to enter the store. Pinkerton's National Detective Agency has sent out a notice, giving a description of the stolen jewelry and announcing a reward of $1,000 for the conviction of the thief or thieves and the recovery of the property.

A smart colored man, who dresses in style and talks with fluency, is said to have swindled a number of business men on Fulton St. and other parts of Brooklyn by selling them rings set with paste gems which the buyers supposed to be diamonds. The negro's plan is to enter a small store and display a genuine diamond ring which is said to be of considerable value. He says that he is in sad need of ready money, and, therefore, is ready to sacrifice the gem for almost any small amount, such as $25 or $30. If the storekeeper decides to buy, the negro cleverly substitutes the imitation diamond ring for the genuine, and later the buyer discovers that he has been deceived.

IN THE HEART OF THE JEWELRY DISTRICT.

Guardian Trust Company,

170 BROADWAY, COR. MAIDEN LANE, NEW YORK.

Capital and Surplus - Over $1,000,000

Equitable rates of interest allowed on surplus funds. Collection of out-of-town items made on reciprocal basis.

FRANK W. WOOLWORTH, President.
GEORGE W. FAIRCHILD, Vice-President. LATHROP C. HAYNES, Secretary.
CHARLES L. ROBINSON, Vice-President. ALFRED M. BARRETT, Asst. Sec'y.

Prominent Jewelers Among our Directors: LUDWIG NISSEN. A. K. SLOAN. LEOPOLD STERN.

THE ORIENTAL BANK.

ESTABLISHED 1853.

182 and 184 Broadway, Corner JOHN STREET, NEW YORK.

Capital, - - - $750,000.00.
Surplus and Profits, 1,100,000.00.

ACCOUNTS FROM THE JEWELRY TRADE ARE SOLICITED.

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NELSON G. AYRES, First Vice-President.
GEO. W. ADAMS, Cashier

LUDWIG NISSEN, ERSKINE HEWITT, CHARLES J. DAY, Vice-Presidents.

R. B. ESTERBROOK, Assistant Cashier.

The Market and Fulton National Bank of New York.

ORGANIZED 1852

81-83 FULTON STREET.

Capital, $1,000,000. Surplus, $1,335,000.

ALEXANDER GILBERT, President.
R. A. PARKER - - Vice-President.
T. J. STEVENS, - - - - Cashier.
JOHN H. CARR, - Asst. Cashier.

Invites the Accounts of Jewelers.

Will extend every facility that good banking will justify.

SAFE DEPOSIT VAULTS.

The Chatham National Bank

Broadway and John Street, New York

GEORGE M. HARD, President

H. P. DOREMUS, Cashier W. H. STRAWN, Ass't Cashier

THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, over $1,100,000. Deposits over Fourteen Millions.

Offers a favorable market for short and long time jewelry and diamond paper

The Mercantile National Bank of the City of New York

Cordially invites Accounts from Good Merchants in the Jewelry Trade.

CONVENIENT LOCATION,
AMPLE CAPITAL,
LARGE SURPLUS,
LONG EXPERIENCE.

FREDERICK B. SCHENCK, President.

MILES M. O'BRIEN, WILLIAM H. TAYLOR, } Vice Presidents.

JAMES D. LOTT, Cashier,
EMIL KLEIN, Asst. Cashier,
ALFRED W. DAY, Asst. Cashier.

Capital, . . .	$3,000,000
Surplus, . . .	$3,000,000

Broadway, Corner of Dey Street,
New York.

Ball's Official Standard R.R. Watches

ESTABLISHED RETAIL PRICES PROFIT GUARANTEED

When competition grows keen, some jeweler will sell watches at jobber s list—sure as fate.

We originated "established prices for complete watches" —always could and always have maintained them.

Why not take an exclusive agency for the Ball watches?—a fair return on your time and capital guaranteed by our system of established and maintained retail prices.

Write for booklet, and watch this space.

We want to add a lot of new friends to the Ball family of railroad watch dealers.

THE WEBB C. BALL WATCH CO.

CLEVELAND
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CHICAGO
904-6-8 Railway Exchange

ESTABLISHED 1854. INCORPORATED 1893.

JUERGENS & ANDERSEN CO.,
DIAMONDS,
MAKERS OF FINE JEWELRY,
92 TO 98 STATE STREET,
CHICAGO.

23-25 Looijersgracht, Amsterdam, Holland.

THE HERMAN KECK MFG. CO.

CUTTERS OF

DIAMONDS.

FOR SALE.

A complete diamond cutting outfit of twenty benches, *European make*, consisting of sawing machines, rounding machines, laps, tongues, dops, scouring stands, etc., all in first class condition Will sell cheap, if sold in bulk at once, as we have replaced them with American tools.

MANUFACTURING JEWELERS, SILVERSMITHS.

Recutting and Repairing of Diamonds.

17-19-21-23 West Fourth St., CINCINNATI, O.

RUDOLPH NOEL PHILIP NOEL

RUDOLPH NOEL & CO.

IMPORTERS OF

DIAMONDS

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WESTERN DEPARTMENT

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204 Columbus Memorial Building,
Chicago.

Telephone:
4079 Central,
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Vol. LII. CHICAGO, WEDNESDAY, JUNE 27, 1906. No. 21.

Chicago Notes.

Charles A. Garlick is in New York.

Charles Kolb is on a trip through Wisconsin.

Robert Kehl, with F. H. Noble & Co., is on a western trip.

C. T. E. Smith, with Reed & Barton, is taking a vacation at Atlantic City.

Fred H. Carpenter, with the W. & S. Blackinton Co., is here from the coast.

W. E. Gepp, watchmaker for the Jeffery Jewelry Co., has accepted a position in Dubuque, Ia.

John A. Rimkus, 4644 S. Ashland Ave., announces his intention of sailing for Europe in July.

"Jack" Ryan, with the Stein & Ellbogen Co., is taking a vacation at his native town, Zanesville, O.

Mr. Wietz, jewelry buyer for the Marshall Field Co., has returned from a lengthy European trip.

Maximilian Ellbogen, of the Stein & Ellbogen Co., arrived from Europe last week on the *St. Louis*.

Max Noel, of Despres, Bridges & Noel, is to be married to-day in New York to Miss Ellen Kaufman.

H. J. Willer with William A. Rogers, Ltd., was recently married at Quincy, Ill., to Miss Edith Bernbrock.

Izri Lederer, of the S. & B. Lederer Co., passed through Chicago last week on his way home from the coast.

Irene Goldsoll, daughter of L. C. Goldsoll, is to be married to-day to L. L. Sachs, proprietor of "Lucios," 213 State St.

Robert W. Barlow, with C. H. Knights & Co., is spending his vacation with his wife and daughter, near Biddeford, Me.

I. W. Nichols is an enthusiastic fisherman, 35 pounds of black bass taken from Fox Lake being his record last Saturday.

After a successful career of over 32 years in the retail jewelry trade N. V. Cole, Michigan City, Ind., has retired from business.

A. Chouffet, with Heintz Bros., of Buffalo, has added Illinois to his territory. Max Gunzburger is no longer with Heintz Bros.

Dave Marshall, of the Fleissner-Marshal Co., San Francisco, Cal., was here last week. The concern now handles men's furnishing goods.

Fred A. Ferdinandsen, for nearly seven years with the L. Manasse Co., has opened an optical business at room 602, Columbus Memorial building.

Mr. Schramm, Pacific coast salesman for the Stein & Ellbogen Co., was operated upon last week. He has been suffering with severe neck boils.

The Capital Jewelry Co., consisting of Victor and I. S. Schoenfield, have removed from 41 Maiden Lane, N. Y., to room 74, 163 E. Randolph St., this city.

Richard O. Kandler, accompanied by his wife and two children, sailed for Europe Thursday on the *Kaiserin Auguste Victoria*. They will return about Sept. 1.

All members of Sproehlne & Co.'s road force are in from their respective territories. They are P. H. Winterberg, C. L. Caliger, J. H. Donnelly and A. Ellbogen.

W. K. Sandbery, president-elect of the Mazdaznan Temple Association, delivered an address before that society last Friday. The subject was "The God of the Living."

Walter King, of the Julius King Optical Co., was here all of last week. Mr. King was the guest of Mr. and Mrs. J. T. Brayton at their Summer cottage at Burlington, Wis.

All members of L. H. Schafer & Co.'s road force, which includes E. A. Kelly, of the firm, and G. P. Robinson, F. C. Strang, Sam Amberg, J. L. Holland and A. Elsner, are at home.

R. L. Clark, O. F. Samuelson, C. F. Haber, A. L. Fuller and E. R. Lusk, of the western traveling force of the Towle Mfg. Co., are on a 10 days' visit to the factory at Newburyport, Mass.

William Dorer, Jr., son of William Dorer, Bellaire, O., and a recent graduate in optics, has taken charge of the optical department of the Victor Jewelry Co.'s new store, 66 State St.

Creditors of Charles A. Port, Portage, Wis., have received a first and final dividend of 76 1-10 per cent. Port myseriously disappeared. All his creditors would be willing to start him in business again.

Mrs. Mills, formerly jewelry buyer for Hale Bros.' department store, San Francisco, was here last week looking over the market. If conditions are favorable Mrs. Mills will open a jewelry store on her own account in San Francisco.

H. L. Whitmore, formerly at 556 W. Madison St., has removed to the large double store at 550 in the same street, which was formerly occupied by W. T. Austin. Mr. Whitmore is well pleased with his new store, and reports business as good.

Ed. Alberti, retail jeweler, at 900 Milwaukee Ave., will sail for Europe July 10, accompanied by his wife, on the *Kaiser Wilhelm der Grosse*, and will be absent four months. Ed. Alberti, Jr., will manage the business during the absence of his father, assisted by Alvin Alberti, his brother, who recently graduated from the law school of the University of Michigan.

Sproehnle & Co. have purchased a gasoline runabout for the use of their city salesman, Homer Bouchard. This is the first automobile to be used in this manner in the Chicago trade, and it is claimed that the rapidity with wnich customers can be visited more than pays for the expense attached to running it. Three other representatives of Chicago jobbers visit their trade in horse-drawn buggies.

The Sears-Roebuck Co. has been capitalized at $40,000,000, of which $10,000,000 is preferred stock and $30,000,000 common stock. With every 100 shares of preferred stock there was given 50 shares of common stock. Last year's business totaled $38,000,000, and there was a net profit of $2,800,000. The preferred shares carry a guarantee of 7 per cent. dividend. Of the profits $900,000 must be set aside as a surplus fund before anything can be paid on the common shares. If the sales reach $50,000,000 it is figured that the common stock will pay 6 per cent.

Paul Lackritz, president of the Retail Jewelers Association of Cook Co., will address the Rochester convention. Very many prominent jewelers have signified their intention to go if they can spare the time. A. W. Johanson, Olaf Pearson, B. T. Hoffman, William Lambrecht and W. D. Turner will also go. All of the above, together with many more Chicago jewelers, will go to Springfield to attend the meeting of the Illinois Retail Jewelers' Association, which takes place July 9. From advance information in regard to the question to be discussed the meeting promises to be an interesting one. All Illinois jewelers who can spare the time should attend this meeting. The president, Stanley M. Strain, Nokomis, Ill., or Herman Charles

To the Jobbing Trade.

HOW WE SELL

Diamond Bunch Rings

Diamonds at importers' prices,

Mountings at our usual prices.

Staple Diamond Mountings of Every Description

IMPORTERS SHIMAN BROS & CO. MANUFACTURERS

87 MAIDEN LANE, N.Y.

LONDON: 50 HOLBORN VIADUCT. FACTORY.

AMSTERDAM: 2 TULP STRAAT. 1.3.5 GOLD STREET.

Watts, the secretary, Forrest, Ill., invite correspondence from all Illinois jewelers who intend going.

A. Hess, retail jeweler, 84 W. Madison St., sails for Europe to-day on the *Noordaam*. He will be gone three months, and will visit Germany and Switzerland.

Fifty members of the Texas Business Men's Association were here three days last week. They spent an afternoon at the Elgin National Watch Co.'s plant at Elgin, Ill.

Among the retail jewelers who visited Chicago last week were: Fred Overstreet, Paxton, Ill., accompanied by his son Gordon; Harry Greenblatt, of Harry Greenblatt & Co., Omaha, Nebr.; Charles H. Hess, Blunt, S. Dak.; Frank Le Bron, Keokuk, Ia.; Perry Jackson, St. Charles, Ill.; Will Chapman, Benton Harbor, Mich.; L. A. Orr, Rochester, Minn.; A. H. Mark, of the St. Louis Clock & Silverware Co., St. Louis, Mo.; A. J. Glaser, Spring Valley, Ill.; H. E. Baughman, of Baughman & Kinsinger, Roswell, N. M.; Henry J. Dale, Linton, Ind.

Minneapolis and St. Paul.

W. L. Pettit, of W. L. Pettit & Co., Minneapolis, has been ill for several weeks.

Richard Watson, an aged watchmaker and jeweler at Fifth Ave., S., and 6th St., Minneapolis, died last week of old age. He was about 82 years of age.

O. F. Rohwedder has sold his business at Sherburne, Minn., and has begun an engraving business for the trade in Minneapolis, at 1115 Lumber Exchange.

J. B. Hudson & Son have incorporated and admitted W. A. Lawhead as a partner. Mr. Lawhead has been associated with the concern in Minneapolis for several years.

John B. Bodfors, Minneapolis, has offered an elaborate silver cup for the best collection of roses presented to the forthcoming meeting of the Minnesota Rose Society.

The E. A. Brown Co., 110 E. 6th St., St. Paul, is preparing to move into new and larger quarters a few doors above its present location, near the corner of Minnesota St., where a room 40x80 feet in size will be fitted up. The change will be made about Sept. 1.

The fire in the Ryan annex, St. Paul, damaged a number of jewelry houses. Lewis Finkelstein, wholesaler, estimates his loss at $20,000, the insurance aggregating $24,000. He has secured new quarters at 521-537 Endicott building, and will fill all orders from a new stock. C. F. Yaeger, manufacturing jeweler, located on the sixth floor, estimates his loss at $200, with an insurance of $1,000. W. E. Mowrey, watchmaker for the trade, and goldsmith and assayer, sustained a loss of $800, insurance amounting to $1,100. George W. Wooley, manufacturer and engraver, had a loss of about $300, and carried insurance to the amount of $3,500. Sischo & Beard's estimate of loss on their wholesale material stock is $15,000, but this may be cut down materially, as their apartments were on the side which escaped the fire. Their insurance is $44,500. Thomas A. Shirley, manufacturing jeweler, had a loss of $700 and insurance of $1,500.

L. L. Hinkley, Lake City, Ia., has given a bill of sale for $1,000.

Kansas City.

The Ward & Crellin Jewelry Co. has secured the agency for the Dueber Watch Case Co.

C. L. Turley, Centralia, Mo., is now a pupil with the Kansas City Polytechnic Institute.

W. F. Fasanmyer has taken a position as watchmaker with Frank Garnier, Kansas City, Kans.

Mr. Montague, traveling for H. F. Hahn & Co., who makes his home here, is in for his Summer vacation.

J. M. Scott, of the Woodstock-Hoefer Watch & Jewelry Co., has just returned from a trip to New York.

E. H. Snow, traveler for the Woodstock-Hoefer Watch & Jewelry Co., will start out on the road next week.

L. Meyer, president of the Meyer Jewelry Co., spent several days at Excelsior Springs last week, owing to ill health.

R. N. Murchison, Cheyenne, Wyo., returned to this city last week, and became a student at the Southwestern Optical College.

The Hassig & Krieke Jewelry Co. and the Meyer Jewelry Co. have both decided to give a Saturday half-holiday during the Summer months.

George Edwards, of the Edwards & Sloane Jewelry Co., has gone to Alma, Kans., with his boys, who will spend their vacation on a ranch near that point.

Mrs. Charles Harsch, wife of the manager of the jewelry store of Oppenstein Bros., in this city, left last week for a visit to her mother in Seymour, Ind.

Jesse James, who has been a pawnbroker in this city for a number of years, has been admitted to the bar, and will discontinue the pawnbroking business.

Mrs. C. C. Hoefer, wife of C. C. Hoefer, of the Woodstock-Hoefer Watch & Jewelry Co., and daughter, have just returned from a three weeks' visit in the east.

Leo Ludwig, manager of the material department of the Edwards & Sloane Jewelry Co., has just returned from a combined business and pleasure trip to eastern points.

Leslie Burklund, with the Meyer Jewelry Co., was the victim of a hold-up at Swope Park recently. He received a flesh wound on his hand from a revolver shot, and lost $10 in cash.

C. P. Kionka, of Kionka & Kionka, has just returned from a three months' trip. He started in the south, and went north as far as Wisconsin. He will be in the house until after July 4.

James Potts, a well-known jewelry auctioneer of this city, has taken a position as traveling salesman with the Edwards & Sloane Jewelry Co., and will cover a territory in northern Missouri and Iowa.

Considerable interest is being manifested in baseball by the young men in the jewelry trade this year, and several of the houses have teams. The Meyer Jewelry Co. has issued a challenge to the teams of other jewelry houses.

"Chan" Olmstead, who was with the Cady & Olmstead Jewelry Co. for several years, but who has of late been managing a ranch in the Pecos valley, in New Mexico, was in this city last week, paying a visit to his father.

A burglar entered the home of Fred C. Merry, of the C. L. Merry Optical Co., the other night, and the following articles were among the loot: Lady's watch, engraved L. C. M.; lapel watch; lady's watch chain; bonbon box, engraved L. C. M.; lady's bracelet, set with amethysts; locket, engraved L. C. M.; belt buckle; pearl stickpin; Smith & Wesson 38-calibre revolver, and $23 in cash.

Tom L. Davies, of Davies & Owen, Falls City, Nebr., was here last week. He began a course in watchmaking at the Kansas City Polytechnic Institute, where he finished a course in engraving some time ago. He has also begun a course at the Southwestern Optical College. He says that his firm is doing a good business, and that the store in Auburn is to be discontinued and the stock consolidated with that in Falls City.

The following out-of-town jewelers were in this market during the past week: E. R. Moses, of the Moses Mercantile Co., Great Bend, Kans.; S. J. Huey, Excelsior Springs, Mo.; J. H. Whiteside, Liberty, Mo.; Otto Burklund, Osawatomie, Kans.; A. D. Ackerman, Fairbury, Nebr.; Roy Smithers, Cameron, Mo.; W. F. Kirkpatrick, St. Joseph, Mo.; F. W. Galer, Nowata, Ind. T.; J. M. Coffman, Salisbury, Mo.; C. J. Keil, Clinton, Mo.; E. T. Merriman, Guide Rock, Nebr.; Ed Armel, of Armel Bros., Holton, Kans.; Harry Kelly, Erie, Kans.; Isador Eller, Richmond, Mo.

St. Louis.

A. H. Aylesworth, Chicago, president of J. F. Dailey & Co., paid a visit to the store of that firm here, last week.

C. S. Aehle, of the Whelan-Aehle-Hutchinson Jewelry Co., is on a two weeks' fishing trip on the Gascognade River.

Moses Strauss, veteran salesman with the L. Bauman Jewelry Co., made a short trip into southeast Missouri last week.

Sam H. Bauman, president of the Bauman-Massa Jewelry Co., will sail to-day from Europe for New York on the *Kaiser Wilhelm*.

M. Schinderman, of the L. Bauman Jewelry Co., has gone to Chicago to meet his brother and sister, who have just come from Europe.

Edwin Bloser, for 13 years with J. W. Cary & Co., is now connected with the Reeves Co., the new material house in the Star building.

Charles Ens, 2330 Montgomery St., manager for William Weidlich & Bro., is a father now, a son having been born to Mrs. Ens last week.

J. W. Cary, of J. W. Cary & Co., has gone to Harbor Beach, Mich., where he has a Summer home, to spend the remainder of the heated term.

Meyer Bauman, of the L. Bauman Jewelry Co., with Mrs. Bauman and Miss Bauman, have gone to French Lick Springs, Ind., for a visit of 10 days.

The visiting jewelers here last week were: J. Harvell, Litchfield, Ill.; J. F. Stewart, Albion, Ill.; W. S. Guthrie, Terrell, Tex.; Philip Levy, Henderson, Ky.

L. J. Wick and family, Highland, Ill., were in St. Louis on their way to Iowa last week for an extensive trip made in the interest of Mr. Wick's health.

Goodman King, president of the Mermod, Jaccard & King Jewelry Co., has just returned from his annual Spring buying trip to Europe. He visited Amsterdam, Berlin and Paris.

T. A. Nelsch, 1125 N. Vandeventer Ave., reported to the police Friday that some time Thursday night his place of business was entered and a gold ring and watch valued at $75 were taken.

Herman Mauch, 507 Franklin Ave., president of the Retail Jewelers' Association of Missouri, spent the latter part of the week on a fishing trip with a party of friends at the Montezuma Hunting and Fishing Club.

L. W. Waldecker, manager of the silverware department of the F. W. Drosten Jewelry Co., goes east next week on a trip which will combine business and pleasure. He will visit New York, Providence, Attleboro and other points.

The Whelan-Aehle-Hutchinson Jewelry Co. is now closing its store at 1 o'clock on Saturdays, and 5 o'clock on week days in the Summer months. The Mermod, Jaccard & King Jewelry Co. begins the early Saturday closing June 30.

F. K. Hatch, of the Mermod, Jaccard & King Jewelry Co., goes July 1 on an extended vacation trip. Lee Schum, Walter Lauman, Jos. Rogers and Henry Eckerman, of this firm, made a week-end fishing trip to Stonewall, Ark., and made quite a record, bringing back 140 fish.

William Weidlich and E. C. Weidlich, of William Weidlich & Bro., and Frank Weidlich, 1022 Hodiamont Ave., were called to Bridgeport, Conn., last week, by the death of their brother, C. E. Weidlich, treasurer of the Weidlich Bros. Mfg. Co., of that place. Mr. Weidlich was killed in a street car accident, the coach having jumped the track and mangled him in a frightful manner, causing instant death.

Columbus, O.

Frank Bonnet and family will go to his Summer cottage at Columbus Beach, Mich., next Sunday. Mr. Bonnet will remain but a week or so, while his family will remain all Summer.

Davidson Bros., who recently bought out the business of T. J. O'Daniels, reported to the police Thursday that a red-headed man with one eye had beaten them out of a glass eye. The man took the eye and promised to pay, but never did so.

A Chicago publishing house with whom the convention committee of the Columbus Board of Trade is co-operating, is back of a movement to organize a State association of jewelers in Ohio, and a meeting has been called, to be held in Columbus, July 17. It is proposed to effect a permanent organization and elect delegates to the national meeting to be held at Rochester later in the Summer.

The Eagle Loan Co., Arkansas City, Kans., is moving to a new location further downtown, next door to the jewelry store of Ralph Wickliffe.

About two weeks ago a severe rainstorm visited Marion, Kans., and the stores of Butcher & Butcher and E. F. Sheldon were both flooded to a depth of two feet. Owing, however, to the fact that they had received warning of the flood their losses were slight.

Cincinnati.

A. M. Plant, Arcade, has greatly improved his store by adding new wall cases.

J. Becker, formerly with the Philadelphia Watch Case Co., is back from a visit in Missouri.

A. W. Wahl, watchmaker for George Newstedt, is making an extended stay at the lakes.

The Gustave Fox Co. has secured the contract for all the gold badges of the Order of Owls.

Mr. and Mrs. Albert Sauer, Newport, Ky., are home from a trip to New York and Washington.

Edward Mittendorf, manager for E. & J. Swigert, with his wife, recently toured the eastern cities.

Henry Fox and I. N. Fox, of Fox Bros. & Co., after several weeks at Mt. Clemens, Mich., are home again.

A. J. Thoma, of Thoma Bros., with his wife, has returned from New York and gone to Bowling Green, Ky.

Will Irion and bride, Louisville, Ky., passed through this city last week en route to Niagara Falls and Buffalo.

Herman Keck, of the Herman Keck Mfg. Co., has returned from a long visit to European diamond markets.

E. & J. Swigert have purchased the stock of Joseph Hornback, who recently discontinued his material business in this city.

J. B. Osthoff, of Joseph Noterman & Co., will leave June 29 for Hendersonville, N. C., where he will spend July and August.

Jacob Frohman, of Frohman & Co., and D. Gradison, 20 Emery Arcade, are both again at business after a stay at French Lick Springs.

Ben Kruckemeyer, of Kruckemeyer & Cohn, Evansville, Ind., with his bride, passed through here last week en route to Dawson, Ky.

The daughter of Andrew Alich was recently married to Mr. Toohey, Walnut Hills. The couple have gone to the lakes on their honeymoon.

S. Lindenberg, of Lindenberg, Strauss & Co., is again at his desk, after a rest at Atlantic City. Sig Strauss, of this firm, is on a business trip north.

The marriage of Miss Emma Cannon, with Herman E. Promnitz, to Percy Brunner, of Joseph Noterman & Co., is announced to take place to-day.

The Miller Jewelry Co. was awarded the contract for the 75 gold and silver medals given at the open athletic meet of the Cincinnati Gymnasium held at the East End athletic grounds Saturday.

A. Herman, of Herman & Loeb, left Europe yesterday on the *Kaiser Wilhelm II* for home. Clarence Loeb, of this house, was presented last week with a beautiful silver loving cup by his friends in honor of his 21st birthday.

The marriage of Miss Lillian Fox, daughter of Henry Fox, of Fox Bros. & Co., and Sol Wetzstein, of Cincinnati, which took place Monday, was a most brilliant event. Mr. and Mrs. Wetzstein are spending their honeymoon in the east.

Out-of-town dealers who were here during the past week buying stock included: Frank Carey, Lebanon, O.; Charles Schamber, of Meyer & Schamber, Meridian, Miss.; Burgess Bros., Florala, Ala.; F. J. H. Schell, Xenia, O.; J. N. Embrey, North Lewisburg, O.; D. A. Sewoll, Wilmington, O.; J. E. Zimmerman, New Holland, O.

The marriage of Otto Mehmert, son of Joseph Mehmert, and Miss Katherine Fisher took place Thursday morning in St. Henry's Church. On the following evening a reception was held in West Turner Hall, which was attended by about 300 guests. The gifts to the bride and groom were numerous and valuable. Out-of-town guests included Henry Mehmert, an uncle of the groom, a jeweler at Olney, Ill., and his wife, and Vol Lloyd, of St. Louis, Mo. The Cincinnati trade was largely represented. The bride and groom have left for Atlantic City.

Pacific Northwest.

A. E. Shirley has rented the office vacated by Guerin Bros., Myrtle Point, Ore., and will soon open a store with a complete line of jewelry.

W. L. Coppernoll, with J. O. Watts, Eugenie, Ore., has gone to Illinois to attend the funeral of his father, who died at Warren, aged 73 years.

Joseph Mayer & Bros., Seattle, Wash., designed and made the handsome gold medal which the business and professional men of Seattle, Wash., have presented Chief of Police Wappenstein as a mark of appreciation of his well-directed efforts to make Seattle a better and a cleaner town.

Indianapolis.

Gale Burlingame, jeweler and engraver for J. H. Reed, is spending two weeks in northern Michigan.

David S. Gribben, of Gray, Gribben & Gray, is now in Switzerland. He will return from abroad, with his family, in the Fall.

Horace A. Comstock, as an officer of the Indianapolis Gun Club, was prominent in the annual meeting of the Great American Handicap, held here last week.

Local jewelers have received announcements of the opening of Martin & Co.'s new store, at Evansville. Sol. Martin, Jr., is manager.

S. W. Thompson, Sr., Monticello, is making arrangements to move into more commodious quarters.

Among the out-of-town jewelers who visited the local jobbers and manufacturers, last week, were: Sol. Pennington, Knightstown; J. A. Meissen, Cicero; D. S. Whittaker, Lebanon; J. A. Pickett, New Castle; H. Wheeler, Dana; J. F. Harding, Brownsburg, and Aaron Pursel, Noblesville.

Local jewelers rejoice that the jewelry trade's Gold and Silver Stamping bill has become a law. They give unstinted praise to THE CIRCULAR-WEEKLY for inaugurating the movement in favor of the bill and urging its passage by Congress. Merchants here believe that the law will safeguard the interests of legitimate jewelers and manufacturers everywhere.

Local detectives have established the fact that William Dawson, of Brookville, whose skeleton was found recently, had been murdered. The skull is crushed and the authorities say that the man was killed by a blow on the head. He owned considerable property and was considered wealthy. One morning he did not appear at his store. Search was made, but his whereabouts was never discovered until the recent find.

A. C. BARD & CO.
IMPORTERS AND CUTTERS OF DIAMONDS
Loose or mounted goods on memo. to responsible dealers.
TRADE MARK.
103 STATE ST., CHICAGO. COLUMBUS MEMORIAL BUILDING.

JOS. NOTERMAN & CO.
DIAMONDS
IMPORTERS AND CUTTERS
Recutting and Repairing odd shaped and chipped stones a specialty. Manufacturers of Mountings and Fine Jewelry. Special Designs Furnished.
CINCINNATI, OHIO.

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Special Notices.

Payable invariably in advance.

Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

SITUATION WANTED by watchmaker, engraver and salesman; A1 reference; fine tools; age 29. Geo. N. Wood, Decatur, Ill.

YOUNG MAN, 23 years, wishes position as salesman or to work inside in wholesale house. "I., 6741," care Jewelers' Circular-Weekly.

WANTED, POSITION as salesman, optician and assistant watchmaker; can do lens grinding; married. Address "Optician," 14 Church St., Hartford, Conn.

FIRST CLASS watchmaker, jeweler and fair engraver; all tools; no bad habits; industrious; go to any State. Conrad Kohler, 722 Kanahwa St., Charleston, W. Va.

WANTED, A POSITION as engraver, bookkeeper, cashier and saleslady; good references; terms reasonable. Address "Enquirer, 5877," care Jewelers' Circular-Weekly.

YOUNG MAN (23) wishes position in jewelry house or store, three years' experience; A1 reference. New York preferred. "Jewelry, 6723," care Jewelers' Circular-Weekly.

SALESMAN, with eight years' experience, selling department and jewelry stores in east and middle west, is open for a position. "Successful, 6659," care Jewelers' Circular-Weekly.

YOUNG MAN (18) desires position as shipping or stock clerk, three years' experience in watch business; first class references furnished. "Stock, 6730," care Jewelers' Circular-Weekly.

FIRST CLASS OPTICIAN and good watchmaker of thorough experience; sober and reliable, age 27, desires position at once; reference from last employer. H. N. Fegley, Sunbury, Pa.

BY FIRST CLASS manufacturing jeweler and diamond setter; 18 years' experience; have had charge of shop for last six years. Address "A. B., 6692," care Jewelers' Circular-Weekly.

A STRICTLY first class watchmaker, salesman and optician desires to make a change; New York or vicinity; good appearance; best of references. "Exceptional, 6731," care Jewelers' Circular-Weekly.

FIRST CLASS WATCHMAKER desires position in New York City; has first class references and is thoroughly competent on fine and complicated work. "City, 6565," care Jewelers' Circular-Weekly.

YOUNG MAN, possessing long experience in the wholesale jewelry business, desires position where hard, conscientious work will be appreciated. "Conscientious, 6704," care Jewelers' Circular-Weekly.

DESIGNER and practical jeweler; platinum diamond mountings a specialty; can furnish artistic original designs for fraternity presentation jewels. Address "E. Beach, 6694," care Jewelers' Circular-Weekly.

ENGRAVER, young man, desires position to finish trade; good letterer on flat ware; also have some knowledge of script copper plate engraving; samples on request. "Script, 6642," care Jewelers' Circular-Weekly.

FIRST CLASS WATCHMAKER, desiring to change, would like position at once; Massachusetts preferred; competent to handle railroad work. Address "E. H. B.," 45 Charles St., Springfield, Mass.

WATCHMAKER and engraver, qualified to take charge; accustomed to complicated work; experienced in the position and also on fine adjustments; best references. "C., 6687," care Jewelers' Circular-Weekly.

SILVERSMITHS or others wanting a first class modeler; original ideas; figure or ornamental; anything that can be done in wax, metal or plaster; moderate. Address A. Power, 1318 Brook Ave., Bronx, N. Y.

YOUNG MAN, familiar with the watch and jewelry business, wants a line of goods to sell to the retail trade on commission; in and near Philadelphia; best of reference. "Phila., 6703," care Jewelers' Circular-Weekly.

FOREMAN, DESIGNER and thoroughly experienced, practical jeweler; platinum diamond mountings especially; can do all kinds of alloying, melting and enameling. Address "Foreman, 6695," care Jewelers' Circular-Weekly.

WATCHMAKER, manager of watch department; competent to do fine and complicated work; railroad watches a specialty; take in, deliver work and set prices; is open for engagement. "Breguet, 6736," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker wants permanent position with reliable house; competent to take full charge; large experience on fine and complicated work; fine tools and best of references. Address "Time, 6712," care Jewelers' Circular-Weekly.

PERMANENT POSITION wanted by an expert, first class watchmaker; thoroughly competent on all grades of watch and clock work; single; own full set of tools; well recommended. Address "Permanent, 6700," care Jewelers' Circular-Weekly.

YOUNG MAN, Protestant, plain engraver, good jewelry and clock repairer; good salesman; send sample of engraving; fine references; go anywhere; prefer New York; $15; inquiries answered. "T., 6738," care Jewelers' Circular-Weekly.

POSITION WANTED by first class watchmaker; 25 years' experience; fine set of tools; equally good on American or Swiss watches; fine pivoter; salary, $25 per week; western States preferred; no objection to small town. "R., 6666," care Jewelers' Circular-Weekly.

MANUFACTURING JEWELER and diamond setter desires position in retail store, somewhere in the south; would prefer San Antonio, Tex.; only those who can offer permanent position to a good workman will be considered; sober and good reference. Address "Sober, 6673," care Jewelers' Circular-Weekly.

POSITION WANTED by an experienced diamond man, in wholesale house; has been buyer and traveler in loose goods business for a number of years. Address, "Diamond, 6559," care Jewelers' Circular-Weekly.

Side Lines Wanted.

WANTED AT ONCE, one or two first class manufacturer's lines on commission or salary; New York city or traveling. "S. W., 6728," care Jewelers' Circular-Weekly.

Wanted to Purchase.

WANTED TO BUY second hand die cutting machine that reduces; state make; must be in good condition. Address "D. C., 6698," care Jewelers' Circular-Weekly.

WANTED TO PURCHASE, in New Jersey, Pennsylvania or New York, an established jewelry business; town of 5,000 to 10,000 inhabitants. "W., 6719," care Jewelers' Circular-Weekly.

ANTIQUE JEWELRY WANTED; we are always ready to make cash offers on any antique jewelry containing mosaics, cameos, seed pearls, etc.; also filigree, enameled or etruscan jewelry, either all gold or set with diamonds or other stones. Chas. S. Crossman & Co., The "Old Mine" Diamond House, established 1880, 3 Maiden Lane, New York.

Help Wanted.

FIRST CLASS watch and clockmaker; steady position to right man. D. Bick, 360 Third Ave., New York.

FINE ENGRAVER and jewelry repairer; easy work; good salary; permanent position. W. H. Mortimer, Pottsville, Pa.

WANTED, first class jeweler and engraver; good position to the right man. P. J. Koke, jeweler, 145 Monroe St., Grand Rapids, Mich.

WANTED, a young man who understands all kinds of gilding and coloring. Address "Gild, 6742," care Jewelers' Circular-Weekly.

WATCHMAKER and engraver; wages, $18 per week; permanent position for right man. Runback Bros., 2196 Third Ave., New York.

AT ONCE, a good engraver, clock and jewelry repairer; steady position to a good man. Address "J., 6367," care Jewelers' Circular-Weekly.

WANTED, first class manufacturing jeweler; good position to the right man. P. J. Koke, Jeweler, 145 Monroe St., Grand Rapids, Mich.

ENGRAVER for letter and monogram work, in first class retail jewelry store; permanent position. C. Preusser Jewelry Co., Milwaukee, Wis.

EXPERIENCED young man as jeweler, clock repairer and engraver; steady position; state salary and experience. Hawkins, 727 Eighth Ave., New York.

WATCHMAKER WANTED, at once; permanent job and liberal wages to a first class man; apply or write. Wm. B. Bynner, 177 Broadway, New York.

WANTED, a good watchmaker who can engrave; good position for a first class man; address with references. Sylvester Engle, 16 West Broad St., Hazleton, Pa.

WANTED, diamond mounters and setters, also jobbing jewelers; permanent positions, good wages. E. Maritz Jewelry Mfg. Co., 217 N. 6th St., St. Louis, Mo.

WANTED, second watchmaker and repair man; salary, $15 per week; steady position; send photograph and reference. Address Box 890, Charleston, W. Va.

DESIGNER, one experienced in silver business, on hollow ware; state experience, salary expected, etc. T. F. Tuttle Silver Co., 387 Washington St., Boston, Mass.

WANTED, a jewelry salesman, one acquainted with the jobbing trade in Philadelphia, Baltimore and New York State. Address "B. B., 6675," care Jewelers' Circular-Weekly.

WANTED, a watchmaker, one who can engrave preferred; good salary; permanent position; must have good references. Address S. P. Schuessler, Raymond Building, Baton Rouge, La.

WATCHMAKER, who is an expert on railroad watches, with some knowledge of optical work; permanent position for good man. Address "N., 6708," care Jewelers' Circular-Weekly.

WANTED, a good letter engraver who also understands repairing watches and clocks; permanent position to first class man. Address "W., 6672," care Jewelers' Circular-Weekly.

WANTED, AT ONCE, two first class men; one watchmaker, engraver and optician; one engraver, salesman; permanent positions. B. L. Gates, 809 Second Ave., Seattle, Wash.

WATCHMAKER and engraver, at once; competent man with tools; good reference; salary, $20 per week; at Canton, Miss. Address Richards, Bourne & Co., Greenville, Miss.

WATCHMAKER, salesman, engraver; good habits and appearance; state experience, reference and full description, with wages expected in first letter. Standard Jewelry Co., Pittsburg, Pa.

WANTED, WATCHMAKER, must be good salesman; experienced; salary based upon ability. Jules Ascheim, 37 Maiden Lane, New York; or, Southern Loan and Jewelry Co., Tampa, Fla.

WANTED, experienced traveler having called on the jewelry trade in central west; liberal contract to A1 man. Western Selling Agency, Omega Watches, Heyworth Bldg., Chicago, Ill.

WANTED, WATCHMAKER, good engraver, salesman; send sample of engraving; state age, years of store experience and salary expected; town 5,000. Ed. J. Niewohner, Columbus, Nebr.

HELP WANTED.—Continued.

WANTED, good combination watchmaker, engraver and salesman; wages $22 weekly; permanent; hours, 8 to 6; all particulars and references in first letter. T. W. Morrison, Newburgh, N. Y.

EXPERIENCED OPTICIAN, who can do engraving and jewelry repairing; none but first class and experienced men need apply; send picture and references. J. B. Cook & Co., Bismarck, N. Dak.

WANTED, a good repair man; must be sober and a good engraver and optician; on wages or commission, or rent free and be a salesman; steady position. "E., 6711," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker of good address, who can assist as salesman; New York experience; permanent position to right man; reference required. "New York, 6665," care Jewelers' Circular-Weekly.

WANTED, AT ONCE, a good watchmaker and engraver, or a good jeweler and engraver; permanent position; good salary; references required; send sample of engraving. E. F. Jakeman, Norfolk, Va.

A FIRST CLASS ENGRAVER; one who can do all kinds of lettering and monogram engraving; can use a good steady man at a good salary. Apply to A. Newsalt, Jeweler, cor. Fourth and Main Sts., Dayton, O.

FIRST CLASS watchmaker and optician wanted; good opportunity offered to right party; steady position; in one of the large cities in Pennsylvania; write at once. L. W. Rubenstein, 54 Maiden Lane, New York.

WANTED, a first class watchmaker and a good all around man for retail store, at once; first class job for good man; send reference; job will pay $18 to $20 per week to start. Meyer & Schamber, Meridian, Miss.

WANTED, first class diamond, precious and imitation stone salesman for southern and western territory; right position for right man; apply by letter, stating experience. Address "Confidential, 6455," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker and engraver to take charge of watch department; also want first class jobbing jeweler who understands diamond setting; steady work and good pay; single men preferred. R. Van Keuren & Co., Savannah, Ga.

WANTED JEWELER; permanent position; state reference, ability, age and salary in first letter. Wm. Schweigert & Co., Augusta, Ga.

WANTED, a first class optician; one who understands edge grinding preferred; steady employment and good wages to the right man; must come well recommended. Address "Central Connecticut, 6640," care Jewelers' Circular-Weekly.

WANTED, a first class clock and jewelry repairer; one who can engrave preferred; must understand French clocks and be good at hard soldering; good, steady position to the right man; give full particulars in first letter. J. M. Bigwood, Terre Haute, Ind.

RESPONSIBLE TRAVELERS to take our line, consisting of fine elk and gold jewelry; south and Pacific coast and small eastern and western cities; as a side line on a commission basis; state territory. Schickerling Mfg. Co., 31 W. 31st St., New York.

AGENTS WANTED; capable and responsible specialty men, selling direct to consumers, for a well known article of great merit, having ready sale; liberal arrangements to those who can get results. Address "A. B. C., 6677," care Jewelers' Circular-Weekly.

AT ONCE, A1 watchmaker; one who is capable of taking charge of railroad watches; also must do engraving; none but first class men need apply; reference with first letter; will pay $20 per week to the right man. Address Gorman & Green, Salisbury, N. C.

WANTED, first class optician and watchmaker; steady position; $35 per week and will increase salary if competent; send reference, age, etc.; no dwarfs need apply; have dark room and latest improved optical instruments. Geo. F. Blakeslee, Tonopah, Nev.

A GOOD jewelry repairer, clockmaker and salesman; one who is not afraid of work and can make himself generally useful in store; good wages and permanent position to right man; state wages and experience in first letter. J. D. Taylor, Logansport, Ind.

WANTED, JULY 1, salesman and office assistant in large wholesale house; inside position; young man preferred; chance for advancement; must have experience; state reference and full particulars; replies confidential. Address "Permanent, 6696," care Jewelers' Circular-Weekly.

MOUNTING SALESMAN for well known 14k. and 18k. specialty line; eastern and middle states; salary and commission. Address, "Line, 6689," care Jewelers' Circular-Weekly.

WANTED, WATCHMAKER immediately; permanent position; good salesman; one who knows something about refraction preferred; capable of taking sole charge; great opportunity for advancement; state age, experience and wages expected in first letter. Freeman Jewelry Co., 84 Seneca St., Buffalo, N. Y.

WANTED, young man with several years' experience in a wholesale jobbing jewelry house; a splendid opportunity for a young man who is bright, active and desires advancement; permanent position; all replies considered confidential; address with full particulars. "Jobber, 6697," care Jewelers' Circular-Weekly.

WANTED, strictly first class combination man (watchmaker, jeweler and engraver); must be sober and well recommended; good salary and permanent position to good man; must be a willing worker, rapid and very thorough; state salary expected and send sample engraving in first letter, Thos. Van Auken & Co., 516 Pearl St., Beaumont, Tex.

WANTED WATCHMAKER; Abraham & Straus, Brooklyn, can place in a permanent position at liberal salary a competent man who thoroughly understands watch repairing in all its details. Apply to Superintendent.

WANTED, on commission basis, specialty salesmen of proved ability, pleasant address and good appearance, for a high class article of great merit, with wide reputation, selling to stationery, drug and jewelry trades; no objection to salesmen with one or two other non-conflicting lines, providing each town is thoroughly worked; permanent territory to the right man; address with full particulars. "M., 6678," care Jewelers' Circular-Weekly.

A VALUABLE OPPORTUNITY is offered to a good salesman acquainted with best trade in New York City and Brooklyn, to handle a well known 14k. and 18k. specialty line; might be handled in conjunction with one other line. Address "Trade, 6688," care Jewelers' Circular-Weekly.

WANTED first class diamond and precious stone salesman, one who has experience with southern and western trade; excellent opportunity for a hustler; good salary and commission; answer by letter, stating experience, etc.; communications confidential. "C., 6690," care Jewelers' Circular-Weekly.

SALESMAN for New York City and vicinity, wanted by well known manufacturer of 10k. gold jewelry; sample stock, commission basis; must have acquaintance with jewelry and department stores; no objection to good man representing another line; all replies confidential. "Gold, 6418," care Jewelers' Circular-Weekly.

WANTED AN ARTIST with expert knowledge of enameling to take full charge of small plant, for special work, in artistically designed enameled jewelry and hollowware; address stating qualifications and particulars as to experience and ability; terms made satisfactory to right party. "W. E. T., 6724," care Jewelers' Circular-Weekly.

WANTED, AUGUST 1, high grade salesman for well known manufacturer's line, of Providence, R. I., territory middle and western states; must have acquaintance with large department stores and leading retailers in large cities; to a young man of good address and who is aggressive and successful, with unexceptional references, a good position is open; state experience, age and salary expected. Address, "Permanent, 6590," care Jewelers' Circular-Weekly.

Business Opportunities.

ARTIST, modeler, chaser, enameler and extra fine die sinker, wishes man with capital to form partnership; the best in his line in the United States. "Artist, 6667," care Jewelers' Circular-Weekly.

FOR SALE, in town of 25,000, 45 minutes from New York, jewelry business with fine repair trade; railroad watch inspection; stock low; $1,500 buys it. "Quick, 6717," care Jewelers' Circular-Weekly.

A WELL ESTABLISHED jewelry store; owner must retire, due to ill health; good sales and a fine run of bench work; will reduce stock to any amount desired. Ed. Lorentzen, 69 Amsterdam Ave., New York.

FOR SALE, well equipped manufacturing jewelry shop, in rapidly growing western city of 40,000; good machinery; old established place; no competition. Address "F. G., 6651," care Jewelers' Circular-Weekly.

$500 JEWELRY STORE; watch and clock repairing; not fixed up for sale, but where I have supported myself and family for 40 years; reason, old age. E. H. Fairbanks, 713 Centre St., Jamaica Plain, Boston, Mass.

$450 BUYS jewelry store; best manufacturing town in State of New York; stock new and staple; best location; repair trade pays all expenses; up-to-date fixtures. Address "F., 6671," care Jewelers' Circular-Weekly.

GOOD OPENING; a watch and jewerly business, fair run of good custom in prosperous country town of about 1,800 population; on a main railroad line; for sale on account of personal circumstances; fine chance for a professional man. Address G. A. Freund, Hermann, Mo.

YOUNG MAN (35), for seven years highly successful manager of high class retail business, would invest $15,000 to $20,000 in prosperous business in city of not less than 75,000 population; prefer to purchase outright, but might consider an interest in large concern and assume management; highest trade connections and credit. "Boston, 6716," care Jewelers' Circular-Weekly.

CASH PAID for entire jewelry stores and stocks; send us your surplus stock, and we will send you a check by return mail; if our offer is unsatisfactory we return your goods; we act quickly and strictly confidential. Jos. Brown & Co., Fifth Ave. and Madison St., Chicago, Ill.

DO YOU WISH TO RETIRE? We buy jewelry stores to any amount; also entire stocks of jewelry, diamonds, watches, silverware, fixtures, etc.; we are known all over the United States to pay highest spot cash; notify us, we will call on you at once; all business transacted we handle strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., or Tel. 2328, Williamsburg.

Lost.

WANTED, INFORMATION, leading to location of open face Elgin, gold watch, monogram H. L. T. on back; probably left for repairs about November, 1905. J. F. Newman, 11 John St., New York.

(Special Notices continued on page 72.)

Glassware

showing "The Colors of the Rainbow." Our line is complete with Vases, Fancy Bowls, Novelties, etc., that range in price from $1.00 to $50.00 each.

SEND FOR A SELECTION,

or call at our show rooms. The selling quality is in the sheen and colors; cuts cannot show its beauty.

Tivoli Art Glass Co.

Makers of High Art Iridescent and Decorated Glassware

87 MAIDEN LANE · NEW YORK

Telephone 2054 John.

"PRACTICAL COURSE IN ADJUSTING."

Price, $2.50.

All Jobbers or Jewelers' Circular Publishing Co.

Special Notices.

(Continued from page 71.)

For Sale.

JEWELER'S SAFE for sale; inside measures 49" x 36", double doors; cheap. Engelfried & Weidmann, 12 Dutch St., New York.

$60, MARINE CHRONOMETER; four-inch dial; made by Lewis Woolf, Liverpool, England; in fine condition. Inquire at jewelry store, 845 Sixth Ave., near 48th St., New York.

JEWELERS' TOOLS, full set, including chest, black walnut lathe and work bench; will sell at sacrifice; call Monday, Tuesday or Wednesday evening. Luken, 259 Baldwin Ave., Jersey City Heights, N. J. Ring bell twice.

FOR SALE, 50 cents on the dollar, 15 ruby velvet trays, plain, to stack; Crouch & Fitzgerald telescope, cost $12, sell $7; 14 trays, cost 42 cents, sell for 25 cents; used one year. Room 605, 92 William St., New York.

To Let.

DESK ROOM or part of office to let. 3 Maiden Lane, Room 53, New York.

DESK or bench room to let; best light on "Lane;" 12th floor. Isidor Stern, Diamond Setter, 53 Maiden Lane, New York.

FOR A MANUFACTURING JEWELER, in most desirable new brick building; one or two floors, with or without office; power, etc., at hand; fine northern light, airy and perfect in every respect; really worth while investigating; in every way as well located as Tiffany's in Forest Hills, the next station on the same road; take Greenwood Lake Division, Erie Railroad, to North Newark, N. J. Verona Chemical Co., Newark, N. J.

GREAT OPPORTUNITY, Fifth avenue, New York, to lease for a long term; a new seven story store and basement building, on Fifth Ave.; the very best location for wholesale and retail jewelry firm. For full particulars address, "Attorney, 6722," care Jewelers' Circular-Weekly.

Miscellaneous.

WATCH REPAIRING for the trade; low prices. Paul Friedman, Room 120, 51-53 Maiden Lane, New York.

SOMETHING entirely new in the line of window decoration; send five two-cent stamps for sample and postage. Address The Window Exhibitor Co., 74 Cortlandt St., New York.

TO LET.

Three Desirable Light Lofts

At 31 MAIDEN LANE, N. Y.,

One door from Nassau St. Prominent location, center of jewelry district. Address F. J. Whiton, 130 Broadway, New York; or, your own broker.

News Gleanings.

Carl T. Gansel, Independence, Kans., is convalescent after a very severe illness.

Milton Gardner is about to open a new store on McCarroll Ave., Washington, Pa.

N. V. Cole has sold his store at 403 Franklin St., Michigan City, Ind., to Lee Dresser, of Lafayette. Mr. Cole will retire from the business which he has conducted for the past 32 years.

W. E. Mount has purchased an interest in the business of Geo. D. Kendall, Pueblo, Colo., and the firm style hereafter will be Geo. D. Kendall & Co. Mr. Mount will have active charge of the management of the business.

Lewis Callisher, Washington, D. C., is about to erect a new building for his retail jewelry business, at a cost of $13,000. The structure will be three stories high and located on Pennsylvania Ave., between 9th and 10th Sts., N. W.

The Reineman-Blose Co. was recently incorporated in McKeesport, Pa., by Henry A. Reineman, G. R. Blose and Burton B. Reineman. The new firm will absorb the interests of Henry A. Reineman, at 310 Fifth Ave., one of the oldest establishments of its kind in the city.

James P. Ryan, trustee in bankruptcy of Mrs. Pauline L. Lowenthal, Bradford, Pa., will sell at public auction, Monday, July 2, on the premises of the bankrupt, 28 Main St., the entire stock, consisting of diamonds, watches, jewelry, silverware, cut glass and kindred lines, together with the show cases and other furniture and book accounts. Notice to this effect has been sent to all of Mrs. Lowenthal's creditors. The sale begins at 10 A. M.

Market Price of Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmerman & Forshay:

		New York.	London.
June	19	$.65¾	30 3-8d.
"	20	.65½	30 5-16d.
"	21	.65½	30 5-16d.
"	22	.65¼	30 3-16d.
"	23	.65¼	30 3-16d.
"	25	.65	30 1-16d.

The "Opera"

works with a spring and gracefully fits any wrist. Invisible joint, and the peer of all. The best seller of the season.

Made of gold plate, in all the popular finishes and sizes, with and without stones.

Ask your jobber to show you this new creation, or write us for details of construction and price.

MANUFACTURED BY

CASTIGLIONI & CAPALDI CO.

Successors to T. F. GREENWOOD CO.

9 Callender St. Providence, R. I.

Manufacturers of Novelties in Bracelets, Brooches, Hat Pins, Scarf Pins, Barrettes, etc., of highest grade, that defy competition

WM. SMITH & CO., **Office, 9-13 Maiden Lane, N. Y. Manufactory, 61 Peck St., Providence, R. I.**

Established 1854.

Manufacturers of

GOLD AND SILVER CHAINS,

Gold, Silver and Plated Chain Trimmings,

Also GOLD AND SILVER KEY CHAINS AND BRACELETS.

DATTELBAUM & FRIEDMAN,

Makers of Gold Rings of All Descriptions.

45 John Street, New York.

Our Trade-Mark "D. F." in all our Rings is the guarantee of quality.

Send for Catalogue.

Pittsburg.

F. W. Berkley is in Toronto, Can., enjoying a short vacation.

Sam F. Sipe will sail July 17 for Amsterdam to buy diamonds.

Sol Cerf, of Sol Cerf & Co., will leave this week for Narragansett Pier, Providence and New York on a business and pleasure trip.

August Loch, Allegheny, has subscribed $10 to the Fourth of July fund on that side of the river. The usual celebration will also be held in Pittsburg.

Morris Kingsbacher, of Kingsbacher Bros., leaves this week for Narragansett Pier, and from there will visit New York on business. He will be gone for several weeks.

While it will be a week or two before E. P. Roberts & Sons will be able to move into their new store, already the place is attracting much attention, because of the exquisite fixtures being installed. The store will be unquestionably the largest and handsomest in Pittsburg.

A jewelry salesman named Thorp and working for a Pittsburg house reported last week to the police that he had been robbed of a $200 diamond ring by a man at the house where he boards. Thorp had laid his ring on the dresser in his room, but when he awoke the next morning the article was gone, and he has not yet found it.

An itemized account is attached as follows: Ten diamond studs valued at $35, 10 at $25, 10 at $15 and 10 at $10. The plaintiff avers that the account has been long overdue, and that the defendants have refused to pay any part thereof, wherefore the suit is brought. Munn says that the jewelry was delivered as agreed upon and he wants his money.

The window thief is again getting busy in Pittsburg. Last week some one threw a brick through the show window of the jewelry store of Biggard & Wolf, 5 Smithfield St., and then reached in and stole a tray of gold-plated chains and other trinkets. The store is in a populous section, but no one appears to have heard the crash of glass. The first to discover the robbery was Robert Biggard when he arrived at the store at 7:30 A. M. The policeman on the beat had not noticed it. Mr. Biggard says his loss does not exceed $75.

Alexander D. Munn, a jeweler at 4409 Butler St., in the Lawrenceville district, has entered suit against Mayor Hays, former Director Bigelow of the Department of Public Works; Assistant City Clerk Gable and others to recover $850 with interest, which he alleges is due to him for 40 diamond studs sold by him to the men named in the suit, to be given away as prizes in the athletic events held in Schenley Park by the city July 4, 1904. In his statement filed in court yesterday Munn says that it has been the custom of the city for a number of years to hold these celebrations, and that it has been the custom of the Mayor and others to have charge of the celebration. The defendants were managers of the sporting events which were scheduled at the park.

C. S. Wiley, secretary of the Pennsylvania Retail Jewelers' Association, has mailed between 3,000 and 4,000 circulars to the trade in this State, for the call of the convention to organize a State association in this city, July 10. The circular contains the names of 80 jewelers in the State outside of Pittsburg who have signified their intention of joining in the movement. Mr. Wiley said Saturday that replies are coming in and that he had received a dozen from jewelers in McKeesport, Blairsville, Washington, Pa., and other places in Western Pennsylvania, assuring him that they will be in Pittsburg to join in the movement. Replies from the eastern part of the State are expected this week. Mr. Wiley said that practically all of the Pittsburg jewelers had given him assurance that they will become members of the association, and it begins to look as though the organization will be a success.

Providence.

TRADE CONDITIONS.

Although with the advent of the Summer season the jewelers will soon begin their annual exodus to the shore or country, nevertheless business is much brisker than is usual at this time of year, and any number of houses are carrying about all that they can conveniently handle.

C. W. Kelly is now representing Charles Ball on the road. Mr. Kelly was formerly a jeweler in this city, and Mr. Ball is a manufacturer of art metal goods.

The W. J. Feeley Co. has been awarded the contract for providing the tablet to be placed in the State House to the memory of Gen. Sullivan, of Revolutionary fame.

Harvey Huestis, of Hutchison & Huestis, decided recently that a trip "across the pond" would do him good, and left last week for a visit to various points of interest in Europe.

William H. Luther has been visiting his son in Norton, having taken a rest after his confining duties as chairman of the Police Commission during the recent Chief of Police investigation.

Jewelers and buyers visiting the city and stopping at the Crown Hotel will hereafter be greeted by Fred Mansfield, as manager, he having been given the position made vacant by the death of F. L. Porter.

Local jewelers were much interested in the rumors regarding the consolidation of the Union Trust Co. and the Manufacturers' Trust Co., two of the well-known banking institutions of the city. Not only are jewelry interests represented on the board of directors, but many are depositors in the two companies.

A Portuguese salesman named Augusto Cerar left a grip containing a quantity of watches, rings and other jewelry in the care of a friend in Bristol one day last week. The friend tucked it away in what he thought was a secure place. Later he found that it had disappeared. He had a suspicion that an Italian who had been hanging about the place could tell something about the sudden removal of the property. An investigation led to the arrest of the Italian and the swearing out of a warrant for larceny against him. Later the property was found in the home of the prisoner's brother.

C. Van Der Elsen, Centerville, Ia., has sold out to F. F. Wollert.

Boston.

TRADE CONDITIONS.

As the first half of the year draws to a close the jewelers here are disposed to be retrospective, and some of them have good reason to be gratified with the results as they review the situation. Most of the Boston jobbers report that business for the past six months has been excellent. A number of them have surpassed the exceedingly good record made in the first part of 1905. Retailers also report a good run of trade at the outset of the year, and fair business since, with June above the normal in line of gifts and prizes for the midsummer wedding, graduation and outing season. Prospects for the balance of the year everywhere in this vicinity are regarded as promising.

E. W. Stone, salesman for John B. Humphrey, has returned from an outing and business trip to New York.

E. A. Bigelow, treasurer of the E. Howard Clock Co., has gone to Lake Winnepesaukee for a week of rest and recreation.

The funeral of Michael J. Mahoney, formerly engraver for A. Stowell & Co., whose death occurred on the 17th inst., took place on Wednesday last from his residence at 21 Bailey St., Dorchester.

William J. Anderson, of the clock repairing department of the E. Howard Clock Co.'s Boston office, was married June 20, in Newton, to Miss Franklin, of that city.

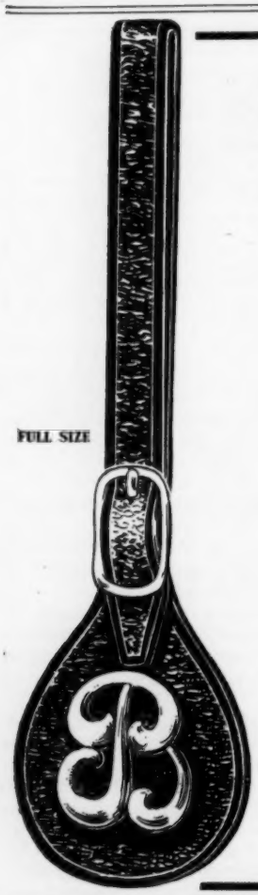
George E. Fahys, of Joseph Fahys & Co., was in Boston last week, running over from New York in his automobile and arriving here on Thursday. He remained in town over Friday, visiting the Boston office of the firm, and returning in his touring car Saturday afternoon.

Boston retailers began their Saturday early closing season. It will continue three months. The wholesalers now extend their early closing period over a stretch of practically six months, and some of the most important houses have adopted the 1 o'clock closing rule for Saturday the year round.

The Shreve, Crump & Low Co. has arranged an exhibit of Tiffany glass, which has attracted considerable attention recently. A room in the establishment was fitted up as a studio for the special display of the product, and many very beautiful examples of art work in the line of shades and other objects of home adornment have been shown.

William Metheson, former superintendent at the E. Howard factory, but more recently of the Trenton (N. J.) watch factory, has been in Boston for a short time on a business trip, and was also at Waltham, where he was interviewed by some of the watchmakers regarding the opportunities of profitable employment in the Trenton establishment.

Guy C. Stillings, former secretary and director of the Preferred Mercantile Co., of Boston, the concern that was put out of business several months ago by the United States government, after the conviction of the Stillings brothers on several charges relating to their method of conducting a diamond lottery business, is to be released on June 29, the plea of impaired health being made in his behalf. Last August he was sentenced to a year's imprisonment in the Suffolk Co. (Boston) jail as a result of contempt of court proceedings against him and his brother.



JOHN A. SALMAN & CO.

21A Bromfield St., Boston, Mass.

We make and sell more Monogram and Initial Fobs than any other manufacturer in the country.

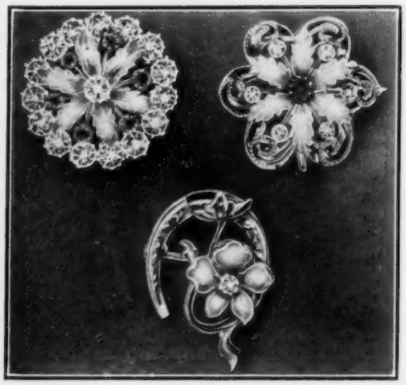
Now is the time to put in a stock of Initial Fobs. Here is a good seller which you can buy in one dozen lots or upwards at $2.00 PER DOZEN. All one piece black leather lined strap, nickel buckle and rounded STERLING SILVER faced letter.

Send for a Selection.

You can choose your own letters.

All goods guaranteed. Send for fob cuts.

TRY THEM AND YOU WILL NEED MORE



BROOCHES

OUR new line shows many designs, highly artistic and attractive, that will prove rapid sellers.

The highest class of workmanship is characteristic of all our lines.

Combs	Baby Pins
Brooches	Crosses
Scarf Pins	Waist Sets
Bracelets	Hat Pins
Barrettes	Collarettes
Buttons	Silver Novelties

TRADE A.O.T.G. M.F.&W. MARK

ALWAYS ON THE GO

LOOK FOR THE TRADE-MARK

MILLER, FULLER & WHITING, MANUFACTURING JEWELERS

N. Y. Office, 9-11 Maiden Lane NORTH ATTLEBORO, MASS.

TRADE RELIABLE GOODS MARK

OUR Silver GOODS

Jewelry and Novelties are Original, Artistic and Sellers. Our name stands for the best of everything in our line at our prices.

THE W. H. SAART CO., Attleboro, Mass.

OFFICES: 713 Market St., San Francisco. 103 State St., Chicago. 204 St. James St., Montreal. 49 Maiden Lane, New York.

Toilet Goods
Wrist Bags
Buckles
Bracelets
Hat Pins, etc.

Buffalo, N. Y.

Meyer Brown, 136 Seneca St., returned, Saturday, from Angola.

One of the most attractive fronts attached by local jewelers is being put in by Frank Hammond, 54 Seneca St.

Buffalo jewelers are, this week, having another run on souvenirs, by reason of the Knights of St. John convention, which has brought 10,000 visitors to the city.

C. H. Davison, traveling for the Codding & Heilborn Co., who makes his headquarters in Buffalo, departed, last Monday, for an extended trip up the Great Lakes.

C. J. Fisher, at 251 Main St., in his new location in the Glenny block, has made of his interior one of the handsomest in Buffalo. For several months Mr. Fisher occupied a temporary storeroom across the street, the Glenny block gutted by fire.

Mr. Dickinson, of the T. & E. Dickinson & Co.'s store, 472 Main St., is living for the Summer along the shore of Lake Erie, several miles out of Buffalo, going and coming to the city by the Lake Shore Railroad. Mrs. Dickinson has purchased one of the handsomest houses on Linwood Ave.

Frank A. Sharp, who is said to be a canvasser for a Chicago jewelry house, died in a hotel at N. Division, in Oak St., early last week. The deceased was 45 years old, and had come from Trenton, N. J. He had evidently fallen in a fit on his pillow, and, being unable to rise, died of suffocation.

Frank Hammond, Buffalo's veteran jeweler, in charge of the watch inspection of the Boston & Maine Railroad, and local inspector for several lines, was out last Thursday, after a two-weeks' illness, which confined him to his bed. Mrs. Hammond has returned from a visit to St. Louis, on which she was accompanied by her daughter.

Mrs. Carrie Schlenker, who has been held for the Grand Jury on charge of stealing $4,000 worth of watches and jewelry from the Freeman Jewelry Co.'s store, 84 Seneca St., is preparing to make a strong defense at her trial on the plea of insanity. Her conduct since a prisoner at the County Jail is such as would tend to show that she is insane at the present time. Manager Pickert, of the Freeman Jewelry Co., says he has proof that the woman has written letters and made statements since her arrest which show conclusively that her intellect and reason are in good shape.

Paul Foerster, 134 Seneca St., has at last received $700 worth of the diamonds stolen from a tray several weeks ago. The total value of the diamond rings stolen was $3,000, but only a portion of them were recovered. Walter Harrington, who has pleaded guilty in the Supreme Court to stealing the jewels, is, much to the surprise of Mr. Foerster, enjoying his liberty on a $1,000 bail bond. Harrington is a relative of a man in the Buffalo Police Department's Bureau of Identity. This fact is commented upon in connection with the failure of Harrington to receive his sentence. The jewels returned to Mr. Foerster had been in the custody of the police to be used in the trial of Harrington had he not pleaded guilty.

R. Redfield has purchased the business of C. G. Collier, Tonkawa, Okla.

Philadelphia.

Samuel Kind, head of S. Kind & Sons, sailed last week for Europe. He will return in the Fall.

Sol. Sickles, of M. Sickles, returned last week from an extended trip through Pennsylvania and neighboring States.

Wm. N. Todd, a watchmaker well known in this city, established himself in business last week at 36 S. 7th St., as a watchmaker for the trade.

J. E. Caldwell & Co. are making extensive alterations to their store, 902 Chestnut St. An extension is being made to the art galleries and other improvements are being made in the rear of the first floor.

P. H. Krehbiel, Mound Bridge, Kans., was a visitor to this city last week. He is making a vacation tour of the east and means to spend some time at the national capital and the Atlantic coast resorts.

Among the out-of-town retailers buying here during the week were: H. B. MacFarland, East Downingtown, Pa.; George Bowen, Bridgeton, N. J.; H. S. Kratz, Souderton, Pa., and Mr. Harper, of Harper & Taylor, Saulsbury, Md.

J. F. Finnegan, a pawnbroker, 9th and Race Sts., accused a Chinaman last week of purloining a diamond ring, valued at $125, from his place. He says that the Chinaman pretended to want to buy a ring and then stole the one he misses. The Chinaman was arrested and is held awaiting trial.

The trade of this city has extended its sympathy to L. P. White, whose brother, Dr. J. William White, one of the best known surgeons of Philadelphia, is under treatment for a serious internal trouble at a Minnesota infirmary. Mr. White's brother, like himself, is widely known for his activity in the advancement of college sports.

J. B. Bechtel, of J. B. Bechtel & Co., has returned from a canvass of the Schuylkill Valley. Business in this section is reported by him to be excellent since the mines are being worked and there is no danger of a strike or other industrial disturbance. Ed. Sickles, of the same firm, celebrated quietly, last Wednesday, his 15th wedding anniversary. Mrs. Sickles has been ill, and on this account the festivities planned were postponed.

The baseball game which practically decides the championship of the jewelry houses of this city, was played Saturday between teams representing M. Sickles & Sons and Simons, Bro. & Co. The former team had defeated the nine organized by the employes of H. O. Hurlburt & Sons, and in one inning ran up 11 runs against the nine of I. Bedichimer & Co., when the game was called. The game was played at Cramers Hill, N. J., and was witnessed by many in the trade.

It was reported here, Wednesday, that the Controller of the Treasury at Washington will not support the director at the Mint, in Philadelphia, in the latter's attempt to manufacture cases for medals. Heretofore the medals were incased by local jewelers, but owing to the delay in obtaining money the members of the trade here refused to do the work, whereupon the director of the Mint decided to do it himself. The Controller of the Treasury holds that the appropriation for the Mint cannot be stretched to include mounting and casing of medals.

Justice was swift and relentless in the case of the kidnapping of little Freddie Muth, the seven-year-old son of Charles Muth, retailer, 1632 Columbia Ave. After the kidnapper had been caught, as reported in THE CIRCULAR-WEEKLY last week, he was immediately placed on trial and "railroaded," in the language of the police. He was identified as John Joseph Kean, a man with a wife and three children. Twenty-four hours after his arrest he was rushed to the penitentiary to serve a 20-years' sentence. His wife and children have removed to New York, from which place they originally came.

The annual midsummer field day of the Jewelers' Club was held yesterday, when a game of baseball was played between the Philadelphia and New York members of the team club. The nines were well chosen, the candidates for the various positions being selected with a view of strengthening both teams. The game was played at the Philadelphia Ball Park, Broad and Huntingdon Sts., and was witnessed by the club members, as well as the wives and other members of the family of the members. It partook, naturally, of a social function, to which zest was added by the match game. After the game was over the members of the club adjourned to the club house at 13th and Chestnut Sts., and later in the evening were treated to a vaudeville show at the Tuxedo Club. There were some lively boxing bouts and many other interesting performances, which are to be more fully and accurately reported in the next issue of THE CIRCULAR-WEEKLY.

North Attleboro.

George L. Paine was in New York last week.

The H. F. Barrows Co. has been obliged to operate its factory 13 hours a day.

William F. Maintien returned early last week from a fishing trip passed in Maine.

Ira McGavin, salesman for Riley & French, has been at the factory for the past few days.

George S. Semple, New York representative of the W. & S. Blackinton Co., was at the factory this week.

Richard Saunders has left for the west for Paye & Baker Mfg. Co. After a tour of the middle states he will travel through Wisconsin.

Bids for the proposed new jewelry factory have been received, but thus far no contract has been given out nor have the plans been finally adopted.

Jean Theobald, head designer at the factory of Frank M. Whiting Co., has resigned and will enter the employ of the Theo. W. Foster & Bro. Co., Providence.

Donald LeStage, western representative of H. D. Merritt Co., donned his baseball togs last Thursday, and caught for the Brown University alumni in its game with the college team.

Miss Helen M. Gilbert, daughter of F. S. Gilbert, of this town, became the wife of Chas. Fuller, Jr., of Pawtucket, yesterday. Mr. Fuller, the bridegroom, is the son of Chas. H. Fuller, of the Chas. H. Fuller Co., for many years one of the foremost finding houses of the east.

Attleboro.

R. John Marsh, of C. A. Marsh & Co., is at home after a long trip through the west.

Earle F. Bliss, son of Frank W. Bliss, has taken employment with the Electric Chain Co.

Frank A. Chase, salesman for the Chas. M. Robbins Co., has returned from a trip of several weeks' duration.

James W. Matteson, 25 years a skilled employe of the Horton-Angell Co., died last week at his Summer home, Niantic, Conn.

Harold E. Sweet, of the R. F. Simmons Co., attended last week the inauguration of a new president at his alma mater, Tufts College.

Ralph Kingsley, of the chasing department of Reed & Barton's silver works, has become foreman of a North Attleboro jewelry factory.

Lawrence Abbott, who left the employment of the R. F. Simmons Co. to take charge of the factory of S. O. Bigney & Co., has resumed his former place.

Jesse Carpenter, seventh of the name, son of Jesse Carpenter, salesman for the Horton-Angell Co., has taken a position in the office of the D. E. Makepeace Co.

Mr. and Mrs. E. W. Rhodes are guests of their son, Egbert W. Rhodes, formerly of Rhodes Bros. & Rothschild, Attleboro, manufacturing jewelers, now in business at Seattle.

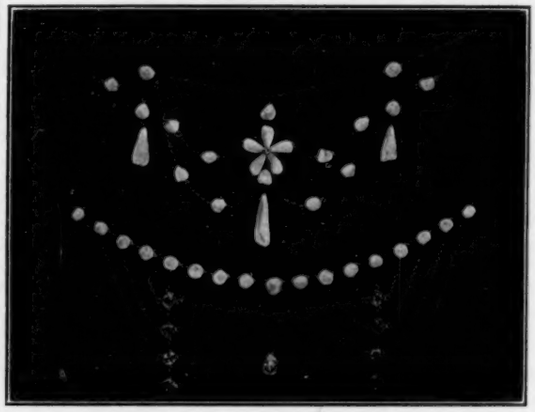
Edwin A. Fargo, of E. A. Fargo & Co., Taunton, sustained a painful laceration of his right index finger last week while experimenting with a new machine in his factory.

P. J. Cummings & Co. celebrated their 10th anniversary Saturday by giving all the employes an outing at Hodge's Grove, in the north end of the town. A clambake was the main feature, and field sports and other picnic fun served to increase the friendly feeling between firm and workers.

Only one topic of conversation prevails in Attleboro—the "Society Circus," June 27 to 30 inclusive, whereby the whole population joins in a four-day fete to raise funds for its public library. While the women of the town have been the principal managers, the business men have been generous givers. The jewelry manufacturers have donated a quantity of desirable jewelry, and it will be sold at a booth presided over by the wife of T. S. Carpenter, of the Horton-Angell Co. Serving on committees for various features are Joseph G. Hutchinson, Harold E. Sweet, Thomas C. Heywood, Fred L. Torrey and other manufacturers and popular traveling salesmen.

P. Girard, East Grand Forks, N. Dak., recently lost a considerable amount of his stock by a fire.

Charles B. Safford, Kingston, N. Y., on July 1, will celebrate the 50th anniversary of his business career in that city. Edward Mathewson has been in his employ for 40 years, and Foster Dunwoody has been associated with him for the past 20 years. Mr. Safford is also assisted by his son, who is an eye specialist. The veteran jeweler visits New York frequently, and is highly esteemed by all who come in contact with him.



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The increasing demand for high grade Festoon Necklaces has compelled us to make up a larger and more varied line of them than ever before, set in combination with Diamonds, Baroque Pearls, Aquamarine, Topaz, Peridots, Amethysts, Turquoise, fancy Sapphires, etc., etc.

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A FULL AND COMPLETE LINE OF PRECIOUS, SEMI-PRECIOUS AND IMITATION STONES ALWAYS IN STOCK.

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Local and out of town jobs promptly attended to at reasonable prices. Send us your mountings to be set with matched stones. A trial order will convince you that our prices are right, and our goods select.

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for the success of our

20th Century Gold Shell Charm

THE BEST MONEY CAN BUY
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Insist on having them in your stock
Made in both gold, and onyx set, fronts

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FOR SALE THROUGH THE JOBBING TRADE

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PATENT DEPARTMENT

[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF JUNE 12, 1906.

822,922. WATCH-HOLDER. HARRY CLARK, St. Paul, Minn. Filed June 7, 1904. Serial No. 211,478.

A holder of the class set forth, consisting of two telescopic inclosing sections, the end of one section being closed and arrange obliquely to its

upper and lower sides to support the holder in inclined position, and an opening passing through the upper sides of said sections.

822,969. COMBINED BADGE AND WATCH-GUARD. JOHN S. MARTIN and HARRY N. STOCKTON, Snohomish, Wash. Filed April 24, 1905. Serial No. 257,190.

A device of the class described comprising a body having a rearwardly-extending marginal flange provided with a transverse recess at one point therein, a bar extending through said recess

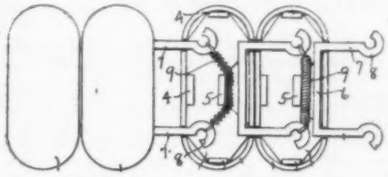
and secured to said body and with an eye at one end extending beyond the body, a threaded pin extending rearwardly of said bar at its inner end, and a clamp-nut engaging said pin.

822,970. HANDLE. CHARLES H. MASCHMEYER, Portland, Me. Filed Nov. 18, 1905. Serial No. 287,951.

A handle for receptacles consisting of attachment-sections, a hand-section, insulating-inserts between the adjacent ends of the sections and a

metallic bond having an attenuated body portion and enlarged ends, the body portion passing through the insert and the enlarged ends embedded in the metal of the section.

823,024. BRACELET. ANTHONY H. BLISS, North

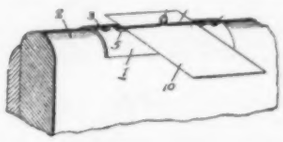


Attleboro, Mass. Filed Feb. 23, 1906. Serial No. 302,412.

In a device of the class described, the combination of adjacent hollow link members, a pair of openings in the sides of each link member, a bar in each link member having its ends bent to form coupling-rods which extend through the adjacent openings into the next link member, a spiral spring connecting the ends of said bar and means for supporting said spring centrally therebetween.

823,050. TICKET-HOLDER. GEORGE D. KEMMERER, Wilkes-Barre, and WHEELER B. ARMSTRONG, Plymouth, Pa. Filed Nov. 21, 1905. Serial No. 288,402.

A ticket-holder comprising a plate-metal body provided with a longitudinal depression which is concaved in cross-section with its side walls round-



ing upwardly and outwardly merging into the top of the body, and a spring-wire having a substantially circular cross-sectional shape lying longitudinally within the open top of the depression with its ends connected to the body and its intermediate portion free from the body and out of contact therewith, the bottom and side walls of the depression being free from projections.

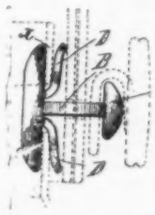
823,133. EYEGLASS-HOLDER. EMIL B. MEYROWITZ, New York, assignor to the Meyrowitz Mfg. Co. Filed Dec. 23, 1904. Serial No. 238,039.

An eyeglass-holder comprising a body portion extending downwardly and outwardly and then downwardly and inwardly, an arm shaped the reverse of the body portion, rigid with and bent over

said body portion, the bend constituting a loop for receiving the spring of a pair of eyeglasses, a pin carried by said body portion, and a keeper for said pin within said loop and constituting an abutment restricting the exit thereof for retaining said spring in place, said loop also constituting a housing for the point of said pin.

823,135. COLLAR-BUTTON. HAROLD T. MURPHY, Springfield, Mass. Filed Sept. 5, 1905. Serial No. 276,934.

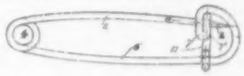
In a collar-button, a back having an aperture, a post having a head, a pair of T-shaped levers being capable of being disposed along and at opposite sides of the post having their portions adjacent



the junctions of the levers proper and their cross members extended through said aperture, and having their cross members located behind the back, and a spring reacting behind the back and said cross members, and against which said cross members press on the swinging of the levers.

823,268. SAFETY-PIN. CHARLES W. ENGEL, Pittsburg, Pa. Filed June 7, 1905. Serial No. 264,083.

A safety-pin formed from a single piece of wire bent to form a spring at one end and a substantial D-shaped guard at the other end, the said strand of wire being doubled to form a pin member, and an opposing arm or leg member, the guard being formed integral with said leg or arm member with a part thereof bent downwardly and then inwardly and upwardly at right angles to the pin member, and being crossed over said pin member and then bent downwardly and wrapped around the leg or arm member, the said downwardly-bent part of said guard thus lying in advance of the



upwardly-bent part and acting as a brace for the same against strain through the pin member.

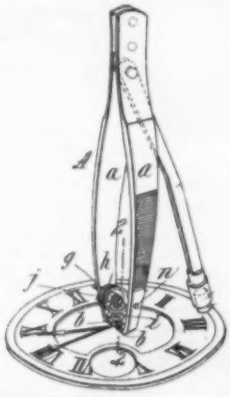
823,277. CLASP. FRED HIRSH, New York. Filed Aug. 21, 1905. Serial No. 275,098.

A clasp consisting of two hinged members and a spring-tongue attached to one of said members and

having at its outer end an inwardly-projecting stud, the head of which is adapted to snap past and engage with an edge of the other of said members.

823,289. WATCH-HAND REMOVER. ERASTUS N. PARKER, Springfield, Mass. Filed Dec. 21, 1905. Serial No. 292,801.

A watch-hand remover consisting of opposite tweezer-like members having at their free extremities thin inwardly-turned members, and said device comprising an extension which is laterally



offset from the plane of approaching movements of the said members, and the lower bearing extremity of which terminates outside of and approximately level with the lower ends of the tweezer-like members, and adapted to constitute a fulcrum on a watch-dial, remote from the place of engagement of said members, on which the device may be rocked or swung.

823,328. FOUNTAIN-PEN. ALFRED HALL, Chicago. Filed Aug. 18, 1905. Serial No. 274,760.

In a fountain-pen, the combination of an ink-barrel, an annular member adjustably secured to

said ink-barrel, pen-nibs adjustably secured inside of said annular member, and a feeding-tube inside of said nibs.

823,363. BRUSH. SIMEON D. PURDY, Richmond Hill, N. Y. Filed Dec. 4, 1905. Serial No. 290,291.

The combination of a brush-ferrule having in-

ternal shoulders, bristles and plugs within the bristles above and below said shoulders and means to draw the plugs toward each other to grip the surrounding bristles against the shoulders.

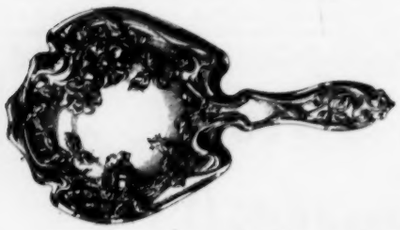
823,464. COMBINED TOILET ARTICLE. ANTON C. EGGERS, New York, N. Y. Filed July 14, 1905. Serial No. 269,743.

In a toilet-kit, the combination of a brush provided with a handle, an independent mirror seated

upon the back of said brush and likewise provided with a handle, said mirror and its handle conforming throughout to the contour of said brush and the handle threof, and a single independent device for detachably retaining said parts in fixed relation.

DESIGNS.

38,066. BACK FOR HAND-MIRRORS, BRUSHES, AND SIMILAR ARTICLES. HENRY B. BEACH and HENRY KAYSER, Meriden, Conn., assignors to the International

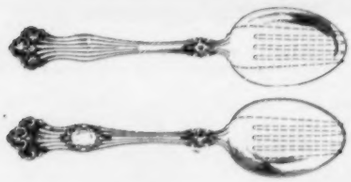


Silver Co., Meriden, Co. Filed April 27, 1906. Serial No. 314,101. Term of patent 3½ years.

38,067. BACK FOR HAND-MIRRORS, BRUSHES, AND SIMILAR ARTICLES. HENRY B. BEACH and HENRY KAYSER, Meriden, Conn., assignors to the International

Silver Co., Meriden, Conn. Filed May 8, 1906. Serial No. 315,849. Term of Patent 3½ years.

38,068. HANDLE OF SPOONS, FORKS OR SIMILAR ARTICLES. FREDERICK HABENSACK, Sag Harbor, N. Y., assignor to the



Fahys Watch Case Co., New York. Filed May 4, 1906. Serial No. 315,267. Term of patent 7 years.

38,069. HANDLE FOR SPOONS, FORKS, OR SIMILAR ARTICLES. HENRIK HILLBOM, Wallingford, Conn., assignor to R. Wallace

& Sons Mfg. Co., Wallingford, Conn. Filed May 7, 1906. Serial No. 315,689. Term of patent 14 years.

38,070. TEAPOT OR SIMILAR ARTICLE. HENRIK HILLBOM, Wallingford, Conn., assignor to R. Wallace & Sons Mfg. Co., Wall-

ingford, Conn. Filed May 7, 1906. Serial No. 315,672. Term of patent 14 years.

38,071. BEVERAGE-PERCOLATOR. GEORGE E. SAVAGE, Meriden, Conn., assignor to Man-

ning, Bowman & Co., Meriden, Conn. Filed April 30, 1906. Serial No. 314,609. Term of paent 14 years.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published by the Patent Office in compliance with Sec. 6, of said act, which provides: "Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Sec. 2, of this act. If no notice of opposition is filed within said time the Commissioner shall issue a certificate of registration therefor, as hereinafter provided for."]

PUBLISHED JUNE 12, 1906

SER. No. **12,946.** FOUNTAIN-PENS AND OTHER WRITING-PENS EXCEPT GOLD PENS. THOMAS DE LA RUE & CO., LTD., London, England. Filed Sept. 25, 1905.

The word "ONOTO" within a border which is shown in the accompanying drawing as of approximately diamond shape with curved corners.

SER. No. **15,464.** SPECTACLE AND EYE-GLASS LENSES AND FRAMES. WILLESTON W. BISSELL, Rochester, N. Y. Filed Dec. 16, 1905.

TOROIDS

The word "TOROIDS."

SER. No. **18,577.** PERCOLATORS. LANDERS,

FRARY & CLARK, New Britain, Conn. Filed April 6, 1906.

The word "UNIVERSAL," followed by the word "PERCOLATOR."

SER. No. **18,604.** WATCHES, WATCH CASES, AND WATCH MOVEMENTS. D. GRUEN & SONS, Cincinnati, O. Filed April 7, 1906. Used 10 years.

GRUEN

The word "GRUEN."

TRADE-MARKS REGISTERED JUNE 12, 1906.

53,709. POCKET-KNIVES. SIMMONS HARDWARE Co., St. Louis, Mo.

The words "KEEN KUTTER" and a figure of wedge shape having three-sided projections at its side and on which said words appear. Used 10 years.

Filed Nov. 23, 1905. Serial No. 14,944. Published April 17, 1906.

53,733. HAT-PINS. SCOTT-BLAKE Co., Portland Me.

The arbitrarily-chosen hyphenated word "CATCH ON" printed with quotation-marks, all in Gothic type.

Filed Oct. 2, 1905. Serial No. 13,221. Published April 17, 1906.

53,794. TEA AND COFFEE POTS. SILVER & Co., New York.

The representation of a coffee-pot, the body of which is shown in section with the cover removed and shown in edge view beneath the spout of the coffee-pot and with the representation of a measuring-cup held in a woman's hand above the open top of the coffee-pot and of boiling water flowing into the said open end from the cup and steam arising therefrom, together with the words "THE MARION HARLAND COFFEE POT AND PROCESS OF COFFEE MAKING" to the left of the hand and cup. Used 10 years.

Filed Jan. 6, 1906. Serial No. 15,941. Published April 17, 1906.

53,814. TEA AND COFFEE POTS AND COFFEE-URNS. SILVER & Co., New York.

A side-view representation of a tea and coffee pot having in a central position the inscription, "THE MARION HARLAND TEA AND COFFEE POT" surrounded by an oval border. Used 10 years.

Filed Jan. 6, 1906. Serial No. 15,942. Published April 17, 1906.

53,817. ALARM-CLOCKS. THE WM. L. GILBERT CLOCK Co., Winsted, Conn.

The letter "G," within which appears the word "BEST."

Filed July 24, 1905. Serial No. 10,754. Published April 17, 1906.

53,819. GOLD FINGER-RINGS. J. R. WOOD & SONS, New York.

The letter "W" laid on its side, thus "≤."

Filed June 20, 1905. Serial No. 8,597. Published April 17, 1906.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued June 18, 1889.

405,258. CLOCK-MOVEMENT HOLDER. JOHN HARWOOD, Somerville, Mass.

405,339. CARD-CASE. C. J. BUFFUM, Boston, Mass.

405,374. SUSPENDERS. J. R. POLLOCK, Kansas City, Mo.

405,394. ATTACHMENT FOR CLOCKS. E. T. CHASE, Philadelphia, Pa.

405,458. FOUNTAIN-PEN. J. D. BRAY, Montreal, Canada.

405,514. BUCKLE. W. J. WALTERS, Prospect, N. Y.

405,521. LEAD-HOLDER. MARCELLUS BAILEY, Washington, D. C., assignor to the Eagle Pencil Co., New York.

405,529. BUTTON. C. A. BRYANT, Wakefield, Mass.

405,558. SAFETY-PIN. JOEL JENKINS, Montclair, N. J.

Design issued June 14, 1892, for 14 years.

21,620. GLASS DISH. BENJAMIN BENNETT,

JEANNETTE and H. S. MCKEE, Allegheny, Pa.

Design issued Dec. 16, 1902, for 3½ years.

36,170. PITCHER. J. W. COLLINS, New Martinsville, W. Va.

BRITISH PATENTS.

(ABRIDGMENTS OF SPECIFICATIONS, 1905, FROM *The Illustrated Official Journal.*)

ISSUE OF JUNE 7, 1906.

2,311. SLEEVE-LINKS. J. W. STOCKER, London. Feb. 6.

The buttons in a sleeve link are connected together by means of metal safety-hooks. To each of the parts is attached a metal hook as shown in Figs. IV. and V., one hook opening outwardly, the movable part being kept in postion by means of a spring *a*, Fig. IV., or a spiral spring, Fig. V.,

and the other hook being of the ordinary inwardly-opening kind. The hooks are attached to the buttons by means of small metal loops which are secured to the bases of the former. In a modification, one safety-hook and an enlarged metal loop are used in the place of two safety-hooks. Reference is made to Specifications No. 7515, A.D. 1885, and No. 7814, A.D. 1891.

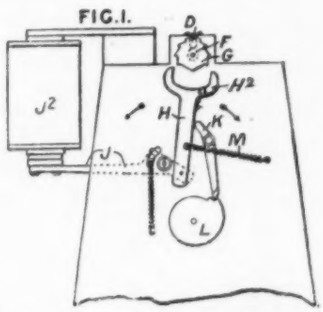
2,457. FOUNTAIN PENS. J. Y. JOHNSON, London.—(Eagle Pencil Co., New York, U. S.) Feb. 7.

In a self-filling pen, the collapsible rubber or other reservoir E, Fig. 4, is fixed to the pen point B, and is compressed prior to filling by a presser I, having a shank engaging a recess *j* in the plug F at the end of the tubular handle A. Sliding

longitudinally in the plug F is a plunger G with a head H; the narrowed end *g* of the plunger is coupled to the bar I by a pin *l* working in a slot i^4, by a link, or by other means, in such a manner that the outward movement of the plunger G causes the reservoir E to be compressed.

2,545. CLOCKS. F. A. CHANDLER, Leamington, and B. BONNIKSEN, Coventry, both in Warwickshire. Feb. 8.

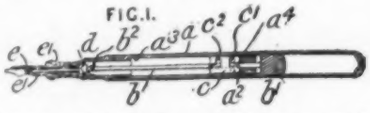
The effective length of the pendulum, if fast or slow, is varied, say, once in 24 hours, by current from a master-clock. The invention is particularly applicable as a substitute for part of the apparatus described in Specification No. 22,858, A.D. 1903, in which a lever J is raised during the day and is attracted by an electromagnet J^2 shortly before the moment for regulation, at which instant it is allowed to fall by cessation of the current.



The bar D from which the pendulum is suspended, or the curbing-guide below it, rests upon an eccentric F attached to a ratchet-wheel G, which has the teeth on one-half in opposite directions to those on the other. Below this, a fork H is jointed to the electromagnetic lever J rests against a guiding stop-lever K, the position of which is determined by a cam L on the hour-arbor. Thus, when the electromagnetic lever falls, the fork turns the ratchet-wheel in one direction or the other if the clock is fast or slow, and so lengthens or shortens the pendulum. If the clock is correct, the fork is directed clear of both sides of the ratchet. The prong H^2 of the fork is pivotally and yieldingly mounted to allow of its retraction over the ratchet teeth.

2,671. FOUNTAIN PENS. F. DE LA RUE & Co. and E. DE LA RUE, London. Feb. 9.

A pen which can be filled without the use of a separate filler is provided with a piston *c*, which normally rests at the rear end of the barrel *a* but can be engaged by the end of a rod *b* secured to a screw cap b^1. The piston is retained in its normal position by a pin or pins on the barrel which engage bayonet slots c^1. To fill the pen, the cap



b^1 is unscrewed and the rod *b* drawn out until a pin b^2 thereon engages a bayonet slot a^2 in the piston. On rotation of the rod, the piston is freed from the pins a^2 and can then be pushed along the barrel until it meets a stop a^3. On the rod *b* being again pulled out, ink can be drawn into the pen. A vent a^4 in the barrel permits the escape of any ink which may pass behind the piston. The head of the rod *b* forms a valve which co-operates with a seat *d* to regulate the supply of ink. The feed *e* has two ink-ducts e^1, one above and one below the nib.

2,678. GOGGLES; EYE-PROTECTORS. A. E. SALT, London. Feb. 9.

To secure the ventilation of goggles, each eye-cup is made with a corrugated edge *b*, against which the glass *c* is held by a ring or flange d^1,

which is sprung into place, projections on the ring engaging recesses in the cup. Air passes beneath the ring and enters the cup along the surface of the glass *c*.

Complete specifications accepted May 30, 1906.

1905.

17,364. COFFEE URN. HEIBEL.

18,109. SETTING CLOCK-HANDS. PARKS.

18,370. CLASP. STANLEY.

19,934. CANDLESTICK. RUDD.

23,204. UMBRELLA-CASE. VON SCHOON-CORBITZTHAL.

1906.

2,416. MATCH BOX. KING.

2,597. FOUNTAIN PEN. MAWSON.

4,013. HAT-PIN. LILLEY.

5,525. FINGER RING. BROWN.

7,735. HAT-FASTENER. SEIDENTOP.

Applications filed May 21 to May 26, 1906.

11,847. JEWELRY. ALFRED NOEL, London.

11,886. HAT-FASTENER. J. M. PORTER, MARTHA J. BULLIVANT and T. H. MUSCROFT, Cross Gates, Leeds.

12,021. HAIR-PIN. MAUD M. GUBBINS, Ilfracombe, Devon.

12,036. INKSTAND. GEORG SPELMANN, Bremen, Germany.

12,144. FOUNTAIN PEN. N. H. RAMSDEN, London.

12,197. OPERA GLASS. A. L. VINCENT, London.

12,202. SAFETY-PIN. B. O. BRENDEL, London.

12,240. INKWELL. JAMES MARSHALL, Westminster, London.

12,343. ORNAMENTING METAL. GEORGE SONNENTHAL and K. B. LANDER, London.

C. R. Diaz was recently taken into custody and imprisoned in Mexico City, Mex., on a charge of misappropriating $50,000 worth of diamonds which had been entrusted to him by his former employers, who conducted a jewelry establishment under the name of La Esmeralda.

BUYERS' INFORMATION BUREAU

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trade-marks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. *All queries are also answered promptly by mail.*

WASHBURN, N. Dak., June 15, 1906.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Who is the importer of a paper cutter heavily engraved and with a thin, flexible blade which has a magnifying glass in the top? W. A. P.

ANSWER:—John Scheidig & Co., 50 Maiden Lane, New York.

RIVERSIDE, Cal., May 24, 1906.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Where can we procure a United Daughters of the Confederacy pin? P. B.

ANSWER:—From J. E. Caldwell & Co., 902 Chestnut St., Philadelphia, Pa., but can only be secured under authority of the officers of this organization.

COLUMBUS, O., May 29, 1906.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

I want to purchase three New York Standard electric clocks; who makes these clocks? C. E. R.

ANSWER:—New York Standard Watch Co., 193 Woodward St., Jersey City, N. J.

CHAMPAIGN, Ill., May 28, 1906.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Who makes the Nurnberg, Germany, souvenir spoons? We want one which has the Iron Maid on the top of the handle. F. & C.

ANSWER:—A complete set of these spoons is made by the Gorham Mfg. Co., Fifth Ave. and 36th St., New York.

HOMESTEAD, Pa., June 2, 1906.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Can you give me the address of the manufacturer of solder and flux to use in soldering aluminum articles, and the address of parties who make tempered copper or a compound for tempering such? J. N. H.

ANSWER:—Aluminum solder may be secured from the Janney Sternmetz Co., Drexel building, Philadelphia, Pa.; Edward N. Cook Plate Co., 144 Pine St., Providence, R. I.; New Jersey Aluminum Co., Springfield Ave. and 19th St., Jersey City, N. J.; Aluminum White Metal Co., 336 Broadway, New York. Tempered copper may be secured from the Eureka Tempered Copper Co., North East, Pa., and the Mansfield Tempered Copper Co., Mansfield, O.

BOOTHBAY HARBOR, Me., June 3, 1906.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Can you tell me who puts miniature photographs on watch cases? Also the address of the manufacturers of the Imperial fountain pen and the Paul E. Wirt fountain pen? W. F. D.

ANSWER:—Goldstein Engraving Co., 45 Maiden Lane; N. J. Felix, 16 John St., and L. A. Cohen, 28 E. 22d St., all of New York, do miniature photography on watch cases. The Imperial fountain pen is made by Aiken, Lambert & Co., 19 Maiden Lane, New York and the Wirt pen by the Paul E. Wirt Fountain Pen Co., Bloomsburg, Pa.

Mainspring Don'ts

Simple Hints for Those Who Handle Mainsprings

Don't fail to provide yourself with the best mainspring winder that can be obtained. See that the hooks on all arbors of the winders are no longer than the thickness of the thinnest spring, and thus avoid kinking, and therefore unnecessary breaking of mainsprings.

Don't use a mainspring that is too long, because it fills the barrel and prevents that part, or the mainwheel, from making the required number of revolutions, with the consequence that the watch will not run as it should after each winding.

Don't use a mainspring that is too strong, because it will set, increase the percentage of breakage and injure the watch.

Don't use a mainspring that is too wide, and be sure that the tip and brace do not extend beyond the limits of the cover and barrel.

Don't forget that a mainspring should not occupy more than one-third the diameter of the barrel, thus leaving two-thirds to be divided between the arbor and winding space, to enable the watch to run about thirty-six hours.

Don't expect a mainspring to be flat if you put it in the barrel with the fingers. This method usually injures the spring, gives it a cylindrical form, and thereby increases the friction in the barrel.

Don't bend the inner or outer end of the mainspring with flat-nosed plyers, but provide yourself with specially made round-nosed pliers which will give a circular form to these parts, prevent short bends, contract the inner coil, and thus secure a closer fit to the barrel arbor without injuring the spring.

Don't expect other than a properly fitted flat mainspring with rounded edges to produce the least friction in the barrel, allow the greatest amount of power to the train, and give the best results as to time, service, etc.

Don't expect a mainspring to always endure extreme changes in temperature, or electrical disturbances, or straightening at full length, or neglect from lack of cleaning and oiling.

Don't expect a watch that needs cleaning or other repairs to run satisfactorily by merely putting in a new mainspring.

Don't expect a mainspring to plough through too much dirt.

Waltham Watch Company

Waltham, Mass.

THE HOROLOGICAL REVIEW.

The Chimes of Grace Church, New York.

By C. W. Coumbe.

"Ding a ding a dong,
Ding a ding a dong,
Listen to the echo of the bells,
Listen to the chimes on Sunday morn,
O, listen to the old church bells."
—Old Southern Refrain.

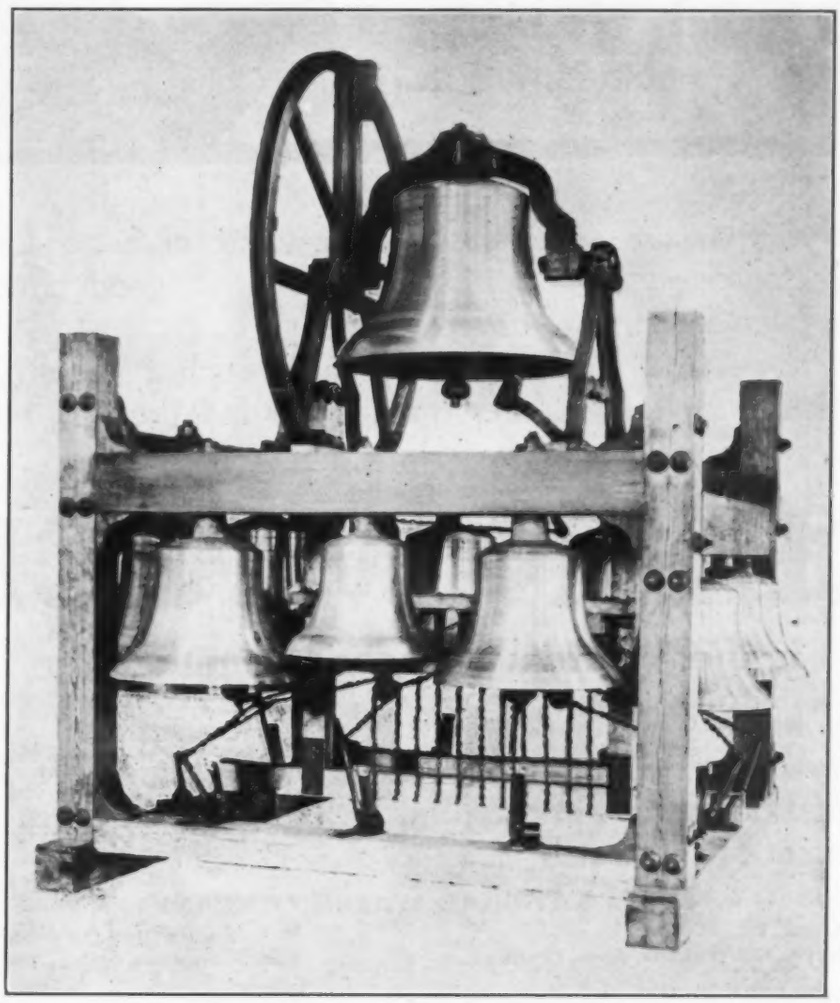
ALMOST as much prose and verse have been dedicated by literary and poetic talent among the Christian nations to the church bells as to the sacred edifice that contains them. Giving vocal utterance to the religious sentiment of the composer, as they ring out to their distant surroundings full-throated, melodious expression, they may justly claim all the human sentiment that attaches to the most voluminous harmonies of the organ in the loft below.

Proclaiming abroad from their stately towers the numerous sacred events that fill the ecclesiastical calendar, the deep tones of the church bells enforce in each civilized breast a reverence and respect second only to that felt on witnessing the sacerdotal rites performed in the chancel beneath. The reverence accorded these deep-voiced evangels of the creed dates back through the mist of ages to those years of their original usage in sacred rights far dissimilar to the present—to that time far behind the beginning of the Christian era; to the time when in China and other eastern lands the legions of wicked spirits on this earth were driven off from tormented souls by the resonant voice of the big bell.

And in our present day of boasted enlightenment and culture what can exorcise the perturbed spirit of man from despondent mood better than the merry chimes rung in our American churches or the gladsome carillon of European ministers.

"Low at times, and loud at times,
Changing like a poet's rhymes,
Rang out the beautiful wild chimes
From the belfry in the market of the ancient town of Bruges."

The poetic soul of Longfellow was indeed moved to ectsasy when he heard those chimes of Bruges (probably the finest in the world), and they brought to the surface of paper words that go ringing through the years. But if America cannot boast of many perfect chimes containing numerous bells like those of Belgium, France and Germany, at least she has shown progression in equipping her steeples with some admirable representative sets of six, eight and even 10 melodious metallic songsters that are well able to command respect, even of Europeans.



THE SONOROUS CHIMES IN GRACE CHURCH, NEW YORK.

Prominent, if not excelling among these, can be named the peal of 10 bells located in the steeple of New York's historic Grace Church, the beautiful sacred edifice situated on Broadway, between 10th and 11th Sts.

The centenary of the laying of the foundation stone of the first Grace Church erected on this spot is but a few months past, for that event took place on the 18th of March, 1806. The church was rebuilt and consecrated in 1846. In 1873 the beautiful chime of bells was founded that now ring out daily their lovely notes. They are the famous "Troy Bells," wrought in the Meneely Bell Foundry, of Watervliet (formerly known as West Troy), N. Y. This maker's bells are pealing all over the United States and Canada, and in South America their melodious sound is heard. For this concern, with

Wise Dealers Set Store by the ELGIN

The wide-awake dealer knows the value of a good stock of Elgin Watches. He knows that they are a good criterion by which to have the public judge his store.

He knows that Elgin customers are satisfied customers, and that satisfied customers are the very foundation of successful business. The

ELGIN WATCH

is the World's Standard Timekeeper

See Jobbers' List for prices or write the Company.

Every dealer is invited to send for the Elgin Art Booklet, "Timemakers and Timekeepers," illustrating the history and development of the watch.

ELGIN NATIONAL WATCH COMPANY,

Factories, Elgin, Ill., U. S. A.
General Offices, 131 Wabash Ave., Chicago.

New York Office, 11 John Street.
San Francisco Office, 206 Kearny St.

a reputation second only to those of the ancient foundries of Europe, and itself dating back to 1826, has supplied very many of the best-toned bells in the clock towers and steeples of the New World's continent.

When a child is born about the earliest act is to determine on the name it is to carry through life, and to then christen it under that name. When to a church patron the determination is born to donate a bell to add to the peal, the first thing to be thought out is the "inscription" that is to be cast on that bell. This "inscription" is sent to the founder, together with the order, and the bell-founder does the rest. The custom of casting an inscription on every big bell comes to us from unrecorded ancient days. And this memorial usage was of course carried out in the casting of the 10 bells that constitute the chimes of Grace Church, each bell carrying throughout its long and useful life the name of its munificent donor. Passing through the main entrance to the church, situated under the bell tower, to left and right, the worshipper attending service will find a marble tablet. The inscription on our left reads:

The Bells in This Tower are Memorial.
No. 1.
The Great Bell
of
The Rev. Thomas House Taylor, D. D.,
Sometime Rector of this Parish during whose rectorship this edifice was erected and consecrated.
A Faithful and Affectionate Pastor.
A Godly and Well Learned Divine.
A Blameless and Fearless Man.
A people to whom he ministered for 33 years here record their grateful memory of his labors and his virtues.

And to the right on a similar entablature we read:

The Bells in This Tower
are
Memorial.
No. 2 of John David Wolfe, some-time Senior Warden of this Church, the Gift of his Daughter.
No. 3 of George Barclay, some time a Warden of this Church, the Gift of his Daughter.
No. 4, Edward Renshaw Jones, some time a Warden of this Church, and
Edward Jones, some time a Vestryman of this Church.
No. 5 of Mrs. Mary A. C. McCollum, the Gift of her Husband.
No. 6 of Wm. Seward Roberts, the Gift of his Mother.
No. 7 of Julian Broome Livingston, the Gift of His Parents.
No. 8 of Hy. A. Schermerhorn, the Gift of his Mother.
No. 9 of Alfred H. Easton, the Gift of his Widow.
No. 10 The Children's Bell, the Gift of Sarah Marsh Auchincloss.

The weight of each of these bells separately, starting from No. 1, the "Great," and ending at the "Children's" bell, is: 2,835 pounds, 2,000 pounds, 1,398 pounds, 1,218 pounds, 873 pounds, 622 pounds, 528 pounds, 433 pounds, 353 pounds and 267 pounds

Time was, and that not very far back, when the duty of tolling a single bell fell to the sexton of the church. As the Ingoldsby Legends inform us, on the decease of a church member,

"The Parson told the Sexton
And the Sexton *tolled* the bell."

And the ringing of the chimes devolved on the "bellringers," who, each in turn, clutched and pulled his individual rope. But those bell-ringing antics, often portrayed by artists of that day on canvas and paper, have passed away except in out-of-the-world villages, where times and customs cling. These strenuous methods have given place to the mechanical devices of (1) striking the bell with a hammer, (2) chiming by a carillon machine, (3) chiming through external control and timing also from a master-clock.

A CHIMING STAND, WITH LEVERS.

In nearly all the later mechanical systems the bells are stationary and struck-labor is saved, precision is gained and time-honored practices are thrown to the winds. But, as usual in such cases, these innovations are at a loss of quality, and one might say quantity, for when a bell is swung its vibrations carry somewhere about twice as far as when struck. Thus, principally on account of the mouth of the bell being directed horizontally, the sound travels uninterrupted. And again there is a richness imparted to the sound of a bell when swung that is largely lost in the striking action.

But "labor saving" is our motto, and these days we are grasping for cheap tones, whereas our ancestors were willing and ready to pay for and listen to and admire the richer melody of the swinging peal. The "carillon" machines more or less in vogue in Europe—the one at Bruges (sung of Longfellow) and generally in Belgium—work from a "barrel" both in lifting and releasing. The accompanying illustration displays a Meneely chiming "stand" with its levers.

But even the age of machinery is fast passing and is giving place to electric power control. And numerous devices have been invented for the electric ringing of church bells. Experts mostly declare such methods a failure so far. That is to say, with one exception, and this is the Grace Church chime electrification by G. F. Attwood, of Orange, N. J., installed in 1892.

Speaking of electricity makes one's thoughts revert to Thomas Edison, who some time after listening to the Grace Church chimes declared they were the only chimes that had ever been heard "all over the world." He had had phonography records made and had sent them all over the world to be chimed in every clime.

Miss Bertha Thomass, besides acting as the talented assistant organist of Grace Church, deftly manipulates the chimes keyboard (which is arranged exactly similar to a piano keyboard), located in the small vestibule, on the right as you go into the building through the main office.

The chimes are pitched in E flat and afford three keys to play in. Miss Thomass says she is able to play over 400 hymn tunes on those 10 bells. She rings out each season of the year, besides playing for numerous ceremonies, such as wedding bells, and each Sunday rings the "Grandsire, Triple Changes." By the bye, do you know what it is to "ring the changes" that you read about in older standard works? It is a mathematical problem, and to look over a

THE PUBLIC IS "MUCK RAKING"

Just at present the great American people are in the "Muck-Raking" mood.

They are pondering over the trusts—busy figuring out how and why they pay too much for things.

The public is thinking this about the cost of watches, Mr. Jeweler—and, as a matter of fact, many people are every day finding out that there *is* a point in the price of watches where real watch-service —real time-keeping quality ends.

Our jewelers' sales form a good criterion to this increasing public watch-wisdom, and they show enormous increases for the

New England

The Watch for the Great American People

We are helping this public awakening all we can—*with advertising.* We're talking to the public about watch-cost and real watch-service. This Fall we will tell the New England Watch story to one-third of the entire population of the United States.

Now, Mr. Jeweler, thousands of people are going to be convinced—are now convinced that they want a New England Watch. These people are writing us by thousands. But we don't sell to these people direct. These sales are made wholly through the nearest jeweler who sells our line.

Do you want your share of these sales? Some of your customers are writing us. Some of your competitors' customers are writing us. May we send them into *your* store to buy?

Then write us for details of our plan. Learn how we are planning, with an enormous advertising expenditure, to create Fall and Holiday business for you.

THE JEWELER WHO HANDLES NEW ENGLAND WATCHES IS GOING TO HAVE THE LEAD DURING THIS FALL AND THIS CHRISTMAS SEASON. OUR NATIONAL PUBLICITY WILL STIR UP THE TRADE.

Let us be partners and co-operate with you. Write us now for details of how we are planning to work *with you* and *for you*.

Address DEPARTMENT OF PUBLICITY

New England Watch Company

WATERBURY, CONN.

book on change ringing would remind you of pages of logarithms. As a simple example take a peal of three bells, and it permits six "changes" thus:

1—2—3
2—1—3
2—3—1
3—2—1
3—1—2
1—3—2

Four bells ring 24 changes; five bells ring 120 and so on. It was calculated that it would take 91 years to ring all the changes on 12 bells, ringing 20 strokes to the minute. And the peculiar technical nomenclature of those changes makes quaint reading, such as: plain bob, grandsire, triple bob and Stedman's. The changes rung on five bells are called doubles; on six bells, minor; on seven bells, triples; on eight bells, major; on nine bells, caters; on 10 bells, royal; on 11 bells, cinques, and on 12 bells maximus.

Many years ago the entire set of Grandsire Triples was rung out in an English church by bellringers (not machine). It took over three hours to peal. We presume Miss Thomass limits her Sunday performance to a portion of the changes, or she would suffer and cause suffering to others, probably keeping those 10,500 pounds of vibrating melodious metal playing, or must we not call it working, all that time.

Some Experiments Recently Made With a Seconds Pendulum.

(A paper read to members of the Municipal School of Technology by T. D. Wright.)

(Continued from issue of May 30.)

FROM the beginning of 1905 a more systematic observance of the behavior of the clock was maintained, and an almost uninterrupted daily record preserved of the rate, the temperature, the barometric pressure, and the arc of vibration. At this time it was noticed how consistently the arc of vibration increased with higher temperatures inside the closed clock case; and we know now that with this pendulum an increase in the temperature of 25 deg. F. will always be accompanied by an increase in the total arc of from .2 deg. to .25. Some of my friends suggested that this must be due to changes in the oil, but I think not. I have lubricated the escape teeth with Kelly's oil, with Mobius's oil, with vaseline, with vaseline and oil mixed; have observed the arc with all, and found the same kind of change, with the lubricant fresh or stale. Reid, in his "Treatise on Clock and Watch Making," p. 132 (1826), mentions the phenomenon, and attributes it entirely to the alteration in the elastic resistance of the spring. He says:

"Any changes, *however small*, in the strength of the pendulum spring, will be easily perceived in the extent of the arcs of vibration, whether arising from different temperatures or different thicknesses." I am not sure that Reid was even partly right in his deductions, for I find on referring to the notes of 1904, that with the first spring, which had a much greater bending movement than the later ones, the normal arc of vibration was larger than with the weaker ones. I now considered the effect of temperature on the pressure and density of the atmosphere in the case. Messrs. Baker kindly lent me two aneroids, compensated for temperature, and reliable. One was placed inside the case, the other was placed, at the same level, outside the case.

Constant observation was taken of the readings, and the places of the two barometers were exchanged from time to time in case of any error in either, but at no time during the three weeks that were spent in this way was a difference of about 25 deg. in temperature during the whole time. The case was not really airtight, and although the heated air inside the case must surely have been less dense than the cooler air outside, it registered the same pressure, and was apparently just as susceptible to external barometric changes.

I had hitherto associated pressure and density as necessarily proportional to one another, but, has pressure alone anything at all to do with resistance to the motion of the pendulum? In the experiments on the effects of altered pressures on the vibrations of balances made by Dr. Guillaume and Mr. Ditisheim, in those made by myself, and in those recently made by Dr. Chree at the Kew Observatory, the change of pressure, in every case, was produced by adding to, or subtracting from, the quantity of atmosphere in the airtight receiver. Change of density in these instances must have accompanied change of pressure. In the heated clock case where the higher temperature must drive out some of the air, and leave the remainder less dense, is it of such a nature that in spite of its lessened density it can transmit the same pressure to the same level as before? I am inclined to the opinion that change of density is the main cause of variation of arc.

Whatever the cause, or causes, there is no doubt of the considerable effect on the arc of this pendulum. With an 8 lb. driving weight on a double line, the total arc at a temperature of 63 deg. F. = 4.4 deg. at a temperature of 90 deg. it = 4.65 deg. With a 6¼-lb. weight the arc at 63 deg. = 4 deg. barely, at 90 deg. it = 4.2 deg. With a 3 lb. 11 oz. weight the arc at 63 deg. = 3.1 deg. barely, at 90 deg. it = 3.2 deg. fully. These are only approximate arcs, as the degree plate is only divided into tenths of a degree, and I have no telescopic or microscopic means of measuring the arcs; but the changes are so noticeable, and follow the changes of temperature so quickly, that they admit of no doubt.

During this time the temperature errors were being observed, and although the error was not now so large as at the beginning, it was still nine seconds per week faster at 90 deg. F. than at the temperature of the room. The mild steel tube was removed, a new one of half the length substituted, and an equal length of third quality nickel steel tube added. It still gained in the heat about six seconds per week, so the whole of the mild steel tube was removed, and 4.2 in. of the third grade nickel steel substituted. The gain in heat was now barely three seconds per week. On May 30, 1905, there was a storm, whether that had any influence on the pendulum is unknown, but from that time forward it began to lose on its rate in an unaccountable way. Not suspecting any change in the nickel steel we made no further temperature tests, but kept the clock going at the normal temperature until it appeared to maintain a steady rate. On July 26 the line broke, letting the weight fall about 2 ft. to the bottom of the case. We fitted a new line and found a suddenly developed loss of eight seconds per day on the rate; this was maintained, so we had to screw the nut up nearly half a turn to bring it to time again. The movement was taken to pieces, the condition of the oil examined, and everything carefully overhauled, but nothing could be found in the clock itself to account for the altered rate.

The temperature tests were resumed, and to my astonishment the loss in the higher temperatures was now 22 seconds per week instead of the gain of three seconds. The nickel steel tube was removed, the original mild steel tube 4.2 in. long replaced, and at the present time, under exactly similar conditions to those of about a year ago, the clock is losing three seconds per week in heat, instead of gaining two seconds per day. Whether this condition will be maintained, or whether it will undergo further change, it is impossible to foresee. The observed rates at the commencement of the trials indicate an actual contraction of the nickel steel in heat; the recent ones show a decided expansion. Is there any stage of development where the co-efficient of its expansion will remain constant? If not, it is useless for our purpose.

Three features of these experiments deserve the consideration of the clockmaker. Firstly, the effects of different suspension springs on the isochronism of the vibrations. With the long thick spring we had a loss in the long arcs of six seconds per day, with the shortest of the thin springs we found a gain in the long arcs of six seconds per day. It must therefore be possible to find such a relation between the dimensions of the spring and the weight of the pendulum, as to obtain perfect isochronism for such variations of arc as a regulator pendulum is subject to. No great variation was produced by enlarging the isochronal hole in the spring, either upwards or downwards, but as we started with a large hole that allowed of little extension in either direction, our experiments are indefinite in this respect, and the question deserves further investigation. Secondly, the effect of change of temperature on the arc of vibration in the closed case, and the probable causes of these changes.

In the notes made in August, 1904, when the temperature was raised by heating the whole room, no such increase of arc took place, and I find it noted several times that there appeared to be a small diminution of arc in the higher temperature, certainly at no time during those three days did the arc increase in heat. I am puzzled to account for this curious fact. Had the change of arc been due to alteration in the oil, or in the elasticity of the spring, there appears no reason why the heating of the open room should produce any different effect to the heating of the closed case.

(To be continued.)

W. C. Godard, Dayton, Wash., has sold out to E. L. Gard.

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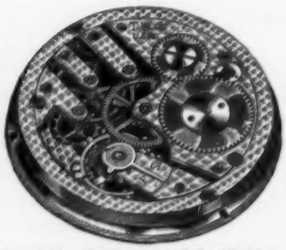

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Established 1813.

EMPIRE No. 26.

Metal Case, GOLD PLATED and Lacquered.

Beveled Plate Glass Front and Sides.

Height, 14¾ inches.

EIGHT DAY

HALF-HOUR STRIKE

CATHEDRAL BELL

4-INCH PORCELAIN DIAL

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a section full of large fish is described in New York Central Lines Four-Track Series No. 32, which contains a beautiful map of this region printed in four colors. Copy will be sent free, postpaid, on receipt of a two-cent stamp by George H. Daniels, Manager, General Advertising Department, Room 61-A, Grand Central Station, New York.

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Made in O size, 12 size, 16 size, all grades
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INTRODUCED FOR THE FIRST TIME IN AMERICA, THOUGH ONE OF THE BEST KNOWN WATCHES IN EUROPE FOR GENERATIONS

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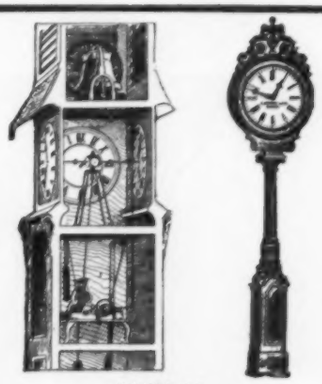

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In the Timing Contest of the Astronomical Observatory in Geneva, for the year 1905, comprising: The only First Unique Prize for Best Average Running; 2 First Prizes out of 3; 5 Second Prizes out of 10; 8 Third Prizes out of 18; 9 Fourth Prizes out of 24; 10 Honorable Mentions out of 23; 11 Simple Mentions out of 21. 11 Manufacturers participated.

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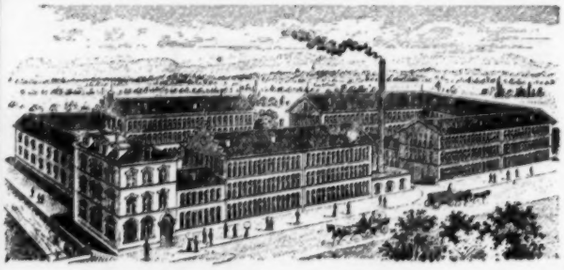

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It will be of great interest to every jeweler to learn that we are devoting our full attention to this market. The existing conditions in the watch trade have convinced us that there is a long felt want for moderate priced, but accurate **Swiss Watches.**

We wish to call your attention to our LONVILLE MOVEMENT. It has a lever escapement and is being made in Os, 12s and 16s, fitting perfectly all American cases. This movement is salable and profitable. Our Watches and Movements will be introduced in this market bearing the following names:

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BOTH BRACELET AND WATCH ABSOLUTELY GUARANTEED

During the present great vogue of Bracelets, Jewelers will find these a profitable novelty to handle.

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MIDSUMMER may witness some falling off in the sales of ordinary lines of Jewelry. Such a staple article as the Watch, however, is less affected by the changing seasons. Is not this, therefore, a good time to emphasize Watches? Opportunity is afforded to appeal, not merely to your regular constituency, but to the great army of tourists and Summer visitors. Such activity paves the way for larger business the coming season.

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Superior finish. Reasonable prices.

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The conceded friend makers for the retail dealer. We are certain that we can help you make customers if you will write us for prices on Chains, Rings and all kinds of High-Grade Jewelry.

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Exact Size.

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Runs eight days with one winding.
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Back flies open and stands firm.
Can be closed and put in pocket.
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Thin Minute Repeaters, Split Seconds, Movements fitting American Cases, Ship Chronometers and Torpedo Boat Watches can be secured through

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WELL MADE GOLD FINDINGS.

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NOVELTIES SEEN IN A LADY'S RAMBLES AMONG THE JEWELERS.

A VERY unique idea for a ring is expressed in an open design based on the outlines of a daisy inclosed in a circle, the whole being carried out in lines of diamonds with a yellow topaz or pearl in the center.

*

Of very simple elegance are the somewhat narrow silk ribbon fobs with small oval or rectangular diamond buckles as the only ornamental feature.

*

An odd little powder box is ornamented with an opal set in diamonds, the tiny golden case being suspended from a turquoise pin framed in diamonds.

*

Diamond-topped combs possess a magnetic attraction for fastidious femininity. A set of three combs with barrette to match has a narrow diamond bow inserted in an opening cut across the amber top.

*

A good-sized cylinder and blocks of tortoise shell, after the style of the large ball heads, together with tiny baskets of jeweled flowers and butterflies, also gem set swords, daggers and arrows are among the novelties in hat pins.

*

Among pleasing outing designs is a thin gold watch, especially appropriate for a lover of golf. The embellishment consists of a unique device employing the different golf sticks, the upper part of the handles being finished in diamonds.

*

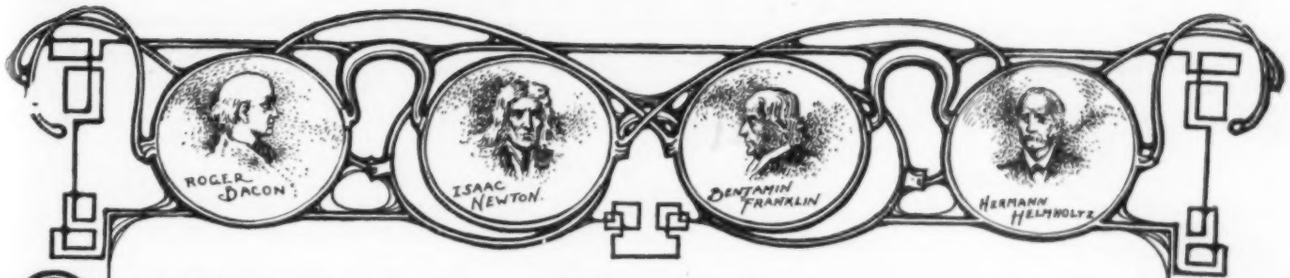
In tiaras, emeralds, pearls and also the turquoise are incorporated with diamonds in the body of some designs, as well as alternating with diamonds to point the top. In a new design of exquisite workmanship a fancy scroll pattern in diamonds is enriched with large, round pearls and large diamonds and pearls are spaced along the points. A pair of diamond birds are on either side of a central ornament set with a handsome emerald in a diamond tiara.

*

Very open, close and medium styles fight a gentle rivalry for first approval in collars and collarettes. Individual taste has a wide choice in the many charming designs shown. In a collar manipulated in diamonds a design of *chic* and telling character is obtained, in the open style, by oblique lines crossing each other. The triangular spaces thus formed at the top and bottom are well filled with a conventional design, while the diamond shapes running through the middle are entirely open. A design that pleads irresistibly for descriptive place is a close criss-cross pattern displaying large diamonds with an effect of great richness and beauty.

ELSIE BEE.

Rockford Watches Speak for Themselves.



OPTICAL DEPARTMENT

Useful Information Regarding the Coming Convention of the A. A. O.

KANSAS CITY, MO., June 20.—The Board of Directors of the American Association of Opticians, in view of the fact that the Physiological or Optometrical section of this Association has heretofore had but little recognition at national conventions, has authorized the officers of this section to take entire charge of the scientific and literary programme of the Rochester convention, under the following conditions:

The programme to occupy the time of three sessions as follows: Afternoon of the first day, and forenoon and evening of the second day, it being understood that the officers of this section take entire charge of the programme and affairs of the convention during these sessions, and that they carry out the programme in full, as recorded in the attached memorandum, signed by the officer of this section. The expense of the section programme as outlined not to exceed $50, which the proper officers of the American Association are hereby authorized to pay into the treasury of the section for use as herein provided.

PHYSIOLOGICAL SECTION'S PROGRAMME.

The following is the programme of the Physiological Section of the A. A. O., submitted for consideration and adoption by the Executive Committee of the American Association of Opticians, to be carried out at the coming Rochester convention:

One session (either morning, afternoon or evening) devoted to a public clinic of practical eyesight testing, including the use of optometric instruments and skiascopy in relation thereto.

One session (as above) devoted to a public clinic of practical muscle testing, including the use of phorometric instruments in connection therewith.

A room properly fitted, under the charge of a recognized authority to enable visiting optometrists to elucidate any points in practical eyesight and muscle testing which may have been found puzzling in their daily refraction work.

Providing suitable papers of practical scientific interest for the edification of the members generally.

(Signed) SAM'L S. GRANT, B. O. A., President.
W. R. DONOVAN, Vice-President.
ERNEST EIMER, Secretary and Treas.
C. M. JENKINS, Librarian.

RAILROAD TRANSPORTATION.

One and a third fare on the certificate plan has been granted over all railroads in the United States and Canada. Tickets may be bought any time after July 25, or five days earlier at more remote points. Return tickets may be bought any time within five days after the meeting closes. Extension and stop-over privileges can also be obtained. For further information inquire of your local agent or write the secretary of the A. A. O. When buying tickets, purchase a first-class unlimited ticket to Rochester, and ask for a certificate—not a receipt—and insist upon having it. Turn the certificate in to William E. Huston, secretary of the National Society, immediately upon arrival at convention hall, Rochester. This certificate will be returned to you, signed by the Central Passenger Association, and entitles you to a one-third return rate.

EXHIBIT SPACE.

No charge will be made for exhibit space, but no exhibit will be allowed unless application be filed with W. W. Bissell, 91 Main St., E., Rochester, N. Y., at least 10 days prior to the convention.

HOTEL AND LOCAL ACCOMMODATIONS.

Those who contemplate spending several days or weeks in Rochester, or who wish hotel accommodations and are not familiar with the hotels, should write to B. B. Clark, president, 5 Triangle building, Rochester, stating the rate and sort of accommodations wanted, and their letters will be turned over to the Entertainment Committee.

DELINQUENT MEMBERS.

Members who wish to participate in the affairs of this meeting should not fail to remit their dues to the secretary before the meeting, as the present Constitution and By-Laws provide that all dues must be paid in full before the member is entitled to the privileges of the floor. And all persons intending to join the Association should send in their applications to Secretary William E. Huston, 1315 Harrison St., Kansas City, Mo., at least two weeks before the convention, as it takes about that time to act upon an application.

SIDE TRIPS, ETC.

In addition to trolley rides to nearby resorts, trips to the lake and Niagara Falls, the R. & O. Navigation Co., operating a line of fine steamers, has planned a number of special trips on which it will make very low round trip rates. There are four trips planned—one to Toronto, one to the Thousand Islands, one to Montreal and one to Quebec.

That the exhibit feature of this eighth annual convention will far surpass that of any previous convention is already assured. Far more space has already been taken by representative firms than has been engaged for any of the former conventions.

While no "official route" has been selected, the Lake Shore & Michigan Southern offers the most advantageous arrangements from the east, west and south. Opticians coming from the west over this route will find the monotony of the trip broken by the boat ride from Cleveland to Buffalo. Stop-over privileges for Niagara Falls may also be had.

The year just drawing to a close has witnessed a wonderful revival of interest in the American Association of Opticians. This is evidenced in the fact that more new members have joined since the Minneapolis meeting than have affiliated during the entire six previous years. Nine new states have affiliated, and over 600 new members have been added. In addition to this, nearly 100 delinquent members have again renewed their membership.

The following circular which is being sent out will be of interest to opticians visiting Rochester during the convention:

To the Members of the American Association of Opticians:

At the time of your convention in this city, July 30 to Aug. 2, we will offer for yourselves and families a number of very delightful boat trips from this city at very reasonable rates.

TORONTO, $5.50.

The Queen City of Canada is reached by a night run from Rochester, leaving 11:45 P. M., arriving Toronto 6 A. M. Returning same afternoon boat leaves Toronto 3:30 a'clock, arriving Rochester 9:30 P. M. This trip includes berth on the going trip and dinner returning. Ticket unlimited.

PRESCOTT, $6.50.

This trip takes in the Thousand Islands by daylight, and at this time there is no more delightful trip on earth. Boat leaves Rochester 11 P. M. arriving Kingston, Canada, 6 A. M., and until Prescott is reached at 10 A. M., passengers are treated to a panorama of beautiful islands, each the property of some American millionaire and surmounted by castles. This trip takes in Clayton, Thousand Island Park and Alexandria Bay. Returning, boat leaves Prescott 11:55 A. M., arriving Rochester 10:15 P. M. Trip includes berth and meals both ways. Ticket limited to continuous passage.

MONTREAL, $15.

Same route as Prescott trip, thence through the St. Lawrence River Rapids, shooting the famous Lachine Rapids by daylight. This trip can be made in three days, allowing nearly a day in Montreal for sight seeing. Passengers should not fail to take the carriage drive up Mount Royal. Meals and berth included throughout. Limit, 10 days.

QUEBEC, $22.

This trip can be made in four days, including one day in Quebec and a half day in Montreal. Meals and berth included throughout. Quebec is the oldest city in Canada and the most interesting. Points of interest are the Citadel, Plains of Abraham, old French quarter, Chateau Frontenac, Montmorency Falls, famous Shrine of St. Ann de Beaupre, and many others. Limit of ticket, 10 days.

SAGUENAY RIVER, $32.

This is a 48-hours' trip past Quebec, and takes in some of the most beautiful and remarkable scenery in America. Passengers having a week to spend should not fail to take this trip. Meals and berth are included throughout. Limit, 10 days.

Early application should be made for staterooms. Our special representative will be in attendance at the convention to take care of your wants. The above rates are special and open to members of the association and their families only.

Yours very truly,
THE AMSDEN STEAMSHIP TOURIST AGENCY.

Dr. Frederick Stone, formerly with the Bay State Optical Co., Attleboro, Mass., has taken charge of the optical department of the Miner store, Winter St., Boston, Mass.

Optical Department.

The Policy of the American Association of Opticians.

NEW YORK, June 20, 1906.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

A national organization of opticians was effected, in 1898, and called, officially, the American Association of Opticians. This result was not the sudden outcome of a short-lived whim, but a satisfying of a long-felt want, and only achieved by strenuous efforts. It demonstrated that opticians had arrived at that point whence they realized that their interests could be better served by joining forces.

This principle is a sound one, but to obtain the best results from an undertaking of this character—in fact, to gain any benefit whatever—the whole body must move in unison and toward one definite point, and unless uniform action can be commanded confusion and negative results are all that can be expected. In other words, a large, diversified, unwieldy body must move, if it move at all, along the lines of a preconceived, definite policy.

The American Association of Opticians, after nearly a decade of existence, has no policy. That is a broad statement, but its breadth and, what is more, its undeniable correctness, should strike every well-wisher of the A. A. O. with sufficient force to wake him up to the facts as they exist, and enlist his energies in an effort to change this state of unsettledness.

Better a second-class policy than none at all, because that may lead, at least, toward a better one, whereas none means a standstill. About all that the American Association has done so far has been to undo each year the work of the previous year, and, judging from the present signs, it is still up to its old tricks, and unless care is exercised all the work that was accomplished at Boston, the banner convention, will be annulled at the coming convention in Rochester.

Two ideas predominate—or, rather, two factions dominate—the workings of the A. A. O. One insists that its aim should be to guard with equal care the interests of each and every branch of the optical industry; that is, its membership should consist of all who, in any way whatever, are interested in optics—the optometrist, the dispenser, the jobber, the wholesaler, the retailer, the manufacturer, the traveling salesman, the clerk, the shopman, the scientist, the author, the journalist, and, alas! the fakir; and, furthermore, that each class should have equal representation. The other faction contends that the interests of such a collection would be so widely diversified that it would be utterly impossible to merge them into an harmonious whole, and that, therefore, as one class of interests are more important than another, provision should be made whereby that class would be properly favored. The interests of the optometrist and the dispensing optician, for instance, are almost diametrically opposed; how, then, can even these two classes be expected to work for a common end, and will not the admittance, on an equal basis, of more classes add to the confusion and contention?

It may be a difficult choice to make, but if the officers wish to see the A. A. O. advance they must adopt some fixed policy and "work it out along those lines if it takes all Summer." "OPTICUS."

Meeting of the Optical Society of the City of New York.

THE regular meeting of the Optical Society of the City of New York was held on Wednesday evening, June 13, 1906, in the optical parlors of A. Martin, at 17 W. 28th St., New York, at 8 P. M. The meeting was called to order by President Offenhauser. Applications for membership were received from the following: Jos. Mantell, Muskogee, Ind. T.; Wallace W. Lent, Peekskill, N. Y.; Chas. C. Kraft, Highwood Park, N. J. (proposed by Mr. Shapero); Henry C. Aurnhammer, Newark, N. J. (proposed by Prof. Lockwood); Austin Soper, Madison, N. J. (proposed by A. Frank); Homer B. Hoyt, Norwalk, Conn. (proposed by A. M. Frankel).

In accordance with the by-laws these names were laid on the table, to be acted upon at the next meeting.

The following, who were proposed at the last meeting, were elected to membership: Walter Carlin, Brooklyn; A. F. Mittacher and H. Schuman, New York.

The secretary read the correspondence, which was of a general nature. A letter was received from the Indiana Optical Society, requesting information and blanks appertaining to the New York society's two-years course.

The fourth paragraph, page 9, of the by-laws was changed to read:

"All members of this section, upon passing examination, shall be presented with a certificate, which will remain the property of this society and shall be subject to forfeiture upon the member breaking any rules of that section."

Mr. Marchant suggested slight changes as follows: "Upon taking examination" instead of "upon passing examination," and "upon demand of the society" instead of "upon breaking any rules of that section."

A lengthy discussion then followed upon the part of Mr. Yarrow, Mr. Meyer and others. Mr. Meyer then introduced Dr. Killillea, who spoke to the members on the subject. His remarks were sound and logical, and to the point, and were received with hearty applause. After the matter was debated *pro* and *con* for some time, and the subject of incorporation of the society discussed as well, Mr. Ryer withdrew his motion.

This ended the business portion of the meeting, and Prof. Lockwood began his quiz on chapters 5, 6 and 7 of Henderson's "Lessons on the Eyes." After the quiz the meeting adjourned until the second Wednesday in September.

QUIZ QUESTIONS.

Describe the form of a light wave.
What is a ray of light?
In what medium does light travel the most rapidly?
What is meant by the word "refraction"?
When is light never refracted?
Passing from an optically rare to an optically dense medium, how is light ray bent?
Passing from an optically dense to an optically rare medium, how is light ray bent?
When a ray of light falls perpendicularly on a denser medium, what change takes place?
Describe a prism and the course of a ray of light passing through the same.
In what direction does an object seem to be displaced in looking through a prism?
Give the three modern ways of numbering prisms.
What is a lens?
What is the principal axis of a lens?
What is the principal focus of a lens?
What are conjugate foci?
What is a virtual focus?
Name three styles of lenses, all to be of equal power.
Describe a cylindrical lens as used in optometry.
What two factors count ordinarily in producing strong lenses?
What is meant by a one diopter lens?
What is necessary for the formation of a clear retinal image?
What is the average width of the pupil of the human eye?
Why is 20 feet considered practically the same as infinity?
To what extent is this supposition incorrect?
Define the term emmetropia.
Are emmetropic eyes normal eyes, and what is the reason for your belief?
Define accommodation.
Define action of the ciliary muscle in accommodation.
Define presbyopia.
Define convergence.
What is the field of vision, and what are its limits?
Describe the solar spectrum.
What are the primary colors, and why are they so called?
What is the Young-Helmholtz theory of color perception?
What is color blindness?
Name the different forms of ametropia.
What is hypermetropia and its two fundamental causes?
How is hypermetropia overcome or corrected?
What is the effect of the continued offor of the ciliary muscle in hypermetropia?
What is myopia, and its two fundamental causes?
Can the possessor of a myopic eye overcome its myopia? Give reason for your belief.
How do myopic eyes see for distance and for near?
Define astigmatism.
What is meant by the principal meridians?
Name the five optical varieties of astigmatism.
Can astigmatism be overcome by the patient, and how?
How can astigmatism be corrected?
Define isometropic eyes.
What is the difference between isometropic eyes and emmetropic eyes?
Define anisometropic eyes?
Define astimetropic eyes.

The Optical Trade in San Francisco.

The W. R. Johnston Optical Co. is now located at 135 Ellis St., San Francisco, Cal.

The Cahn Standard Optical Co. has opened temporary offices at 1908 Bush St., San Francisco, Cal.

Chas. Proctor and Louis Kuttner, opticians, have opened a store at 2076 O'Farrell St., San Francisco, Cal.

The San Francisco Optical Co., San Francisco, Cal., is now located at 1315 Golden Gate Ave.

Abraham & Roth, formerly with the Standard Optical Co., San Francisco, Cal., have branched out for themselves and are now located at 1002 Fillmore St.

Henry Kahn & Co., San Francisco, Cal., are carrying their usual line of goods. A store has been leased, recently, at 1309 Van Ness Ave., and this will be ready for occupancy by July 1, at the latest. It is the intention of the firm to operate the store at 2253 Fillmore St. in conjunction with the new one.

Carl E. Strand, Park River, N. Dak., has taken charge of the optical and jewelry departments of Feckler Bros.' drug store, Wimbledon, N. Dak.

RETAIL JEWELERS ADVERTISING

The use of this department is open to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters as full and particular as you desire. Every letter and ad. sent will receive full attention, though the publication of the matter may sometimes be delayed several weeks.

How Shall I Begin to Advertise?

THERE are scores of individuals and concerns who are ready to advertise, and want to know *how*, says P. H. Merkle, in *Judicious Advertising*.

They have read various articles on advertising, they have seen successes made over and over again, they know that advertising is an established principle of success.

What they want to know *now* is how to begin. Beginnings in advertising, as well as in most anything, are mighty important, and decide the fate of the whole enterprise ofttimes.

A false start, a wasting of precious capital on things that don't have pulling power, is commercial suicide. One might as well wander off on the road to Boston, expecting to get to Chicago, as to put the opening energy into the wrong channel. It is more than twice as hard to make a change of policy and plans after once starting—and more than twice as expensive.

Well, then, what *is* a good start?

A good start is nothing more than a thorough preparation, a carefully thought out campaign, and with a keen eye fixed on the goal ahead and a sufficient stock of the energy, money and brains necessary to reach that goal.

These are the general principles of the thing—now we can come down to a bill of particulars.

Always granting that you have something to sell which people will find worth while buying, the next problem is to decide upon a campaign. Now it ought to be perfectly plain to anyone that the persons who can give the most valuable information upon this matter are the persons who have had the longest and keenest experience in this sort of work; and here is where the first chance for fatal mistake comes in on the part of the smaller advertiser. He gets an idea that he can do it about as well as anybody!

The popular idea of advertising to-day surrounds the subject with mystery and strangeness. Advertising is a fairy wand which you need only wave properly and repeat the lucky incantations, and lo! the gold flows into your hand! To others it is a sort of hypnotism and magnetic suggestion obeying some occult laws of mind and only demanding that you take large enough space and shout and "suggest" loudly enough. The mere fact that you buy space seems to some people to be reason why an advertising campaign should succeed; and if it doesn't, they question the principle itself of advertising.

Bless you! A Rip Van Winkle who had awakened only yesterday wouldn't need more than a few hours to convince himself that the *principle* of advertising is as unquestionable as the principle of gravity.

Let every new advertiser comprehend that advertising success is only accomplished by analyzing and improving on experience, and he will stand big chances of success. For *then* he will see the logic of putting his advertising into the most competent hands he can find.

In a false spirit of economy, which is the most lamentable, many small advertisers write and place their own advertising, persuading themselves that they know about as much about it as anybody they can hire. Quite often, indeed they slyly get as much information as they can from advertising men and magazines; and tell themselves they are shrewd and wise beyond their generation.

But the sad truth of the matter is that advertising pages are loaded up with this kind of mediocre work, and the *really* wise advertiser's matter skims the cream off the market, and gives to the rest the leavings. While the over-cautious advertiser is engaged in saving pennies and starting with almost the least possible expenditure, the shrewd and wise man is sparing no cost to get the best of the things that are the very vitals, heart, brain and stomach, of his enterprise—a keen campaigning plan and powerful copy. Is it remarkable, then, that he succeeds?

The question of advertising service very frequently worries the beginner in advertising exceedingly. He don't know much about advertising, and he is talked to death by a score of advertising men who fire hot shot at him in rapid succession. They all seem to abound most in the same thing—namely, great willingness to take everything out of the advertiser's hands, large promises, and a great deal of superheated atmosphere in general.

After every representative has his talk all in, the array is enough to confuse the most clear-headed of business men. Each advertising man has said his say so plausibly, and, on the surface at least, all of them seem to be right; yet they all disagree more or less in all but one thing—that he should spend large amounts of money and turn it over freely to them. There is little wonder that many manufacturers and others withdraw and refrain from placing their money in such a rabble of uncertainties as advertising is made to seem to be.

It is always safest to be the guiding pilot of an advertising campaign yourself, if you are an advertiser. That is, you ought to know whither you are drifting and why you are going and where you are headed. Advertising is not anything remote from business; and if it can't stand being judged on the same principles that apply to business in general, it isn't worth considering at all.

(To be continued.)

What Some Jewelers Say.

NEW additions to our stock of stylish bracelets.—Anticipating the increasing demands for bracelets for Summer wear, we recently placed a large order and are now showing for the first time the most wonderful line of beautiful bracelets in miles around. The collection is extremely versatile in style, showing all of the latest engravings and carvings—many being set with diamonds and other precious stones. It is permissible, even considered correct, to wear more than one bracelet on the arm. Albert Pfeifer & Bro., Little Rock, Ark.

Diamond pride is possessed by every girl who receives an engagement ring from Sipe, because it has the beauty and artistic value not possessed by any other jeweler in Indianapolis. J. C. Sipe, Indianapolis, Ind.

Brass is gaining in popularity for wedding presents. Brass is now worked up into so many useful and artistic things at prices that are not at all high. Brass things have a substantial look to them and bear it out in wear. We have a new consignment of brass goods in the window in the latest designs and finishes. Let us show you some of the prices and surprise you with the low prices. R. Ashby, Colorado Springs, Colo.

The diamond question is easily settled at the jewelry shop of L. W. Lewis. You'll find a magnificent assortment of perfect cut, clear stones, artistically mounted and priced very reasonably for strictly high-grade guaranteed diamonds. See the new attractive pieces for brides and graduates. L. W. Lewis, Columbus, O.

Silverware, cut glass and clocks.—Nothing else seems to combine beauty and usefulness to such a remarkable degree for wedding presents. We have now ready to show you a handsome assortment of both flat and hollow silverware from the best makers and the latest designs. Also cut glass and clocks too numerous to mention. We can supply your silver, cut glass or clock wants at economical prices. Your inspection solicited. M. J. Buechler, Bridgeport, Conn.

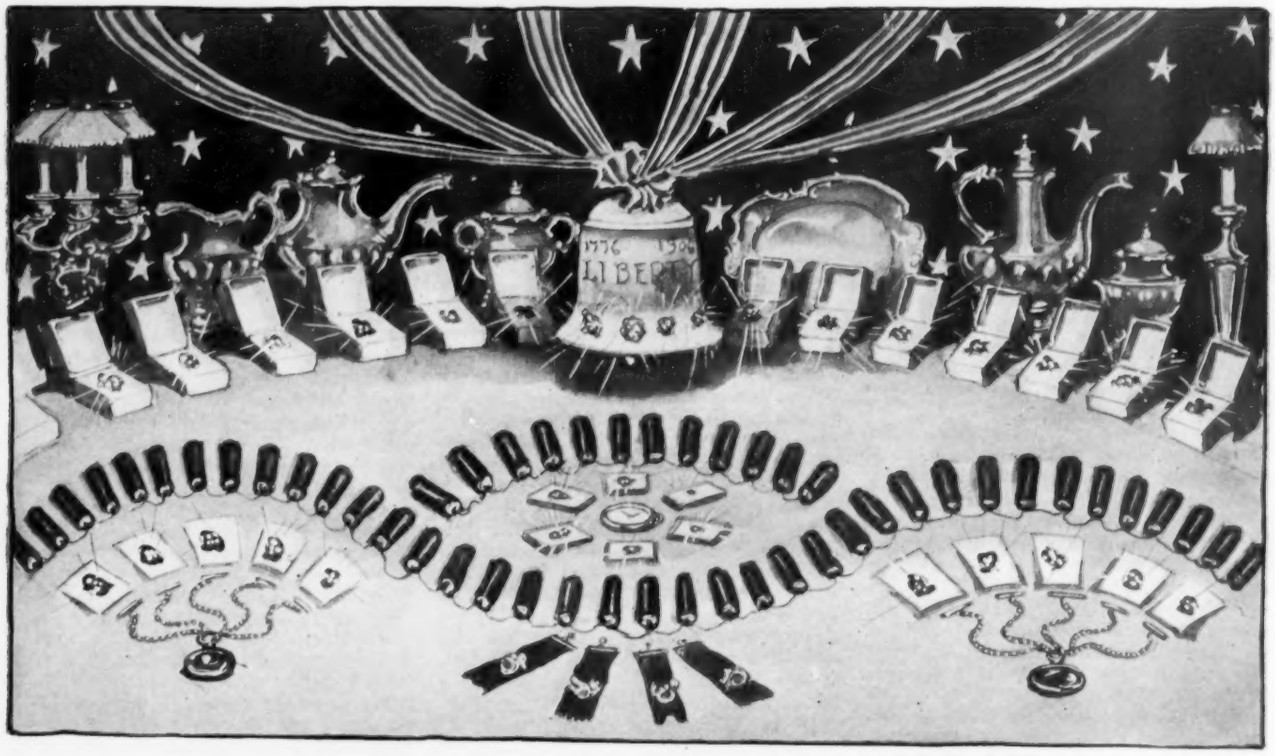
Diamonds are the most profitable investment you can make for personal adornment. What else can you realize on at so nearly cost price as a diamond? We can save you money on purchase price, too, and find it makes diamond business, with enough profit to satisfy us. Let us figure with you on any size, best quality. A pleasure to clean your diamonds free and welcome. Morsman & Feagans, St. Paul, Minn.

A betrothal gift for your fiance, or a wedding gift for the June bride, can be selected from our superb stock of diamonds and precious stones of all kinds, watches, earrings and rings, without trouble, as we sell at as low a margin of profit as is possible to live and let live. Jesse Davidson, Montgomery, Ala.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

An Original Window Display for Independence Day.

THE window display illustrated herewith is one which can be made without any great expense, and is both attractive and timely, being commemorative of the signing of the Declaration of Independence.



AN ATTRACTIVE FOURTH OF JULY DISPLAY FOR THE JEWELER'S SHOW WINDOW.
(*Drawn expressly for* THE JEWELERS' CIRCULAR-WEEKLY.)

In the center suspended by bunting is a bell—denoting liberty—studded with jewelry. Against the dark blue star covered background and set off thereby, arrange silverware—candelabras, etc. If convenient, select pieces of Colonial design.

A firecracker border frames in a few choice pieces of jewelry and gives a touch of color to the window. Fobs, watch chains and other stock fill in the sides and back of the bell. The various kinds of decorative paper which may be obtained make the cost of producing displays of this kind very small.

Effective Illusions in Window Dressing.

THE window-dresser in the department store has some advantages over his brother in the more restricted lines of trade. If the former desires a pretty piece of furniture to secure a certain desired effect in setting off some dress models, he simply sends to the furniture department, and after use it goes back into the stock. So the picture, lamp and other departments may be drawn upon for his materials without expense. The man who happens to be employed in the capacity of dresser for a jewelry store has not these resources at his command and must exercise his ingenuity to secure effects by which his window may be given a fresh appearance at regular intervals without incurring any great expenditure of money.

It is essential that the window-dresser should be a mechanical genius and a handy man. It is not always sufficient that he should be familiar with the blending and harmonious arrangement of color, but he must be endowed with the inspiration of painter, the genius of the decorator and the deftness of the stage carpenter who is adept at the perpetration of all kinds of deceptive devices knocked together from materials at hand and which will not excite a breath of suspicion from those unskilled in the shams and deceits of the world.

Under this head may be classed two schemes which have recently come to notice for obtaining clever effects by the exercise of a little ingenuity and the expenditure of a small amount of money. One consists of the reproduction of a stunning art glass lamp shade for a store window. Upon dissection this proves to be a tissue of frauds and impositions, but when viewed at even a short distance it defies scrutiny. The

Storekeeping Department.

shade is of an oblong shape with sloping sides and ends. It is hung by massive chains from the ceiling of the window and shades the glow from a group of four incandescent electric lamps. The sloping ends and sides were semi-transparent, and in them were incorporated the improvised art glass effect referred to above. The shade was built upon a square iron frame made by bending a length of bar iron into a rectangular shape. The four sloping sides of the shade consist of pieces of wire cloth fastened at the top to a wooden panel. This panel is really the backbone of the shade and contains the hooks which engage with the supporting chains.

The cloth referred to is of a neutral color and is carried in stock only by the larger hardware dealers, as there is not a great deal of call for it. If this cannot be readily secured mosquito wire will answer after a fashion. The coloring is applied to the wire in the desired design in the shape of shellac colored with aniline dyes. Care must be exercised in following this scheme to see that the meshes of the wire are entirely filled with the coloring matter. It is not necessary to apply it with any great care, as far as the design is concerned, for little inequalities and irregularities add to the effectiveness of the design.

The effect of "leading" between the different masses of color was secured by stripping of plaster of Paris, which may be applied in the same manner as the baker puts the decoration on the top of the wedding cake. He uses a paper cone filled with the soft material, which is forced from the pointed end by the pressure of the hand. There are rubber bulbs which come for this purpose now, and these are extensively used in the arts and industries. The plaster may be readily colored black or made a gray tone by mixing a suitable quantity of lampblack or mineral black with the plaster, but the best result can be obtained by flecking the plaster while wet with powdered silver or aluminum. This gives an excellent imitation of lead.

The general effect of this lamp, as it hangs in the window is very effective. The light passing through the wire and colored shellac is just toned down sufficiently to give the desired effect. Such a shade in art glass would cost between $20 and $25. The imitation cost about $1.90.

Another method of imitating stained glass is by the use of strips of paper which come prepared for the purpose and which is quite a new idea. This material can be used with excellent results where there is a permanent mirror or plain glass background. The paper is cut into ovals, circles and such other shapes as is generally resorted to in stained and leaded glass designing. The gum is already on the back of the paper so that in its application it is simply necessary to go over the glass surface with a moistened sponge and then to put on the paper strips as desired.

The attractiveness of this is heightened by the addition of an occasional "jewel" of glass, which is secured to the paper or the glass background. The advantage of this method is that it is possible to make frequent changes of design.

A "Realistic" Window Display.

COMMERCIALISM is rapidly diminishing the retail merchant's limitations. It is doing so partly by increasing the retail merchant's scope. A pretty contradictory pair of statements! Well, the meaning intended to be conveyed in the first sentence is that the small retailer, as such, is rapidly finding a competition that is growing so oppressive that he will soon have to give up the combat if he is determined to remain a self-respecting citizen, absolutely refusing to live or rather exist on starvation income. Department store methods are encroaching on his custom so that he is often looking prophetically on the era of his dissolution. This applies to the retail merchant who restricts himself to a certain line of wares, legitimately (he calls it) belonging to his craft or guild, and who is determined to bring about his sales on the same plane his father (not to say his grandfather) did before him. Would it be clearer if I say he can no longer run a shop and succeed?

The second sentence, which sounded paradoxical, is based on the sad fact that for the retail merchant to obtain that share of fortune that is due to energetic action, perseverance and deep study of his trade he must be at least a little bit of something else than a retailer. He must buy large lots (speculatively, may be, sometimes,) to get the low quotation needful for a living profit under present competition; and must *force* larger sales. That is to say, he must be something nearer a wholesale or jobbing buyer. Or he must be just a little something in the importing business. Or as a last alternative he must get out of his craft and besides being, say, a jeweler, he must be something else; anything that will increase his income.

Perhaps we might put the whole thing in a nutshell by another paradoxical sentence: The successful retailer will soon have to be a wholesaler or quit.

This evolutionary phase entails another sad condition which faces the retail merchant of the next few years. It means that you shall be a successful leader ("always room on top"), progressive, aggressive, creative, enjoying that full financial measure of remuneration that is these days called success, or you must be one of the squeezed, multitude, half suffocated pecuniarily with mean, close competition.

It would not be difficult to quote individual concerns in the jewelry trade as examples of the advance towards these conditions, but personal comparisons are odious. Let us exemplify the case in some other line of trade, and you will see the analogy yourselves. Take the dry goods trade, and we find certain retailers feeling the impossibility of selling larger stocks of goods looked for increased profits elsewhere than in the enlarged retailing. A. T. Stewart, having the biggest stores he could handle and those stores well filled with customers, purchased his own Irish linen factories, then his own factories in other lines in England, in France and elsewhere. And his margin of profit included those of the wholesaler, importer and manufacturer.

Now, unfortunately, all this energetic action of these big retailers, ever increasing the number of their sales (and the list of customers of course), does not make my lady wear more silk dresses nor increase her handkerchief consumption. It only takes away that much trade from the little retailer.

Altogether a pretty sad state of things for the retailer, you will say. Well, both yes and no. Sad for the shopkeeper who wants to drowse through life dividing his time between eating his meals and sleeping behind the counter. He has to go, but then there is Hawaii and the Philippines and other good free American territory open to his restful temperament.

But to the A. T. Stewart type of determined succeeders there are openings for Stewart successes or even greater ones. The desperate conditions should surely rouse the lethargic liver and wake the dreamer to 20th century ideas. Shop methods should be bundled neck and crop from retail premises, the arts and wiles of the jeweler merchant princes followed or improved on. And presto! you climb to those same dazzling heights that those grandfathers of ours never dreamed possible in the retail world. The worthy and ambitious American's range of vision should never be short of the President's chair, or he is retrograding from his school training and is no longer the equal of his citizenship's type. He is permitting himself to drift into the cynic or the hypochrondriac and is in the wrong country.

But this looks as though the writer were drifting far, far from our show window. As a matter of fact, probably the chief source of strength of the ultra-successful mammoth stores of this city lies in the method of display of their wares. The practical character ruling in these leviathan establishments aids in the resultant sales as much in their way as the graphic and potent methods of expression in their advertising lead the throngs to visit the emporium.

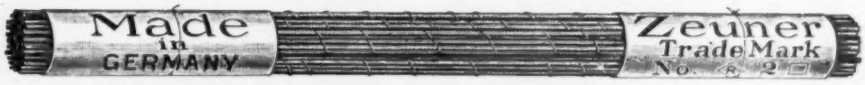
And the process of appeal to the purchasing power of the public is simple in its conception. To perfectly display a bedstead, a bedroon. "lay out" is best adapted. To magnetize a desire for a special suit of dining-room furniture the full garniture of the room is most effective. Some plates and dishes resting on fine white napery, the groups of wine glasses posed correctly, and even a cut glass centerpiece with real flowers will bring about satisfactory conclusions quicker than any verbal argument.

Realism is what attacks most forcibly human sentiment, and the "realistic" display of merchandise is what closes the largest number of sales. Whether you claim the public's attention for the delicate flavor of a soup or the simple action of a collar button the "demonstrator's" activity is called into play, and the young ladies who "demonstrate" a hot soup are radiant in the snow white uniform of the chef, the collar stud man works frantically in shirt sleeves and displayed "galluses." Realism is aimed at and attained in most lines of salesmanship these days, but the jeweler does not appear as a very prominent disciple of these practices. With him it is probably more an excess of dignity than a lack of appreciation, but cult must give way to the dominant radicalism. Even the severe refinement of the staid retail jeweler must be tem out of the store and relegated to his domicile, as was long since the case with other trades.

(To be continued.)

What Tool is of More Importance to THE MAKERS OF FINE JEWELRY than **A FIRST CLASS SAW?**

SHARP—TRUE—UNIFORM —PERFECTLY TEMPERED



FILES — TRADE ONLY THE BEST ARE GOOD ENOUGH MARK — TOOLS

Such is the **ZEUNER SAW.**

TRY THEM, for "Only the Best are Good Enough," and only the Best are Cheap. Trial orders promptly filled under guarantee of perfect satisfaction, which applies also to our *"AMERICAN SWISS FILES."*

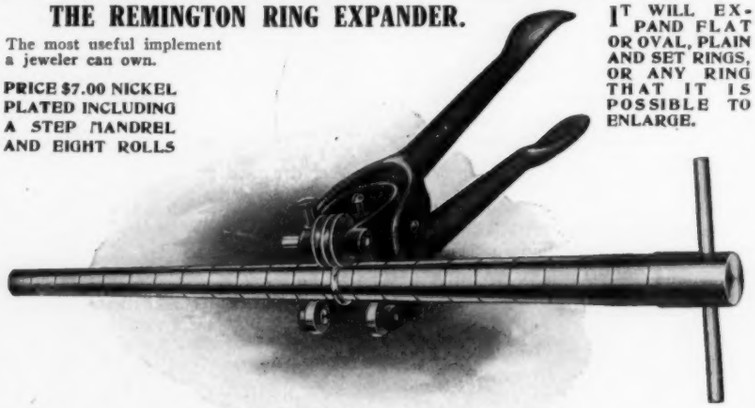
E. P. REICHHELM & CO., 23 JOHN STREET, NEW YORK.

THE REMINGTON RING EXPANDER.

The most useful implement a jeweler can own.

PRICE $7.00 NICKEL PLATED INCLUDING A STEP MANDREL AND EIGHT ROLLS

IT WILL EXPAND FLAT OR OVAL, PLAIN AND SET RINGS, OR ANY RING THAT IT IS POSSIBLE TO ENLARGE.



IF YOUR JOBBER CANNOT SUPPLY YOU WRITE TO US DIRECT.

SPECIAL FEATURES OF THE REMINGTON RING EXPANDER.

A MANDREL WITH STEPS SQUARED and ½ size variation is used to prevent tapering of the ring. THE FOUR SMALL ROLLS ON THE LOWER JAW OF THE TOOL (see cut) PREVENT FRICTION, and make it possible to use any amount of pressure WITHOUT ROUGHING THE MANDREL. THE PRESSURE IS CONTROLLED BY THE HAND and it is not necessary to use a vise or other implement when operating the REMINGTON.

Manufacturers of Patent Tools and Machinery.

NOVELTY ENGINEERING ASSOCIATION, FITCHBURG, MASS.

OUR ELECTRO-PLATING SALTS

when dissolved in water, make a plating solution at once ready for work and of always correct shades.

Know that we are the originators and manufacturers of the **Dark Green Gold Salts (Antique) and other Shades of Green.**

Likewise the **Rose and Orange Rose Gold Salts** used for single and double gilding, and of a good many other shades now on the market.

Our Roman Gold Salts produce an almost bright deposit, requiring little or no scratch brushing.

French Grey, 14 or 18 Kt. gold, Old English gold, Silver Ebonizer, in fact any shade wanted, can be had of us. Write for circular.

Our Automatic-Electro Plating Machine specially designed for the small manufacturing and the retail Jeweler, will be of interest to them. Send for Pamphlet.

U.S. ELECTRO-CHEMICAL CO. H. Hirschbach, Prop. 80 Elm Street, New York

GLARDONS' SWISS FILES

are the HIGHEST STANDARD of Excellence.

We are Sole Agents for the United States and Canada.

F. W. Gesswein Company,

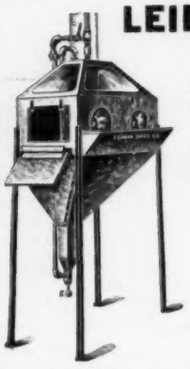
Established 1868. Incorporated 1896.

WILLIAM DIXON, PREST.

Dealers in Fine Tools and Supplies,

39 John Street, New York.

LEIMAN'S NEW SAND BLAST.



PATENTED.

SIMPLE. EFFECTIVE. ECONOMICAL.

NEW FEATURES—Let us tell you about them.
RESULTS—Let us show you samples of work done.

Improved High Pressure Blower

NOISELESS. INEXPENSIVE.

Delivers Greater Volume at Higher Pressure Than Any Other Made.

PATENTED.

LEIMAN BROS.,

Jewelers', Silversmiths' and Metal Workers' Machinery, Tools and WORK BENCHES,

141 Centre Street, NEW YORK.

CRUCIBLES.

Jewelers' Supplies, Etc.

Established 1850.

J. & H. BERGE,

95 John Street, NEW YORK.

ROLLED GOLD PLATE

SEAMLESS WIRE AND TUBING

DUNBAR, LEACH, CARNER CO.,

MANUFACTURERS,

ATTLEBORO, - - - MASS.

CASTINGS L. D. Tel. 2072 L.

Gold, Silver, Bronze, Brass, German-silver, Copper & Iron, Supply Jewelers, Silversmiths, Die-makers, Mould-makers, etc.

Unbreakable Bronze Forces. Hard Bronze Engraving Plates. Cast Iron Forces for making Steel Dies. Chandelier, Undercut Work, Statuary.

AUGUST GRIFFOUL, 313 HALSEY STREET, NEWARK, N. J.

"PRACTICAL COURSE IN ADJUSTING."

Price, $2.50.

All Jobbers or Jewelers' Circular Publishing Co.

[Answers are also solicited from our readers to the questions published on this page.]

QUESTION No. 1596.—**Current for Stripping.**—*Please inform us how we can best regulate a 110-volt current so we can use same for stripping solution and plating purposes?* *H. & E.*

ANSWER:—A current of 110 volts is too strong for either stripping or plating. But such a current may be used for stripping with the assistance of a special apparatus, which will cost about $7.50.

QUESTION No. 1597.—**Acid Burned Diamonds.**—*I have made several diamond necklaces in which the stones were soldered in seams of platinum, and recently burned some of the stones accidentally. I was told they were "acid burned." As we use a lead bowl for our pickle solution I would like to know whether the lead may have left a coating upon the stones which, after again passing through the fire, burned itself upon them.* *F. J. M.*

ANSWER:—When you state in your letter that you have burned some of the stones you express the thing correctly. Diamonds may be red hot in soldering, but when a certain amount of heat is exceeded the diamond sweats and gets coated, which coating can only be removed by repolishing. While there are some chemical substances which will destroy the polish of the diamond, lead is not one of these. It is not safe to mix a pickle in anything else than a porcelain or earthen vessel; lead will injure the chemical constituents of gold, etc., but will not injure genuine gems.

QUESTION No. 1598.—**Irregular Watch.**—*I have a 24-jewel Rockford watch which I cleaned five months ago. The last 10 days it began to lose time. I moved the regulator over as far as it would go, and still it lost. I then asked the customer to leave the watch, and I looked it over carefully. Jewels were all tight and well oiled, pivots were straight, the mainspring was in good order, the balance was true and in poise, hairspring was true in flat and round. Regulating pins are the right distance apart to give hairspring the right motion between them. The train is free, for it runs on half line. I have tried the watch for magnetism, lightened up the balance and it is running O. K. now. I have had this trouble before and cannot solve the difficulty.* *F. B. J.*

ANSWER:—That this 24-jewel Rockford watch should have begun to lose time in an unexplained manner about the time of a change of the season would seem to indicate that thermal changes have something to do with it. Changes from heat to great cold have a decided detrimental effect on the timekeeping qualities of any watch. As a thorough examination and overhauling of the movement has failed to show any defect in the general condition of the watch, molecular disturbances of three factors may be accountable. These factors are the mainspring, the balance spring and the compensation balance. Admitting that the mainspring may have been made of the best of steel, its elasticity may have been impaired locally in tempering, which is often uneven, as it is generally done by manual and ocular operations. If such is the case, the gradual change in the elasticity of the mainspring in one or several places is often produced by a change of temperature; such change will affect the rate of the watch. A similar change may take place in a balance spring. The drawing of the fine steel wire for the purpose of making balance springs requires frequent annealing. By such frequent annealing the steel wire becomes decarbonized in spots, as such annealing cannot always be done equally throughout the length of the wire. Often these decarbonized spots show themselves in hardening, when some of the coils will stick together. This latter symptom does not show itself unless the spots are not extensive or of an acute nature. The mischief is great enough when of small extent, which will show itself in the running of the watch quite suddenly. Another cause of the disturbance of the erratic running of this watch may be the compensation balance. The melting of the brass on the steel disks leaves air or gas holes of diminutive size which are not closed by external pressure, and these in course of time make the expansion or the contraction of laminæ subject to the most surprising changes, which cannot be guarded against, where so many watches are manufactured, as intermittent observations and adjustments would be necessary for the purpose. Marine chronometer makers perform such when rating chronometers, and new balances have often to be furnished.

The Enameling of Jewelry.

By CECIL H. SHERMAN.

(*Copyright, 1906, by The Jewelers' Circular Publishing Co.*)

(*Continued from issue of June 20.*)

SOME clover leaves are painted, others are given tints of transparent enamel and afterwards retouched with paint. Since very few kinds of gold will take transparent green enamel, these tinted clover leaves have a coat of fondant or transparent yellow next to the gold, then a coat or two of transparent enamel is painted and coated with the flux afterward. The newest things in enameling are produced along these lines —transparent and opalesent effects—and will probably be in vogue for some time, since the best work is done on the best gold. One firm, known to the writer, uses 14 karat, which is plated with fine gold (roll plate) on the parts where these effects are desired.

Filigree or pierced work, which has the opening filled with enamel and when held to the light has a stained glass window effect, is gotten by using tinted fluxes, ground somewhat coarser than when used for regular enameling. By holding pierced articles perpendicular and charging in small portions at a time you can fill up the openings by repeated firing and charging. When too large cut a piece of sheet brass (yellow brass) and arrange brass and article to be enameled on one of your plates in such a manner that it will not have to be disturbed until after firing and so that you can proceed as though you had a piece of deeply cut work to charge; after the firing the yellow brass will spring away from the enamel.

Mourning jewelry, from an enameler's standpoint, is dead finished black work. Thin, even coats of black are charged and fired, and when cool are dropped either in white, or hydrofluoric acid, wet brushed and wiped dry with a clean linen cloth. The trouble is to get a good black for this work. Some make this finish grayish in hue and some black that looks bluish when it is being ground will be best.

The little gold ornaments seen on transparent enameled watch cases are made of gold leaf somewhat thicker than that used by sign painters. It may be bought at a first-class jewelers' supply house. This gold leaf is laid on the enameled surface, placed in the furnace and heated until it adheres. About the same amount of heat is used for firing paint; when cool it may be covered either wholly or partially with colored enamel or fondant. It must, however, have a coat of some kind of enamel over this or the paint will not stay on.

The making of enamels is a trade secret, and I have failed to find any one manufacturer who makes a line of colors, all of which are the best of their kind. As near as I can make out every lot differs a little from the other. A Frenchman who had served his apprenticeship with an enamel maker told me that they try to make enamel; if results are successful the product is sold as enamel, and if only fair the product goes for imitation stones, while if the results be bad the product is used for stained-glass windows.

However, it is possible to make a line of enamels that are very good by starting with a good flint glass as a base, first making it as soft or easy flowing as possible, and at the same time allowing it to stand the sulphuric pickle test. Make, first, a transparent flux, which will answer for all the transparent colors, and next an easy flowing white, which will be a base for most all opaque colors.

Flint glass, such as cut glass ware is made of, and sometimes the best kind of lamp chimneys, will answer the purpose. This should be pulverized so that it will sift through a 100-mesh sieve.

(*To be continued.*)

The clock in the courthouse in Independence, Mo., was put out of order the other day by a heavy wind, the clock tower being moved enough to dislodge one of the heavy pendulums, which fell on the stairway below, and narrowly missed the heads of several persons.

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Collection of Greek and Roman Vases in the Metropolitan Museum of Art.*

By Gisela M. A. Richter.

THE character of the newly acquired collection, brought together by the dealers, Messrs. A. and C. Canessa, is especially adapted to the present needs of the museum. Hitherto the classical antiquities have been almost confined to the Cesnola Collection of Cypriote sculpture and pottery, and these, from the very fact that they are all the fruit of excavations in one place, can give only a one-sided picture of Greek art. Since genuine pieces of ancient sculpture are now difficult to secure, it is fortunate that in Greek art the "minor antiquities" bear so much the same impress as the higher arts that original vases or coins convey the Greek spirit better than casts from more noted productions. The acquisition of this new collection is, therefore, a most valuable addition to the whole Greek department. Though it consists only of 300 pieces, its comprehensiveness is one of its chief features, and, although we have no one specimen of extraordinary interest, there are many fine examples, of value both from the artistic and the archæological point of view. As it is impossible in this short notice even to attempt to describe the collection in detail, all we can do is to make a selection of some of the best examples.

The earliest vases in the collection are of Mycenaean style. There are several of this period in the Cesnola Collection, but none that will compare with the large, two handled cup (Fig. 1). It is a typical example of the later style (1200 B. C.). The clay is of the fine, well-sifted quality, and the shape, with the tall, narrow foot and the finely curved bowl, is a favorite type of the period. The decoration, like most Mycenaean designs, is taken from maritime life, and in this case consists of an octopus.

The Corinthian style is well represented. There are a number of small aryballoi, as well as amphorae and plates belonging to the VIII and VII centuries B. C.; also some examples of the later Corinthian style, when human and mythological subjects at last gained prevalence over the monotonous friezes of animals, which had hitherto been the main motif of decoration. A rare subject is depicted on a plate of this style (Fig. 2). A poet—at least so we must infer from the accompanying lyre—is lying on his death-bed. The picture is drawn in a simple, naive manner; there are no accessories, except a footstool, which is placed under the bier, and the lyre hanging against the wall. But the very simplicity of the conception offers a pleasing contrast to the later representations of a prothesis, or lying in state, where the death-bed is surrounded with a crowd of people, and where the lamenting women, hired for the purpose, tear their hair and rend their clothes to show the semblance of grief.

Almost one-half of the collection consists of vases of Athenian manufacture, of the black-figured and red-figured styles. It is in these that the chief interest lies. The vases with black figures painted on the red clay are fairly typical. The subjects represented are those characteristic of the period. Mythological scenes are common. Herakles is, as usual, the favorite hero; we have Herakles fighting the Cretan bull, Herakles and the Erymanthian boar, Herakles in contest with the Amazons. Among the vases with subjects taken from daily life is an "olpe" on which is represented a man, playing the lyre, surrounded by three female figures (Fig. 3, p. 101). Of all the black-figured vases in the collection, this is the most graceful in composition and the most careful in execution. It must have been made when this style was at its height, about 520 B. C., just before the new method gained ground, in which the figures, left in the red of the clay, stood out against a black background.

Fig. 1.

Fig. 2.

An interesting example of the transition period, when the first experiments in this new method were tried, is a krater or mixing-bowl, in which both styles are combined. On the front and back of the vase is painted, between two large eyes, a head of Silenus in the red-figured technique. Below the handles, however, we find winged genii, painted, as of old, in black color.

It is unfortunate that, unlike the Boston Museum of Fne Arts, the Metropolitan Museum owns no examples signed by one of the great masters of Attic vase-painting. The new collection does not supply this deficiency; the only signed vase is a kylix, without decoration, inscribed with the name of the "minor artist" Xenokles. However, in some cases, the style of a great master

*From the Bulletin of the Metropolitan Museum of Art.

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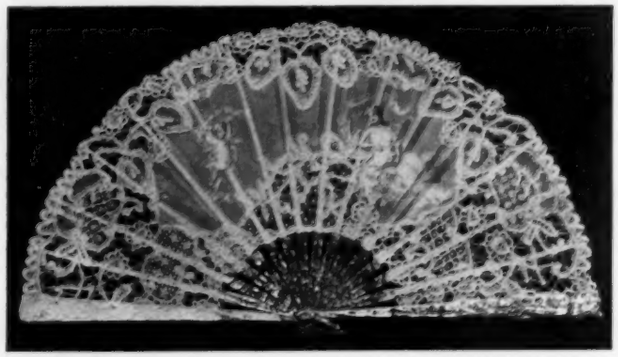

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can be detected On a cup of the red-figured style are represented two youths in kneeling posture, one holding a kylix, the other a skyphos (Fig. 4). The love of motion suggested in the attitude of the figures, and the lithe, nimble bodies of the youths, recall the splendid compositions of Euphronios. But, though we find in our picture the rush of life and feeling for decorative grouping so characteristic of the master, the execution is too sketchy to allow us to see in it an original work. All

Fig. 3.

we can claim for it is that it came from a work-shop in which the influence of Euphronios was strongly felt.

A kylix, also of the early red-figured period, but, unfortunately, much restored, reminds us of the work of another great master, the painter Duris. The interior is decorated with the figure of a youth, singing to the music of the lyre, and on the outside are represented scenes of revelry. Both in the quiet abandonment of the singer and in the somewhat studied action of the revellers, the style of Duris is apparent; but, again, the execution is careless and precludes the possibility of a master hand.

Of the "fine period" of the red-figured style there are several good examples in the

Fig. 4.

collection. To this period belongs a large oinochoè of excellent preservation and very fine clay (Fig. 5). The subject consists of three Amazons setting out for battle. Each is fully armed with spear or battle-axe and a shield; one is holding her horse and the other two are advancing on foot. No enemy is in sight, but this determined onset can only be directed against a foe. There is all the breeze of action in the figures, and this is combined with careful drawing and minute attention to detail. One feature in the drawing must be noticed —the figure of the Amazon leading her horse is represented full face. This is rare in Greek vase-painting. As a rule, even when the body is represented front view, the face is in profile or three-quarter view, not only because to depict a face in profile is easier, but because the people represented are generally busied with some oc-

Fig. 5.

cupation which makes them turn to the fellow-actors in the scene.

A shape which was used at all times in Greek vase-painting is the rhyton, or cup terminating in the head of an animal. The purpose of this must have been that the cup should not be set down, but its contents drained at one draught. The specimen in the collection (Fig. 6) terminates in a bull's head, which is finely modeled, and of peculiarly life-like expression.

A beautiful example of the "graceful period" in the red-figured technique is a skyphos, with a toilet scene on one side and an unexplained subject on the other (Fig. 7). The drawing is of unusual refinement, and the figures so gracefully posed that the whole composition has a great charm. The subject represented on our

Fig. 6

plate is difficult to explain, because the character and purpose of the object on the woman's lap is, as yet, unknown, and since the interest of the scene seems to be centered in it, we cannot find an explanation without it. This object occurs only on a few other vases, and in each case it is impossible to identify its use. The possibility that it is a musical instrument is excluded by the fact that it rests on a stand and that the strings are placed cross-wise. The most probable solution is that it was used as an incense-burner in some ritual.

As the art of vase-painting declined in Athens, recourse was taken to various devices which should make up for inferior execution. White and gilt were profusely used to enliven the effect of the picture, and often a plastic figure was attached to the vase so as to dispense with painting

Fig. 7.

altogether. The Sphinx (Fig. 8) is a beautiful example of this tendency, and shows that even at the time when decadence was beginning to set in, the Greek feeling for form was slow to die. The dainty pose of the figure and the calm expression of the face still recall the best period of Greek art.

The proportion in which the different styles occur in this collection is seen by the number of cases they severally occupy. The vases of early Greek styles fill two cases out of a total of 21. Twelve cases are taken up by the Athenian black-figured and red-figured ware, including also a number of white funeral lekythoi. The seven remaining cases are occupied partly by the products of Greek colonists of South Italy, partly by Roman ware, and partly by Etruscan vases. The vases of Southern Italy (IV and III centuries B. C.) are mostly

Fig. 8.

painted and of the Apulian style, but there are not a few examples in which figures in the round or in relief form the only decoration. Of Roman ware we have several lamps, dating from early imperial times, and bowls, imitations of the Arretine fabric. The Etruscan vases consist of specimens of the black Bucchero ware, of which the museum already owns a number, and some painted vases of the VI century B. C. These are imitations of the black-figured style, but the comparison only brings out the beauty of Greek ware.

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